



Collaboration on Energy and  
Environmental Markets

# TARIFFS AND DER

Anna Bruce

PPA Conference

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**UNSW**  
SYDNEY

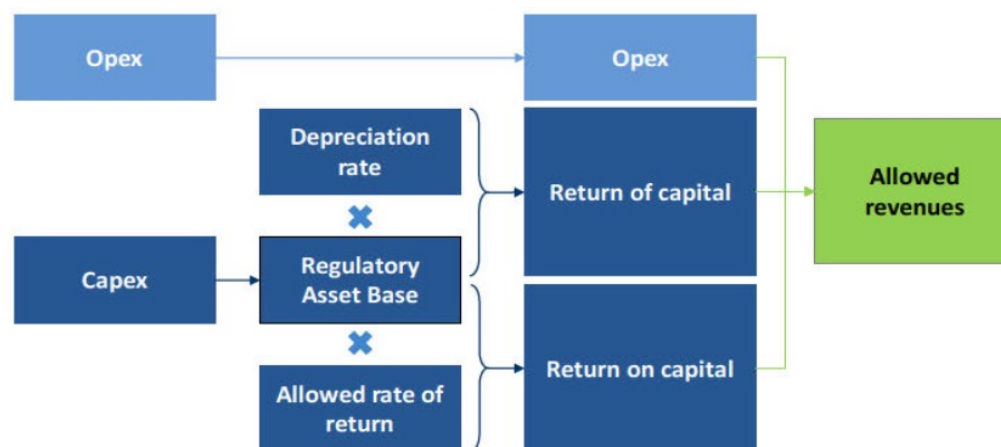
# Tariff Challenges

- Electricity provides an essential service
- Cost recovery required for utility sustainability and commercialisation of utilities creates further imperative
- Tariffs should also be designed to incentivise efficient behaviour and investment from energy consumers/IPP
- Prices should ideally be stable
- Conflicts between cost-recovery, efficiency and equity

# Tariff setting

OPERA (2023) Energy Regulatory Survey and Assessment Report for the Pacific Islands

- For revenue, most PICTs use Cost of Service building block approach (also used in Australia), with:
  - Multi year tariffs 1-5 years with price caps



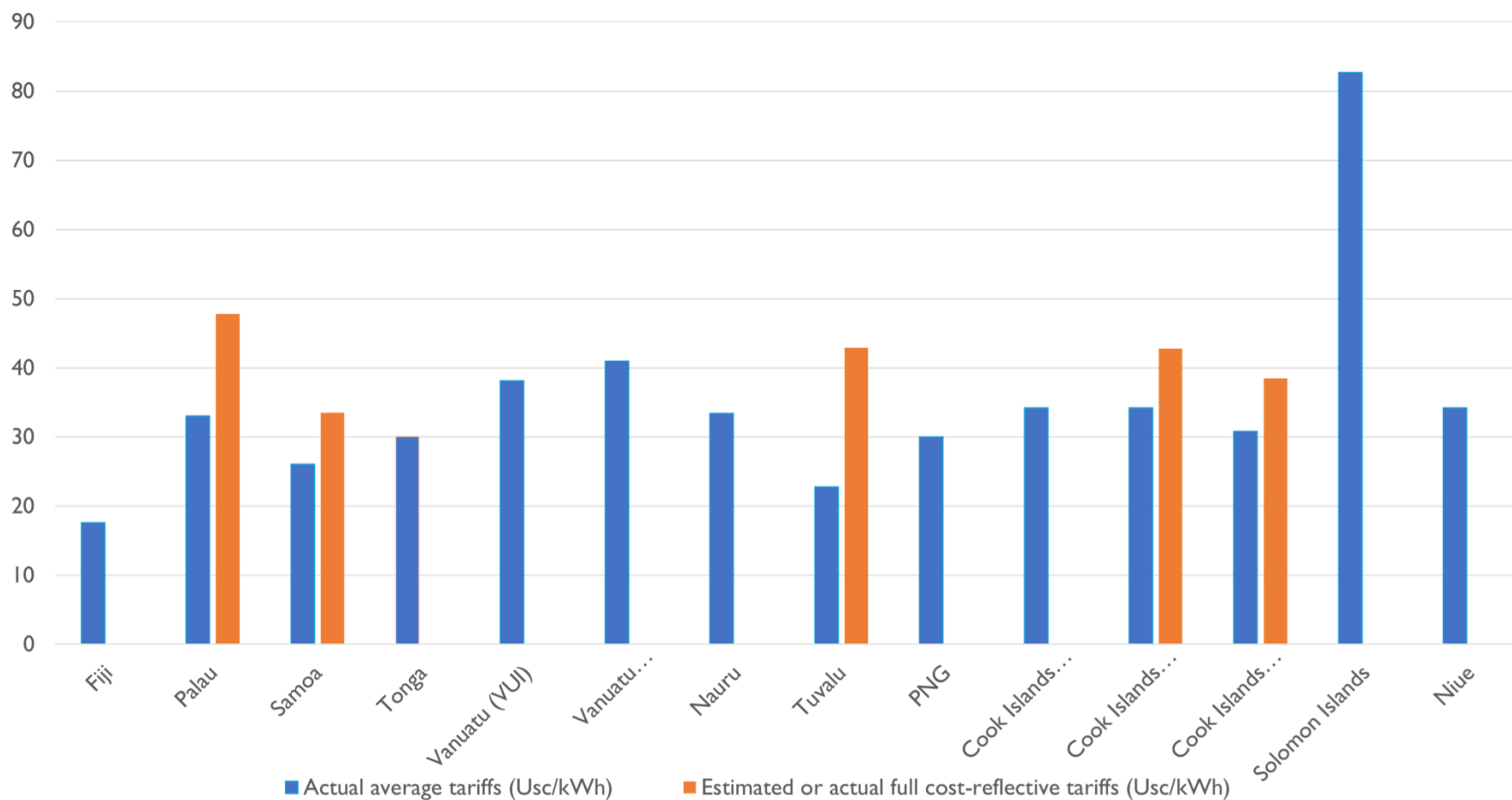
Source: CEPA

- Some use a 'Cash Needs' approach
- Fuel components of tariffs are adjusted more regularly in fuel-dependent countries
- Some use of performance incentives for fuel efficiency, reliability etc.

