



MARSHALLS ENERGY COMPANY, INC

P.O. Box 1439, Majuro, Republic of the Marshall Islands, MH 96960
Tel: (692) 625-3507, Email: meccorp@ntamar.net Fax (692) 625-3397

October 23, 2024

TO : All Vendors
FROM : Marshalls Energy Company
SUBJECT : Request for Proposal
BID # : MEC-24-003
NOTICE : MEC-24-003

Dear Sir/Madam,

REQUEST FOR PROPOSAL (RFP)

FOR SUPPLY AND DELIVERY OF PRIMARY UNDERGROUND CABLE/WIRE FOR THE MARSHALLS ENERGY COMPANY; MAJURO, MARSHALL ISLANDS

The Marshalls Energy Company, with an office address of **1439 Lagoon drive, Delap, Majuro Atoll, Republic of the Marshall Islands**, invites you to submit a firm-fixed proposal for the **Procurement and Delivery of PRIMARY UNDERGROUND CABLES** per below Specs;

Specification

Services/Material goods to be provided by the Vendor shall include as follows;

1. PRIMARY UNDERGROUND CABLES

No	CODE	Description	Qty	U/I	U/P	T/P
1.0	Rubens	#2/0-19 AWG CONDUCTOR, STRANDED COPPER; 175 MIL; 15KV; WITH 20 x #12 CONCENTRIC 1/3 NEUTRAL, AND POLYETHYLENE OUTER JACKET	50,000	FT		

- Packing Quantity: 2,000 Feet per reel.

Marking Requirements:

- Stencil at 2 Ft intervals footage/Date MFG / Batch No
- Wire Certification is to be included with shipment and invoice.

Delivery Requirement:

- 10 Weeks After Receipt of Purchase Order

2.0	Bruegel	#3/0-19 AWG CONDUCTOR, STRANDED COPPER; 175 MIL; 15KV; WITH 25 x #12 CONCENTRIC 1/3 NEUTRAL, AND POLYETHYLENE OUTER JACKET	20,000	FT
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- Packing Quantity: 2,000 Feet per reel.

Marking Requirements:

- Stencil at 2 Ft intervals footage/Date
MFG / Batch No
- Wire Certification is to be included
with shipment and invoice.

Delivery Requirement:

- 10 Weeks After Receipt of Purchase
Order

3.0	Holbein	#4/0-19 AWG CONDUCTOR, STRANDED COPPER; 175 MIL; 15KV; WITH 20 x #10 CONCENTRIC 1/3 NEUTRAL, AND POLYETHYLENE OUTER JACKET	10,000	FT
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- Packing Quantity: 2,000 Feet per reel.

Marking Requirements:

- Stencil at 2 Ft intervals footage/Date
MFG / Batch No
- Wire Certification is to be included
with shipment and invoice.

Delivery Requirement:

- 10 Weeks After Receipt of Purchase
Order

2. Payment Plan

- 40% Upfront
- 30% due upon receipt of shipping documents confirming equipment is onboard the ship
- 30% due 30 days after arrival at Majuro, allowing for clearances, inspection and acceptance

3. Clarifications

Any questions and clarification inquiries must be posted in the RFP's tender forum in Tenderlink.

4. Proposal Submission:

Each submission must clearly show that the required specification items are met and highlight any optional additions or deletions and their individual associated cost.

5. Fixed Price:

MEC is seeking a fixed price proposal that will remain valid within the specified Section 9 of this RFP. Any qualifications or attempts or subsequently adjusting the proposal will not be accepted and MEC

may deem such adjusted, qualified, or conditional proposals as non-responsive and reject the same in MEC's sole discretion.

All Proposals must be quoted in United States dollars and shall include the following information;

- a. Technical specification Data sheets & Brochures of Product Offered
- b. Partial staggered deliveries will be accepted, and partial payments will relate to partial shipments, but a preliminary delivery schedule must be submitted with the bid.
- c. Proposal (price, delivery, and terms) CIF Majuro, Marshall Islands.

6. Evaluation Criteria

Lowest price submitted will **NOT** automatically be selected.

Award will be made after consideration of the following factors as marked below:

Financial (50%):

- Lump Sum Fixed Price CIF Landed on Majuro, Republic of the Marshall Islands
- Lump Sum Fixed Price should be inclusive of all shipping costs (land and/or sea) and applicable clearing fees in the RMI – i.e. import tax, port and clearing charges.


Technical (40%):

- Quality and Quantity of materials/equipment offered as per requirements above.
- Delivery Timeframe of within 10 weeks from award
- Ability to meet Payment Terms as stated in **Item # 2** above
- Company profile/past performance/reference letters
- Warranties and certificates including safety certificates
- Technical or service support program

Past Performance (10%)

- MEC or KAJUR prior experience with the company, including but not limited to the company's confirmation of meeting the Delivery timeframe stated above, experience in delivering orders on time or within a reasonable timeframe, quality of goods, packing of goods/containers, and overall customer satisfaction.

