

REQUEST FOR PROPOSAL (RFP)



Supply of Nutanix Server Appliances

MR 91/2026

Supply of Nutanix Equipment

1. Purpose and Description of Project

Energy Fiji Limited (EFL) is requesting proposals for the supply of Nutanix Equipment to add storage and compute capacity to its existing Nutanix Infrastructure along with additional RAM for its existing NX-1065 G9 server nodes.

2. Solution Overview

EFL is seeking proposals for new NX-1065 G10 nodes and RAM Upgrade for existing NX-1065 G9 nodes.

- NX-1465-G10 Nutanix Appliance with 4 Server Nodes complete with all necessary and relevant hardware to add compute/storage capacity to our existing Nutanix Cluster.
- All necessary licensing requirements to ensure hardware/software support and subscription for 3 years.
- RAM Upgrade for existing NX-1065 G9 nodes.

The specifications for our requirements are listed in Section 5.

3. Eligibility Criteria/Pre-qualification of the Bidder

The supplier should be an authorized distributor or reseller and service provider for the systems with relevant documents to validate this.

4. Evaluation criteria of the qualified Bidders:

Description	Weight
1. RFP requirements compliance	45 %
2. Proven ability of vendor to supply solution	15 %
3. Experience in providing post-installation support to a pre-arranged degree of satisfaction Level/s.	10 %
4. Value for Money	30 %

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5. Solution Specifications

Tabulated below are the detailed required specifications.

NX-1465 G10 REQUIREMENT

Model name	Nodes per block	No. of blocks
NX-1465-G10	4	2

Description	Qty
NX-1175S-G10, 1 Node; 1x Intel Xeon 6521P processor (2.6 GHz/ 24-core/ 225W, Granite Rapids SP) per node	8
32GB Memory Module (DDR5-6400RDIMM)	64
12TB, 3.5" HDD	16
7.68 TB NVMe SSD - PCIe Gen5 (U.2)	16
12Gb/s Gen4 HBA	8
Mellanox 25/10GbE, 2-port SFP28 NIC (CX6 25GbE)	8
24x7 Hardware Support with Next Business day Ship Parts	
Support Term in Months*	36

NX-1065 G9 REQUIREMENT

Description	Qty
Upgrade, Samsung 64GB Memory (4800MHz DDR5 RDM)	16

6. Delivery

The selected supplier shall deliver all required hardware and software to the EFL Head Office, located at 2 Marlow Street, Suva, Fiji.

7. Bidder Submittals

Please indicate in your proposals if you meet all the requirements and guidelines specified in this document. Your submittals should include the following as a minimum, itemizing the cost for each component where necessary.

- Proposal for Products and/or Services
- Full Bill of Materials, including all necessary cables
- Delivery & Payment Schedule
- Customer References of similar projects

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- Proof of being an Authorised Re-seller and/or Service Provider
 - Valid Tax Compliance Certificate
 - Valid FNPF Compliance Certificate
 - Valid FNU Compliance Certificate

Bidders must submit proposal for EFL's design as in Section 5.

8. Submission of Tenders

Bidders must lodge submissions no later than 4:00pm, on **Wednesday 19th August 2026**.

Tender- Supply of Nutanix Server Appliance

9. Amendment of RFP

The EFL may, at its sole and absolute discretion, vary, add to, or amend the terms of this RFP, including the nature and/or scope of the products and/or services required under this RFP; and any other subject matter to which this RFP relates.

10. Cancellation/Termination of RFP

The EFL may, at its sole and absolute discretion, cancel, suspend, terminate, or abandon part or the whole of this RFP, at any time prior to the execution of a formal written agreement without any liability.

11. Due date for Tenders

Tenders received after the closing date of **4:00pm Wednesday 19th August 2026** will not be considered.

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Schedule A - Bidder Details

The Bidder shall provide all the necessary information specified in the tables below:

General			
The registered name of the Bidder:			
Business address for correspondence: (Location, Street, Locality City, Pin Code, Country, Telephone, Facsimile, Email Other)			
Contact name of the Authorised Person:			
Contact's position: Contact addresses if different from above Locality City, Pin Code Location, Street, Country, Telephone, Facsimile, Email, Web address			
Business structure:			
Include the organisation Chart			
Financial standing			
(Information designed to give client confidence in the financial competence of the BIDDER.) Audited financial accounts for past three years shall be included in appendix.			
Total current employees :			
Sales Turnover	2020	2021	2022
Net profit before tax	2020	2021	2022
Company Profile(s)			
Reference Sites (Use separate schedule formats for this response) [Details of at least two similar Projects in the last 5 years (including contact details) which will demonstrate the Bidder ability to carry out the functions for this project in a timely and professional manner.]			
Designated Staff	Name	Position	Project Designation
(Detailed profiles of key staff shall be included in appendix)			

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Schedule B - Customer Details of the Bidder

Details to be submitted by the Bidders about their past experience with successful customers/sites/organizations:

Experience of similar implementation
Project Name:
Project Location:
Client Name:
Client address:
Client contact/reference person(s): <i>Name</i> <i>Address – if different from above</i> <i>Telephone</i> <i>Facsimile</i>
Mobile Phone
Email address
Man-months effort:
Name of senior project staff: <i>Project Director</i> <i>Project Manager</i> <i>Other</i>
Nature of the Project:
Role of the company, whether complete end-to-end involvement or for a particular module:

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TENDER CHECKLIST

The Bidders must ensure that the details and documentation mention below must be submitted as part of their tender Bid

Tender Number _____

Tender Name _____

1. Full Company / Business Name: _____

(Attach copy of Registration Certificate)

2. Director/Owner(s): _____

3. Postal Address: _____

4. Phone Contact: _____

5. Fax Number: _____

6. Email address: _____

7. Office Location: _____

8. TIN Number: _____

(Attach copy of the VAT/TIN Registration Certificate - Local Bidders Only (Mandatory))

9. FNPF Employer Registration Number: _____ **(For Local Bidders only) (Mandatory)**

10. **Provide a copy of Valid FNPF Compliance Certificate (Mandatory- Local Bidders only)**

11. **Provide a copy of Valid FRCS (Tax) Compliance Certificate (Mandatory Local Bidders only)**

12. **Provide a copy of Valid FNU Compliance Certificate (Mandatory Local Bidders only)**

13. Contact Person: _____

I declare that all the above information is correct.

Name: _____

Position: _____

Sign: _____

Date: _____

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Tender submission

Bidders are requested to upload electronic copies via Tender Link by registering their interest at: <https://www.tenderlink.com/efl>

EFL will not accept any hard copy submission to be dropped in the tender box at EFL Head Office in Suva.

This tender closes at 4.00pm (1600hrs) on Wednesday 19th August, 2026.

For further information or clarification please contact our Supply Chain Office on phone **(+679) 3224360** or **(+679) 9992400** or email us on tenders@efl.com.fj

The bidders must ensure that their bid is inclusive of all Taxes payable under Fiji Income Tax Act. Bidders are to clearly state the percentage of VAT that is applicable to the bid prices.

The lowest bid will not necessarily be accepted as the successful bid.

The Tender Bids particularly the “Price” must be typed and not hand written.

Any request for the extension of the closing date must be addressed to EFL in writing three (3) working days prior to the tender closing date.

Tender Submission via email or fax will not be accepted.