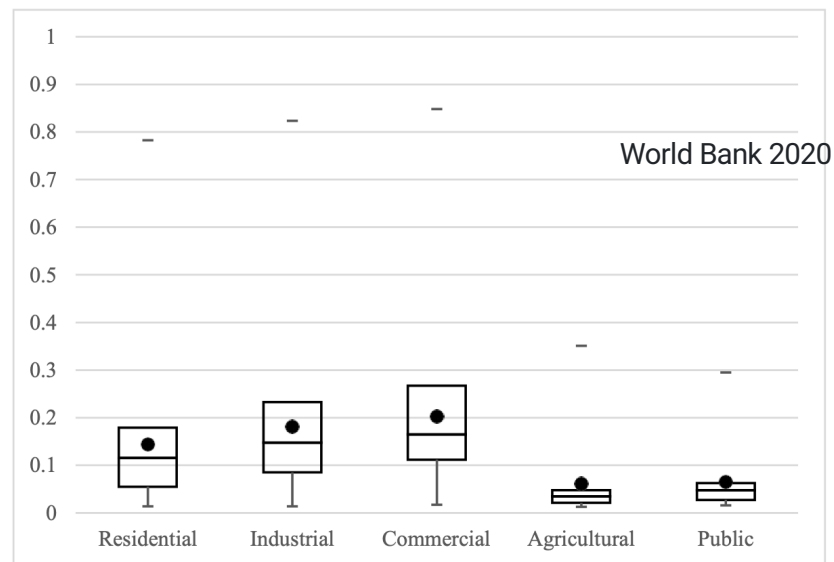
# Cost Recovery Challenge in PICTs

OPERA (2023) Energy Regulatory Survey and  
Assessment Report for the Pacific Islands

Current average tariffs vs. Full Cost Tariffs (Usc/kWh)



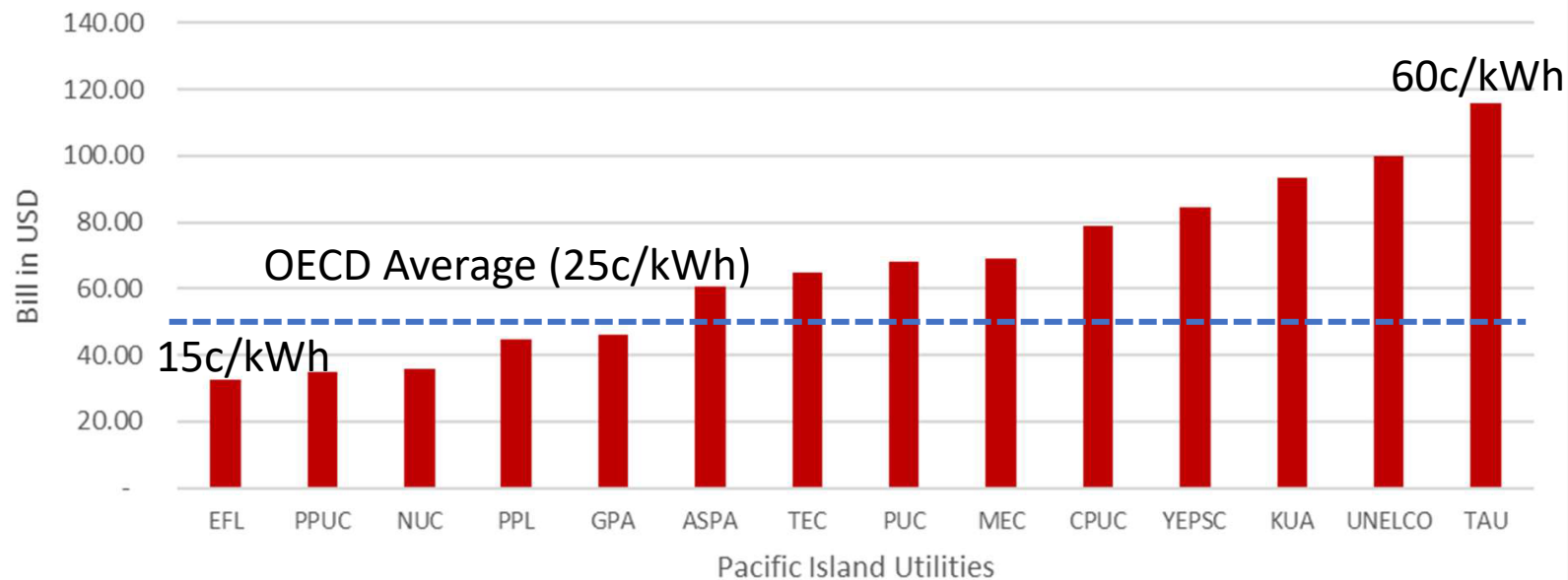
**Figure 3. Range of electricity tariffs by customer class (US\$/kWh)**



