



MARSHALLS ENERGY COMPANY, INC

P.O. Box 1439, Majuro, Republic of the Marshall Islands, MH 96960
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June 26, 2025

TO : All Vendors
FROM : Marshalls Energy Company
SUBJECT : Request for Proposal
BID # : MEC-24-004
NOTICE : MEC-24-004

Dear Sir/Madam,

REQUEST FOR PROPOSAL (RFP)

FOR SUPPLY AND DELIVERY OF SECONDARY CABLE WIRES FOR RMI CU MARSHALLS ENERGY COMPANY; MAJURO, MARSHALL ISLANDS

The Marshalls Energy Company, with an office address of **1439 Lagoon Drive, Delap, Majuro Atoll, Republic of the Marshall Islands**, invites you to submit a firm-fixed proposal for the ***Procurement and Delivery of Secondary Cable Wires*** per listing below;

Specification

Secondary Cables to be provided by the Vendor shall include as follows;

1. SECONDARY CABLE WIRES

No	CODE	Description	Qty	U/I	U/P	T/P
1.0	Corinthian	#1/0 AWG Cable Wire: Triplex: Copper Conductor: Crosslinked Polyethylene XLP Insulation (Code word: Corinthian) <ul style="list-style-type: none">As per Attached DCA001 attached or Approved EqualPacking Quantity: 2,000 Feet per reel. Marking Requirements: <ul style="list-style-type: none">Stencil at 2 Ft intervals footage/Date MFG / Batch NoWire Certification is to be included with shipment and invoice. Delivery Requirement: <ul style="list-style-type: none">10 Weeks After Receipt of Purchase Order	30,000	FT		

2.0	Doric	<p>#2/0 AWG Cable Wire; Triplex; Copper CONDUCTOR; Crosslinked Polyethylene XLP Insulation (Code Word: Doric)</p> <ul style="list-style-type: none"> As per Attached DCA002 Specifications or Approved Equal Packing Quantity: 2,000 Feet per reel. <p>Marking Requirements:</p> <ul style="list-style-type: none"> Stencil at 2 Ft intervals footage/Date MFG / Batch No Wire Certification is to be included with shipment and invoice. <p>Delivery Requirement:</p> <ul style="list-style-type: none"> 10 Weeks After Receipt of Purchase Order 	30,000	FT
3.0		<p>#3/0 AWG Cable Wire; Triplex; Copper Conductor: Crosslinked Polyethylene XLP Insulation.</p> <ul style="list-style-type: none"> As per the Attached Specifications or Approved Equal Packing Quantity: 2,000 Feet per reel. <p>Marking Requirements:</p> <ul style="list-style-type: none"> Stencil at 2 Ft intervals footage/Date MFG / Batch No Wire Certification is to be included with the shipment and invoice. <p>Delivery Requirement:</p> <ul style="list-style-type: none"> 10 Weeks After Receipt of Purchase Order 	30,000	FT
4.0		<p>#4/0 AWG Cable Wire; Triplex; Copper Conductor: Crosslinked Polyethylene XLP Insulation.</p> <ul style="list-style-type: none"> As per Attached DCA004 Specifications or Approved Equal Packing Quantity: 2,000 Feet per reel. <p>Marking Requirements:</p> <ul style="list-style-type: none"> Stencil at 2 Ft intervals footage/Date MFG / Batch No Wire Certification is to be included with shipment and invoice. <p>Delivery Requirement:</p> <ul style="list-style-type: none"> 10 Weeks After Receipt of Purchase Order 	30,000	FT

5.0	Century	<p>#2 AWG Cable Wire; Triplex: Copper Conductor: Crosslinked Polyethylene XLP Insulation Code Word: Century).</p> <ul style="list-style-type: none"> As per Attached Specifications or Approved Equal Packing Quantity: 2,000 Feet per reel. <p>Marking Requirements:</p> <ul style="list-style-type: none"> Stencil at 2 Ft intervals footage/Date MFG / Batch No Wire Certification is to be included with shipment and invoice. <p>Delivery Requirement:</p> <ul style="list-style-type: none"> 10 Weeks After Receipt of Purchase Order 	30,000	FT
6.0	Caslon	<p>#4 AWG Cable Wire; Triplex: Copper Conductor: Crosslinked Polyethylene XLP Insulation Code Word: Caslon).</p> <ul style="list-style-type: none"> As per Attached Specifications or Approved Equal Packing Quantity: 2,000 Feet per reel. <p>Marking Requirements:</p> <ul style="list-style-type: none"> Stencil at 2 Ft intervals footage/Date MFG / Batch No Wire Certification is to be included with shipment and invoice. <p>Delivery Requirement:</p> <ul style="list-style-type: none"> 10 Weeks After Receipt of Purchase Order 	30,000	FT
7.0	Gothic	<p>#6 AWG Cable Wire; Triplex: Copper Conductor: Crosslinked Polyethylene XLP Insulation Code Word: Gothic).</p> <ul style="list-style-type: none"> As per Attached Specifications or Approved Equal Packing Quantity: 2,000 Feet per reel. <p>Marking Requirements:</p> <ul style="list-style-type: none"> Stencil at 2 Ft intervals footage/Date MFG / Batch No Wire Certification is to be included with shipment and invoice. <p>Delivery Requirement:</p> <ul style="list-style-type: none"> 10 Weeks After Receipt of Purchase Order 	10,000	FT

