



**Renewable Energy Generation and Access Increase Project (REGAIN)
P181250**

CLARIFICATION #1

**Procurement of Supply of Emergency Service Vehicles
(Bucket Trucks, Crane Trucks, Excavators, Cable Reel Trailers,
Mobile Test Rigs, Loader Backhoes, Telehandlers, and Inspection &
Service Vehicles)**

ISSUED: 04 NOVEMBER 2025

Procuring Agency: Marshalls Energy Company

Country: Republic of the Marshall Islands

Name of Project: Renewable Energy Generation and Assess INcrease Project (REGAIN)

Contract: Supply of emergency service vehicles (bucket trucks, crane trucks, excavators, cable reel trailers, mobile test rigs, and inspection & service vehicles)

RFB Reference No.: MH-MEC-G-01

Grant No.: E331-MH

Dear All Bidders:

We appreciate your commitment and hope these clarifications assist you in preparing your proposal. Should you have any further questions, please feel free to reach out no later than: 10 days before the bidding deadline.

No	REFERENCE	QUESTION	RESPONSE
Question 1	ITB 14.7 Incoterms CIP 2025,	Would the Employer accept delivery for all items as "Incoterm 2025, CIF Majuro Atoll Port, Marshall Islands". The Employer would then undertake all tasks locally including transport to Ebeye. This is because the Employer is in a better position to undertake this locally. This will also encourage bidders to submit their bids.	<p>The Purchaser will NOT accept the proposed change to delivery terms.</p> <p>The original terms as stated in the bid documents remain unchanged:</p> <p>Bidders must include all costs associated with delivery to the final destinations specified in the bid documents. stated Incoterms</p>
Question 2	ITB 14.8 Final Destination	This will be amended to suite the change above i.e. s "Incoterm 2025, CIF Majuro Atoll Port, Marshall Islands".	<p>Vehicles must be delivered to their designated final destination as specified in the bid documents</p> <ul style="list-style-type: none"> Bids that do not comply with the delivery requirements may be deemed non-responsive
Question 3	SCC13.1 Shipping and other Documents	<p>SCC 13.1states "Details of Shipping and other Documents to be furnished by the Supplier are non-negotiable sea waybill, commercial invoice, packing list, insurance certificate or policy, Supplier's quality certificate confirming compliance with technical specifications, independent inspection certificate issued upon completion of on-site acceptance testing at Majuro Atoll Port or Ebeye Port, certificate of origin, and Supplier's factory shipping details.</p> <p>The above documents shall be received by the Purchaser at least [X] days before arrival of the Goods and, if not received, the Supplier will be responsible for any consequent expenses including</p>	<p>The clause SCC 13.1:</p> <p>is modified as follows:</p> <p>"The Supplier shall furnish the following documents with specified timing requirements:</p> <p>Documents Required BEFORE Arrival (at least 14 days prior to arrival of Goods):</p> <ul style="list-style-type: none"> Non-negotiable sea waybill Commercial invoice Packing list Insurance certificate or policy Supplier's quality certificate confirming

		<p>demurrage, storage, and customs delays. "</p> <p>SCC13.1 requires "...documents shall be received by the Purchaser at least [X] days before arrival of the Goods.....". However one of the requirements i.e. independent inspection certificate issued upon completion of on-site acceptance testing at Majuro Atoll Port or Ebeye Port can only be done once the goods are in country, not before.</p> <p>Please resolve this ambiguity</p>	<p>compliance with technical specifications</p> <ul style="list-style-type: none"> • Certificate of origin • Supplier's factory shipping details <p>Documents Required AFTER Arrival (upon completion of on-site activities):</p> <ul style="list-style-type: none"> • Independent inspection certificate issued upon completion of on-site acceptance testing at Majuro Atoll Port or Ebeye Port
Question 4	Key Productivity Metrics Based on Technical Spec	<p>we need the following information to establish Minimum Required Productivity figures and see how our offer compares with the minimum required productivity.</p> <ol style="list-style-type: none"> 1. Bucket Trucks (Large) - setup time (minutes) 2. Bucket Trucks (Small) - setup time (minutes) 3. Crane Trucks - cycle time (minutes) 4. Cable Reel Trailers - loading/unloading efficiency rating 5. Mobile Test Rigs - measurement function count 6. Mobile Test Rigs - setup time (minutes) 7. Inspection & Service Vehicles - mobility factor 8. Mini Excavators - operating weight factor <p>We have had a look at the Annex and this information was not readily available there.</p>	<p>MEC has not established minimum required productivity metrics for the requested parameters.</p> <p>Bidder Requirement:</p> <p>Bidders shall propose equipment based on the technical specifications provided in the bid documents. Your bid should include manufacturer's specifications and performance data for the proposed vehicles, including relevant productivity metrics such as setup times, cycle times, and operational capabilities.</p> <p>The evaluation will be based on compliance with the technical specifications outlined in the bid documents and the overall technical merit of the proposed equipment as demonstrated through manufacturer documentation.</p> <p>Please ensure your technical proposal includes comprehensive manufacturer specifications and performance data for all proposed vehicles</p>
	TECHNICAL PART (b) Specific	<p>Qualification criteria</p> <p>We request a change to the following criterion. We supply "vehicles" for our own projects. But</p>	<p>The specific Experience Criteria is Modified as follows:</p> <p>b) Specific Experience:</p>

	<p>Experience:</p> <p>a contract to just supply vehicles like this one is rare a. Hence the need to change the criterion to supply of good only.</p> <p>1. Qualification (b) Specific Experience: The Bidder shall demonstrate that it has successfully completed at least two (2) contracts within the last five (5) years prior to bid submission deadline, each with a value of at least \$500,000 USD that have been successfully and substantially completed and that are similar in nature and complexity to the Goods and Related Services under the Contract. For a joint venture, this requirement may be met by all members combined.</p> <p>We need the above changed to the following:</p> <p>(b) Specific Experience: The Bidder shall demonstrate that it has successfully completed at least two (2) contracts within the last five (5) years prior to bid submission deadline, each with a value of at least \$500,000 USD that have been successfully and substantially completed and which included the supply of goods. For a joint venture, this requirement may be met by all members combined.</p>	<p>The Bidder shall demonstrate that it has successfully completed at least two (2) contracts within the last five (5) years prior to bid submission deadline, each with a value of at least \$500,000 USD that have been successfully and substantially completed and which included the supply of goods. For a joint venture, this requirement may be met by all members combined.</p>
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