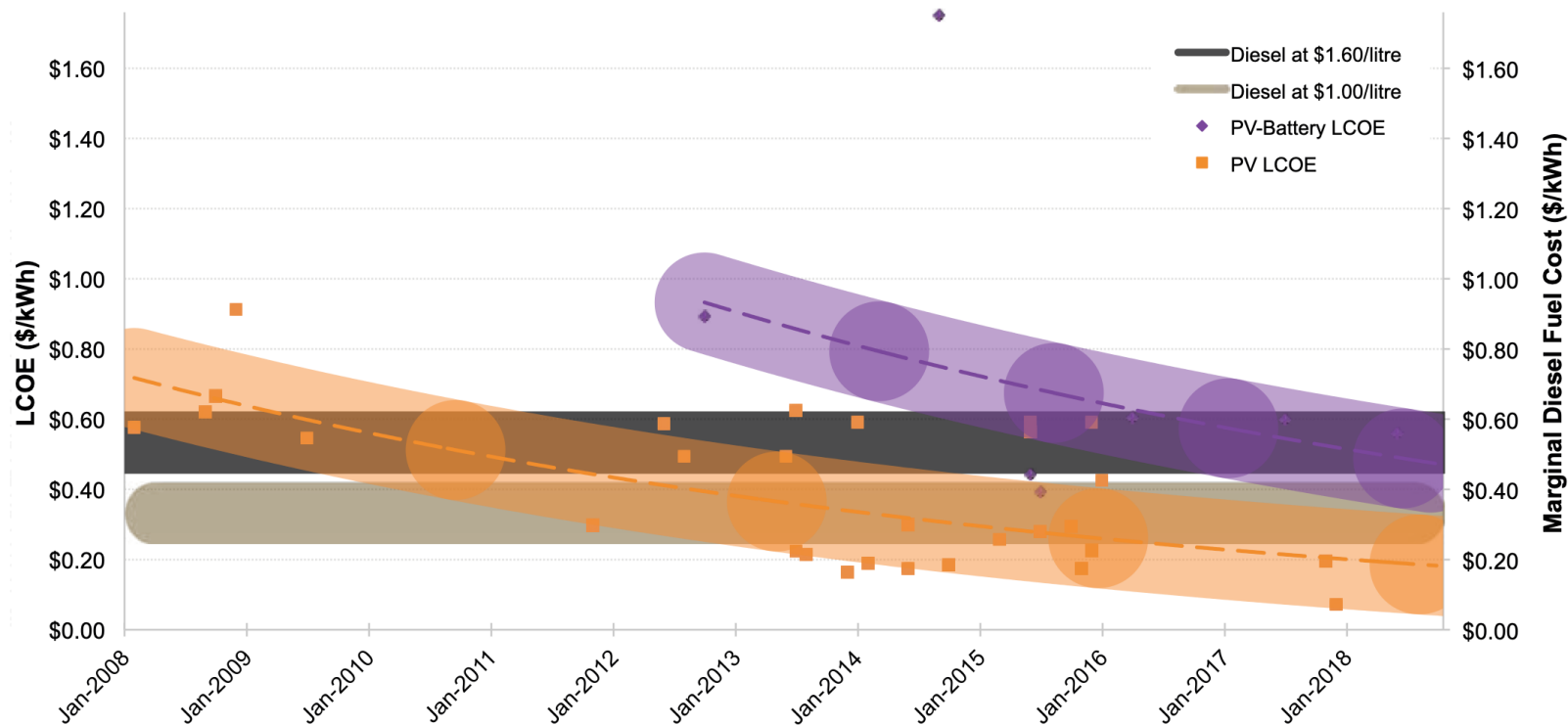
*Figure notes:* Bottom whisker cap = minimum; bottom box margin = 1<sup>st</sup> quartile; mid box bar = median; top box margin = 3<sup>rd</sup> quartile; top whisker cap = maximum.

**Monthly Bill for a Residential Customer @ 200 kwh per month**

PPA Benchmarking 2021



**Figure 7: Estimated \$/kWh LCOE of Pacific PV projects and PV-battery projects compared to the marginal diesel fuel cost of generation**





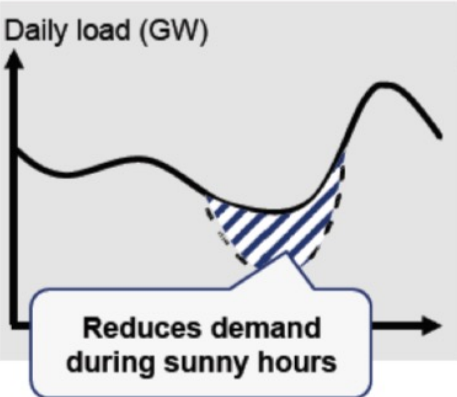
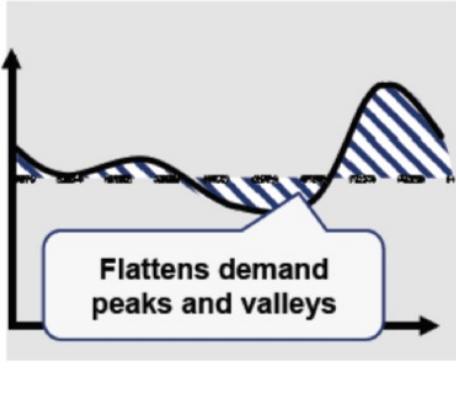
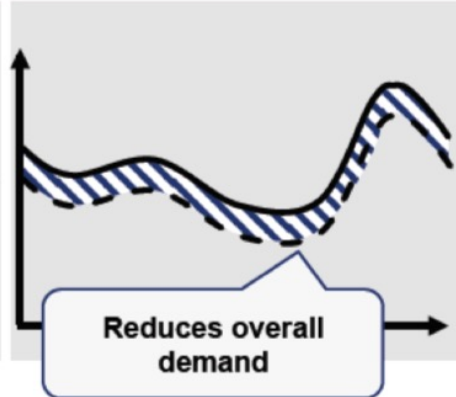
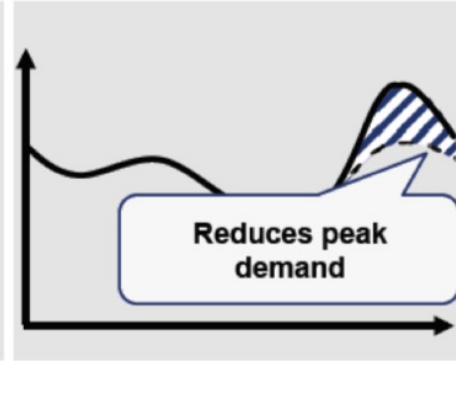