2. Payment Plan

- 40% Upfront
- 30% due upon receipt of shipping documents confirming equipment is onboard the ship
- 30% due 30 days after arrival at Majuro, allowing for clearances, inspection and acceptance

3. Clarifications

Any questions and clarification inquiries must be posted in the RFP's tender forum in Tenderlink.

4. Proposal Submission:

Each submission must clearly show that the required specification items are met and highlight any optional additions or deletions and their individual associated cost.

5. Fixed Price:

MEC is seeking a fixed price proposal that will remain valid within the specified Section 9 of this RFP. Any qualifications or attempts or subsequently adjusting the proposal will not be accepted, and MEC may deem such adjusted, qualified, or conditional proposals as non-responsive and reject the same in MEC's sole discretion.

All Proposals must be quoted in United States dollars and shall include the following information;

- a. Technical specification Data sheets & Brochures of Product Offered
- b. Partial staggered deliveries will be accepted, and partial payments will relate to partial shipments, but a preliminary delivery schedule must be submitted with the bid.
- c. Proposal (price, delivery, and terms) CIF Majuro, Marshall Islands.

6. Evaluation Criteria

Lowest price submitted will **NOT** automatically be selected.

The award will be made after consideration of the following factors as marked below:

Financial (50%):

- Lump Sum Fixed Price CIF Landed on Majuro, Republic of the Marshall Islands
- Lump Sum Fixed Price should be inclusive of all shipping costs (land and/or sea) and applicable clearing fees in the RMI – i.e. import tax, port and clearing charges.

Technical (40%):

- Quality and Quantity of materials/equipment offered as per requirements above.
- Delivery Timeframe of within 10 weeks from the award
- Ability to meet Payment Terms as stated in **Item # 2** above
- Company profile/past performance/reference letters
- Warranties and certificates, including safety certificates
- Technical or service support program

Past Performance (10%)

- MEC or KAJUR prior experience with the company, including but not limited to the company's confirmation of meeting the Delivery timeframe stated above, experience in delivering orders on time or

within a reasonable timeframe, quality of goods, packing of goods/containers, and overall customer satisfaction.

7. Closing dates for Quotations:

Interested vendors should submit a quote for the services as described in this RFP. Proposals are due at the following electronic bidding Tenderlink address **by 3:00 p.m. on July 24th, 2025**. Offers received after the closing date will be rejected, and the submission will be disqualified.

8. Method of Submission of Quotation:

Submission of quotations shall be done electronically through e-Tender Box on TenderLink <https://www.tenderlink.com/mecrmi/>. Manual/hardcopy/emailed/fax submission is not allowed.

The electronic submission procedures shall be:

(i) Proposers or Vendors that are not yet registered with TenderLink are required to register as supplier to enable downloading of the tender documents. Please click on the 'Registration' tab of the portal: <https://www.tenderlink.com/mecrmi/>.

(ii) Upload your price quotation or proposal on the e-Tender Box before the time and date indicated herein. The submission box will close on the said deadline.

(iii) To ensure your quotation or proposal is received before the closing deadline, we strongly recommend that you allow sufficient time to upload your proposal submission files.

9. Validity of Price Quoted:

90 days from the date of submission of the quotation.

The quotation should have the heading "**MEC RFP#24-004 SECONDARY CABLE WIRES QUOTE**".

RFP Results:

Proposals will be opened and confirmed by MEC at **3:00 PM on the 25th of July 2025**. Each Proposer or Vendor will be designated as - A, B, C etc, and the lump sum (total) price recorded for public viewing and for purposes of transparency.

MEC reserves the right to reject any and all Requests for Proposals submitted for any reason, if in MEC's sole opinion to do so would be in MEC's best interest.

Yours Faithfully,

A handwritten signature in black ink, appearing to read 'Jack Chong Gum', with a stylized flourish at the end.

Jack Chong Gum
CEO

Marshalls Energy Company
Cc: Kester Albert – Procurement Manager
Steve Wakefield – CTO
Leihani Anjain – CFO