7. Closing dates for Quotations:

Interested vendors should submit a quote for the services as described in this RFP. Proposals are due to the following electronic bidding  Tenderlink address **by 3:00 p.m. on November 21st, 2024**. Offers received after the closing date will be rejected and submission disqualified.

8. Method of Submission of Quotation:

Submission of quotations shall be done electronically through e-Tender Box on TenderLink <https://www.tenderlink.com/mecrmi/>. Manual/hardcopy/emailed/fax submission is not allowed.

The electronic submission procedures shall be:

(i) Proposers or Vendors that are not yet registered with TenderLink are required to register as supplier to enable downloading of the tender documents. Please click on the 'Registration' tab of the portal: <https://www.tenderlink.com/mecrmi/>.

(ii) Upload your price quotation or proposal on the e-Tender Box before the time and date indicated herein. The submission box will close on the said deadline.

(iii) To ensure your quotation or proposal is received before the closing deadline, we strongly recommend that you allow sufficient time to upload your proposal submission files.

9. Validity of Price Quoted:

90 days from the date of submission of the quotation.

The quotation should have the heading "**MEC RFP#24-003 PRIMARY UNDERGROUND CABLES QUOTE**".

RFP Results:

Proposals will be opened and confirmed by MEC at **3:00 PM on the 21st of November 2024**. Each Proposer or Vendor will be designated as - A, B, C etc, and the lump sum (total) price recorded for public viewing and for purposes of transparency.

MEC reserves the right to reject any and all Requests for Proposals submitted for any reason, if in MEC's sole opinion to do so would be in MEC's best interest.

Yours Faithfully,



Jack Chong Gum
CEO

Marshalls Energy Company

Cc: Kester Albert – Procurement Manager

Steve Wakefield – CTO

Leihani Anjain – CFO

Kayo Kotton – COO

TABLE A – Underground Conductor.

15kV Primary UD Cable Jacketed

Code Word	Phase Conductor		Neutral		Thickness (mils)				Diameter (mils)			Weight 1000 ft. (lbs.)		Allowable Ampacities*	
	Size (AWG or kcmil)	Stranding	No. of Wires	Size (AWG)	Strand. Shield	Insul. (Min. Avg.)	Insul. Shield	Jkt.	Bare Phase Cond.	Over Insul.	Over Jkt.	Neutral Wires	Comp. Cable	Direct Burial	In Ducts
ALUMINUM CONDUCTOR - 100% INSULATION															
Cezanne	2	7	10	14	20	175	40	50	283	693	1021	133	468	168*	119*
Van Gogh	1/0	19	16	14	20	175	40	50	362	772	1100	212	611	218*	155*
Goya	2/0	19	20	14	20	175	40	50	406	816	1144	265	706	248*	177*
El Greco	3/0	19	25	14	20	175	40	50	456	886	1194	332	822	294*	201*
Corot	4/0	19	20	12	20	175	40	50	512	922	1264	424	996	324*	230*
Degas	250	37	16	10	25	175	40	50	558	978	1382	538	1198	360*	257*
Hals	350	37	18	14	25	175	60	50	661	1081	1429	239	1030	389**	319**
Rousseau	400	37	20	14	25	175	60	50	706	1126	1474	265	1122	417**	343**
Bosch	500	37	25	14	25	175	60	50	789	1209	1667	332	1316	468**	384**
Vermet	750	61	24	12	30	175	60	80	968	1398	1840	509	1904	569**	468**
(n/a)	1000	61	20	10	30	175	80	80	1117	1547	2071	673	2479	642**	542**
COPPER CONDUCTOR - 100% INSULATION															
Titian	2	7	16	14	20	175	40	50	283	693	1021	212	653	210*	150*
Monet	1	19	20	14	20	175	40	50	322	732	1060	265	800	240*	171*
Raphael	1/0	19	25	14	20	175	40	50	362	772	1100	332	947	273*	194*
Rubens	2/0	19	20	12	20	175	40	50	406	816	1178	424	1157	313*	224*
Bruegel	3/0	19	25	12	20	175	40	50	456	886	1228	530	1384	356*	255*
Holbein	4/0	19	20	10	20	175	40	50	512	922	1326	673	1710	410*	293*
Moresu	250	37	24	10	25	175	40	50	558	978	1382	807	1979	446*	322*
McNeil	350	37	18	12	25	175	60	50	661	1081	1463	381	1939	489**	400**
Courbet	400	37	20	12	25	175	60	50	706	1126	1508	424	2154	523**	426**
Daumier	500	37	26	12	25	175	60	50	789	1209	1691	551	2620	577**	472**
(n/a)	750	37	15	8	30	175	60	80	1368	1998	1935	802	3893	649**	532**

*Ampacities shown assume use of 100% load factor, 60 Hz current, 36" burial depth, 20°C ambient temperature, 90°C conductor temperature, earth RHO 50, insulation and shield RHO 400.
 **Full neutral construction, single phase circuit, one cable.
 ***1/3 neutral cable, three phase circuit, 3 cables triplexed, multi-point grounding per IEEE methods.

End of Specification.