PPA Benchmarking 2021

COUNTRY	FISCAL INCENTIVES	FEED-IN TARIFF	NET- METERING/ BILLING
<b>Fiji</b>	 <ul style="list-style-type: none"> <li>• 10-year tax holiday for RE developers</li> <li>• No import duty on RE equipment</li> <li>• Financial grants and direct investment for RE development from Fiji Development Bank</li> <li>• Requirement for commercial banks to loan 2% of portfolio to RE projects</li> <li>• Subsidized borrowing and grant funding through Reserve Bank of Fiji</li> </ul>	Under development (23)	Under development (24)
<b>Kiribati</b>	 <ul style="list-style-type: none"> <li>• Government-funded RE projects are exempt from import duty</li> <li>• Development partners have provided direct grants for RE development</li> </ul>	No	No
<b>Marshall Islands</b>	 <ul style="list-style-type: none"> <li>• Equipment for RE generation is exempt from import duty</li> <li>• Development partners have provided direct grants for RE development</li> </ul>	No	No
<b>Micronesia, Federated States</b>	 <ul style="list-style-type: none"> <li>• Interest-free loans have been provided to the utility</li> <li>• Financial grants have been offered for RE development</li> </ul>	Yes	No
<b>Nauru</b>	 <ul style="list-style-type: none"> <li>• Development partners have provided direct grants for RE development</li> </ul>	Yes	No
<b>Palau</b>	 <ul style="list-style-type: none"> <li>• Equipment for RE generation is exempt from import duty</li> <li>• Subsidized loans and grants have been provided for RE development</li> </ul>	Yes	Yes
<b>Papua New Guinea</b>	 <ul style="list-style-type: none"> <li>• Development partners have provided direct grants for RE development</li> <li>• 10-year tax holiday in free-trade zones</li> <li>• Import duty exemption on RE equipment</li> </ul>	No	Yes
<b>Samoa</b>	 <ul style="list-style-type: none"> <li>• Equipment for RE generation is exempt from import duty</li> <li>• Development partners have provided direct grants for RE development</li> </ul>	Yes	No
<b>Solomon Islands</b>	 <ul style="list-style-type: none"> <li>• Equipment for RE generation subject to 10% import tax can apply for exemption</li> <li>• Development partners have provided direct grants for RE development</li> </ul>	No	No
<b>Tonga</b>	 <ul style="list-style-type: none"> <li>• Equipment for RE generation is exempt from import duty</li> <li>• Equipment for RE generation is exempt from consumption tax</li> <li>• Development partners have provided direct grants for RE development</li> </ul>	Yes	Yes
<b>Tuvalu</b>	 <ul style="list-style-type: none"> <li>• The utility receives a grant from the government</li> <li>• Development partners have provided direct grants for RE development</li> </ul>	No	No
<b>Vanuatu</b>	 <ul style="list-style-type: none"> <li>• Equipment for RE generation is subject to lower tiers of import duties</li> <li>• Development partners have provided direct grants for RE development</li> </ul>	Yes <sup>(25)</sup>	Yes

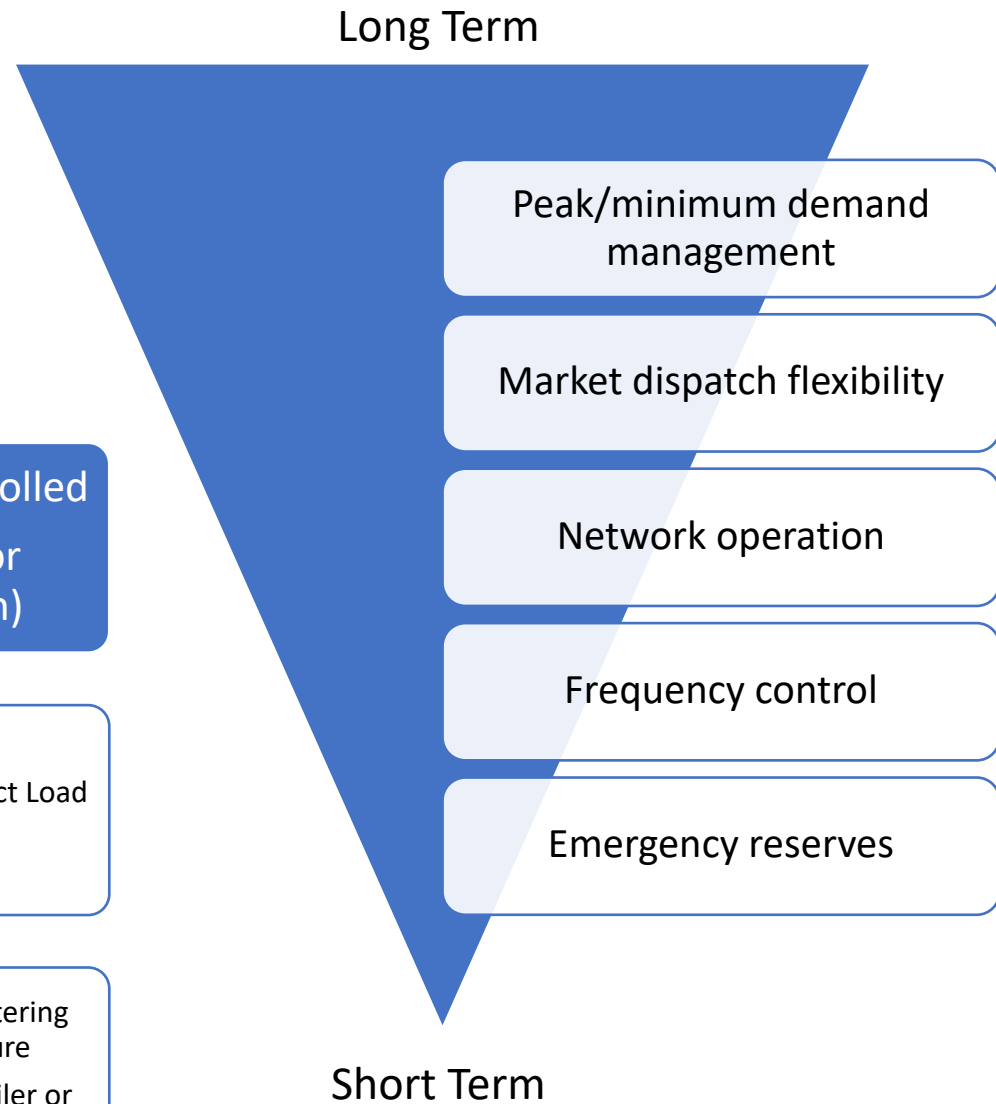
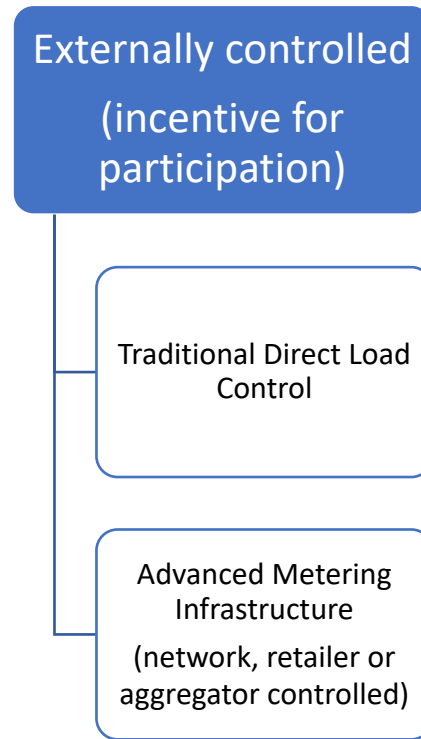
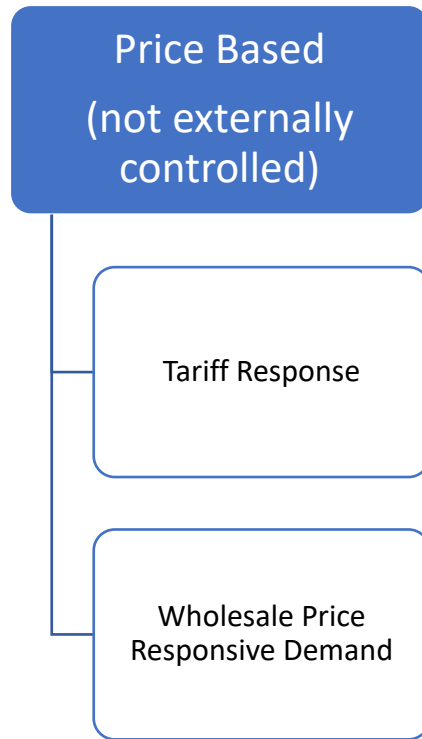
IFC 2021

