



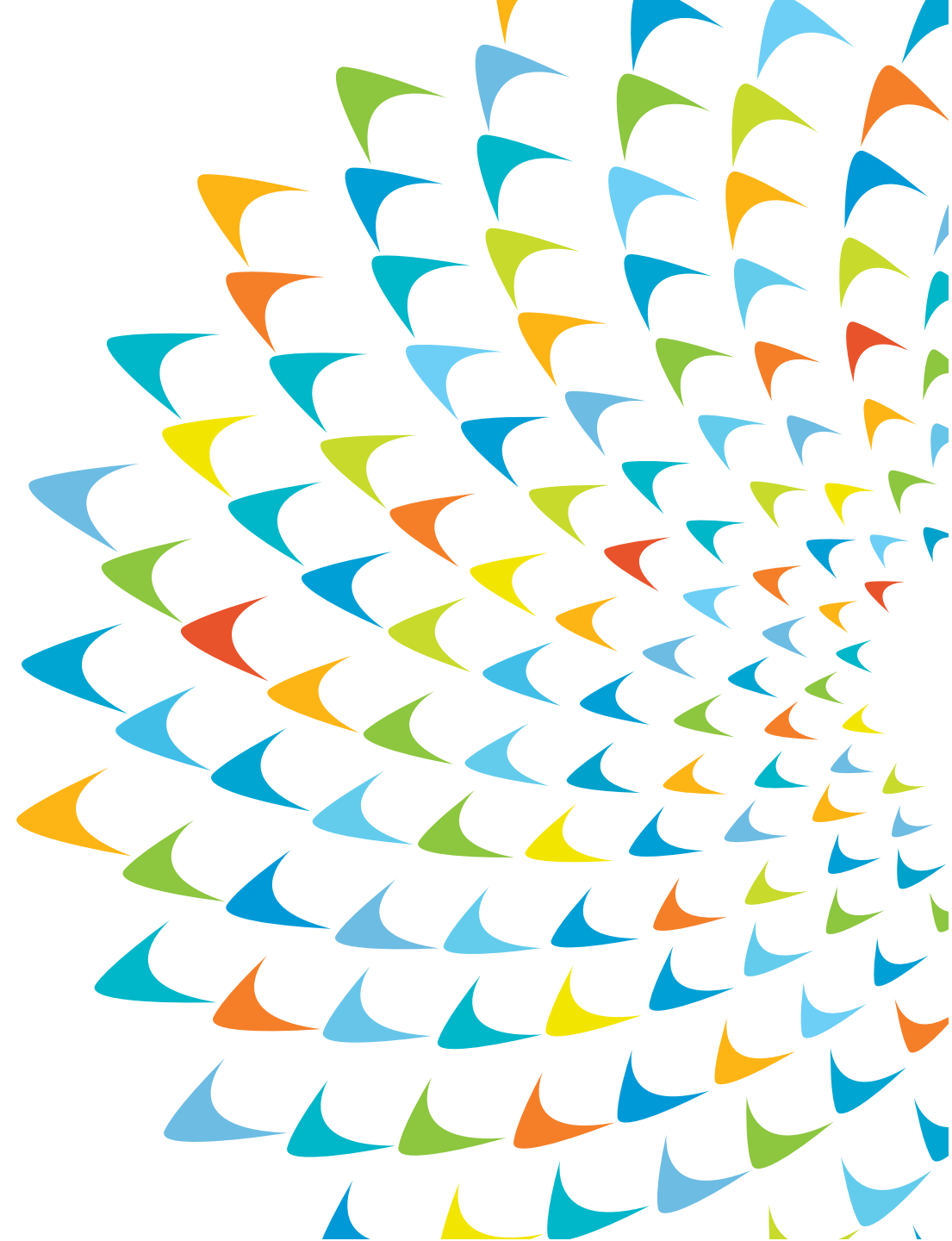
Proposed Practice Partnership for Energy Security (PPES)

Regional Procurement for Pacific Power Sector

Exploring Opportunities, Challenges, and a Way Forward



22 September 2025





Key Questions from Previous Discussions



What is the level of demand among Pacific energy utilities for joint procurement approach?



Which manufacturers/suppliers are available and capable of delivering equipment in bulk quantities?



What are potential long-term contractual models are available for modularized and standardized equipment?



Proposed Studies



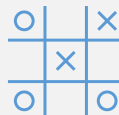
Gauge interest among Pacific energy utilities and identify priority equipment categories for joint procurement



Identify capable manufacturers/suppliers, assess market capacity, pricing trends, and flexibility for economics of scale



Review legal and institutional frameworks for regional procurement



Explore contractual options and best practices



Expected Outcome

Pilot Framework Agreements for Selected Equipment Proposed



Should modular and standardized procurement be designed at a regional or sub-regional level?



What equipment categories should be prioritized (e.g., solar PV, BESS, transmission and substation equipment, smart meters, EMS)?



What procurement models could work: Centralized regional agency, coordinated framework agreements, pooled procurement on voluntary basis?



How to address political sensitivities in cross-country procurement?



How to balance national sovereignty with regional economies of scale?



Next Steps



ADB Consultants carry out studies
Q4 2025 – Q1 2026



Discuss Findings and Recommendations Pacific
Energy Utilities
Q2 – Q3 2026



Finalize Pilot Framework Agreements
Q3 – Q4 2026



Tendering
Q1 2027



Thank You!