# Distributed Energy Resources & Demand Side Participation

Distributed Generation	Distributed Storage	Energy Efficiency	Demand Response
			
Distributed generation from renewable sources – primarily PV	Devices that store electrical energy locally for use during peak periods or as backup	Any service or device that allows for the reduced energy use while providing the same service	Technology that enables control of energy usage
 <p>Daily load (GW)</p> <p>Reduces demand during sunny hours</p>	 <p>Flattens demand peaks and valleys</p>	 <p>Reduces overall demand</p>	 <p>Reduces peak demand</p>



# Active DER



# DER Opportunities and Challenges

- Opportunities

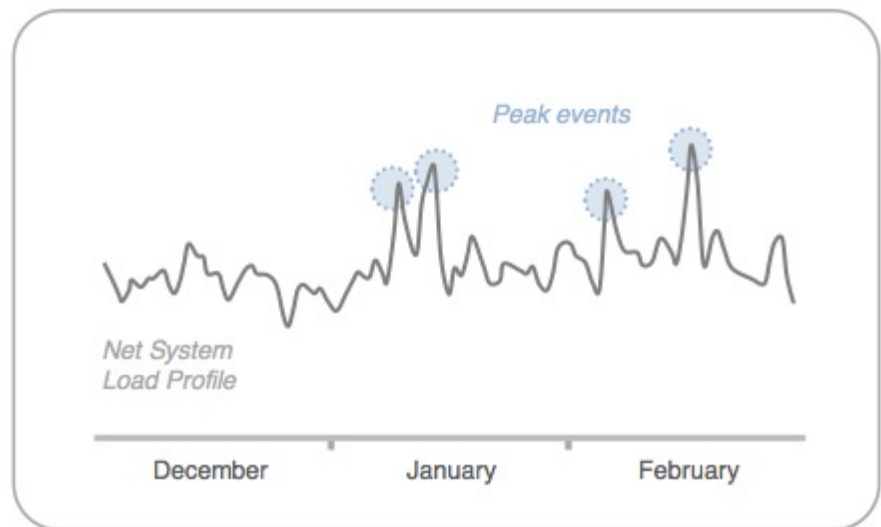
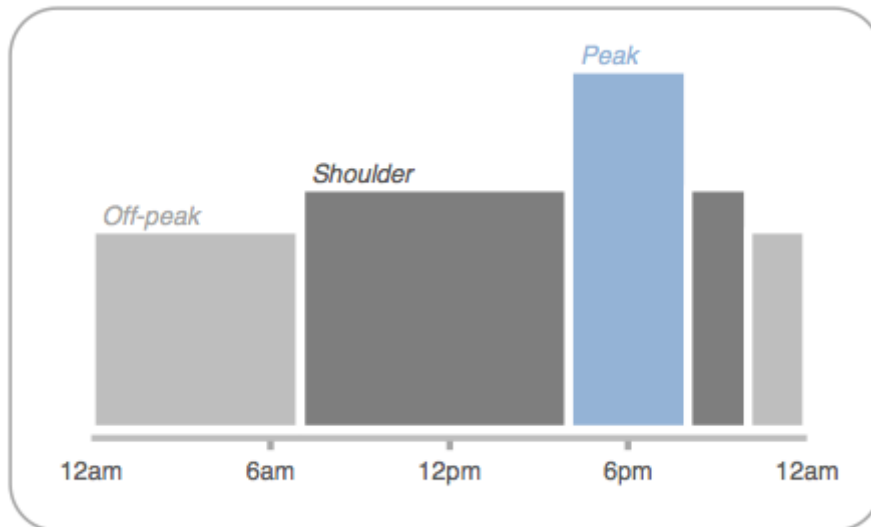
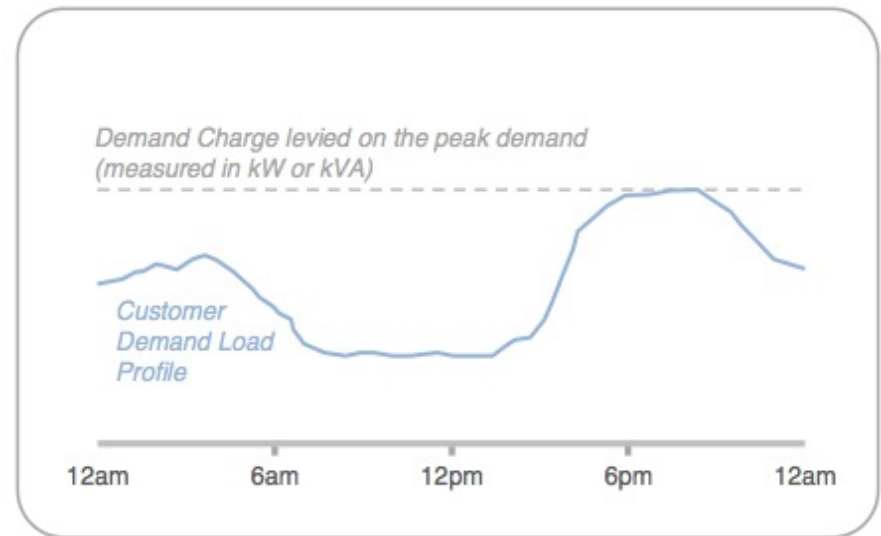
- Consumer investment in low cost capacity
- Increase RE percentage
- Reduce network peak demand investment
- Voltage, reactive power support through inverters

- Challenges

- Revenue loss
- Challenges and costs of integrating DER (V management, phase unbalance, minimum demand/reserves)
- Equity for non-solar customers

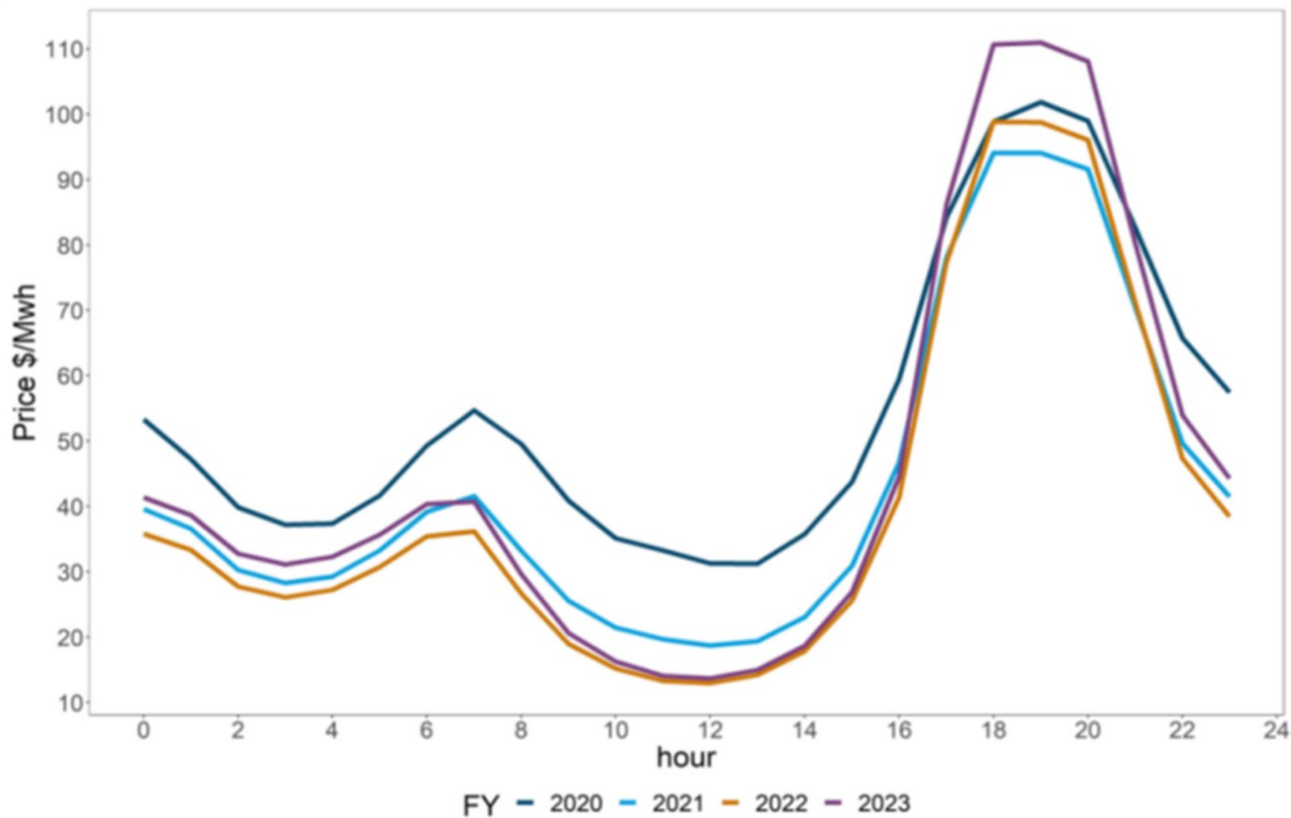
# Australian Cost-Reflective Tariff Experience

- Initial focus on peak demand -> now minimum demand
- Utility concern around PV-related revenue loss
- Balancing revenue certainty, incentives, equity challenging
- Consumer appetite for complex tariffs limited
- Large cross subsidies remain necessary for remote customers



# Australian Experience

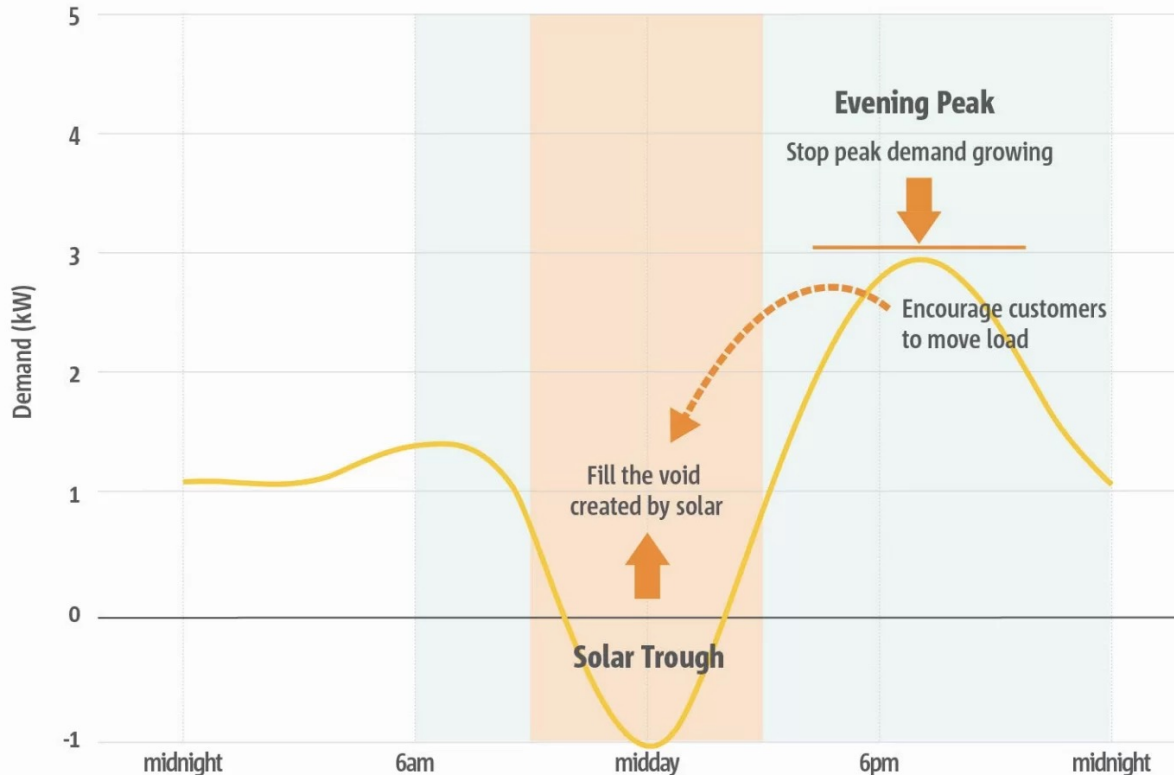
**Figure 4-9 Average wholesale electricity prices by hour of day in QLD**



Source: AEMC (2020) Residential Electricity Price Trends 2020

# Network Tariffs: Solar Sponge Tariff

SAPN Solar Sponge  
10am-3pm



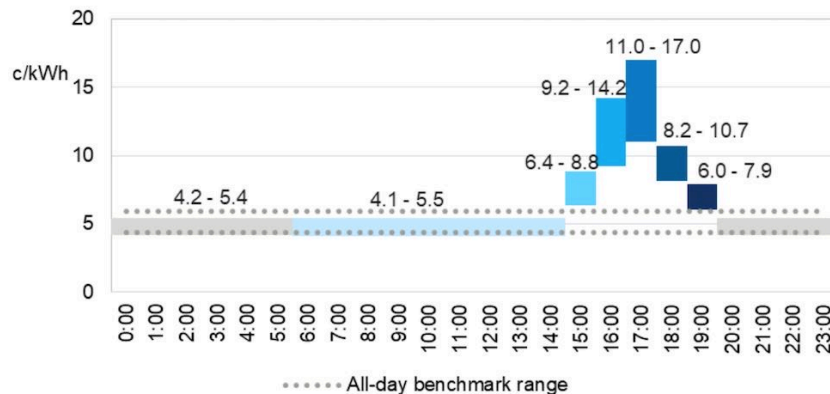
**Table 17.8:** Residential tariffs 2020-21 NUoS Forecast

Residential tariff	Tariff structure	Metering	\$pa	\$/kW pa	c/kWh			
			Supply charge	Peak demand charge	Peak usage charge	Off-peak usage charge	Solar sponge usage charge	Usage charge
Residential – Single rate	Supply charge + flat usage rate	Accumulation meter (Type 6)	166	-	-	-	-	14.4
Residential – ToU	Supply charge + peak, an off-peak and solar sponge usage rates	Interval meter, either: - remotely read (Type 4); or - manually read (Type 5).	166	-	18.0	7.2	3.6	-
Residential	Supply charge	Remotely read	166	* 110	10.2	4.1	2.0	-

# Modern FiTs Reflect the Value of PV

- Australian FiTs reflect energy value (avoided purchase of energy from the wholesale market by retailer) + avoided energy losses
- Network value/costs?

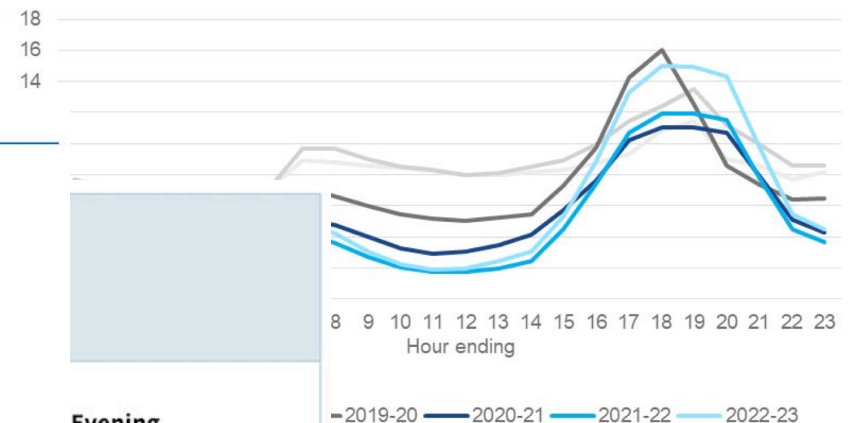
**Figure 2** Draft time-dependent feed-in tariffs (c/kWh)



Data source: IPART calculations.

5.2	7.1	5.0	6.9
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**Figure 6** Wholesale price by time of day



Evening

days: 3pm-9pm

ends: n/a

, AEMC, Residential Electricity Price Trends 2020 Final Report, 21

# Flexible solar export trial set to soak up savings for South Australians

Posted by [Kelseigh Wrigley](#) 15/09/2021

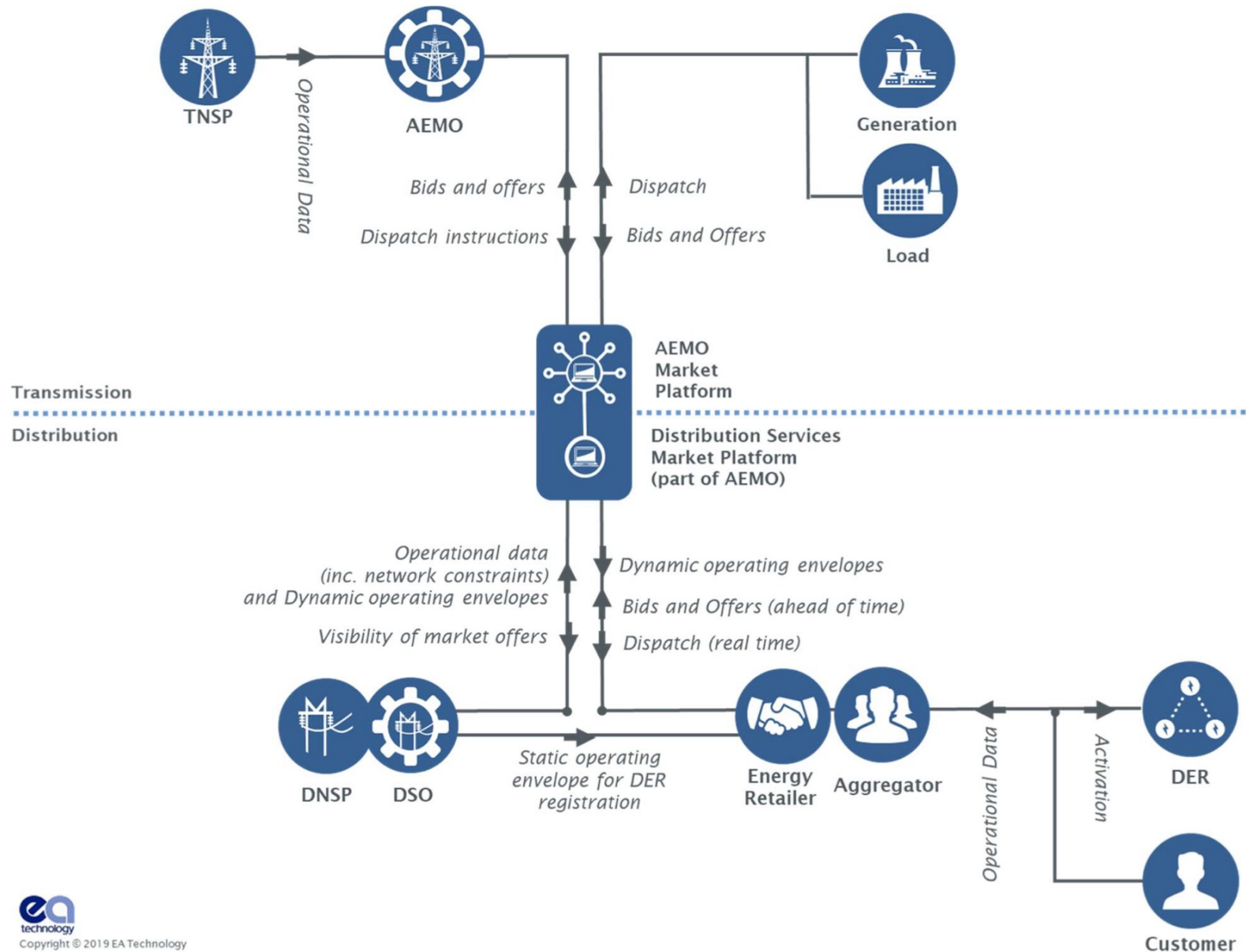
A new trial will allow solar customers in South Australia to export more power into the state's grid.

The 'world-leading trial' will introduce a new flexible solar export option for customers that'll enable households to maximise their exports while reducing congestion on the electricity grid.

“Until now, the problem has been that in order to manage voltage and stability issues that occur only some of the time, networks around the country have had to impose exports limits that apply all the time.”

Through this trial, SAPN will begin offering small-scale solar customers either a reduced fixed export rate of 1.5 [kilowatts \(kW\)](#) or a flexible export option that allows up to 10kW of power to be sent back into the grid at least 98 per cent of the time.

# VPP with Dynamic Operating Envelope





# Conclusions

- Tariff design is extremely challenging due to long-term investments in shared assets, but also need to reflect location and time-specific costs
- Efficiency often conflicts with simplicity, predictability and equity requirements ... tariffs as a social construct
- Effective regulation is critical and requires data sharing and clearly defined methodologies
- Opportunity to reduce costs and achieve goals with RE and DER
- Efficient tariff design can evolve with resource mix. Solar soak tariffs, solar export tariffs, ToU FiTs might better incentivise DER? Flexible exports allow networks control.
- Utilities and policymakers must bring consumers on the journey.
- New business models (aggregators, sharing models) may be needed to interface with customers.



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# Thank you

Anna Bruce

[a.bruce@unsw.edu.au](mailto:a.bruce@unsw.edu.au)



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