

**Tender for Supply of Cisco Switches for SCADA Server
Hardware Upgrade project**



MR 80/2022

**Supply of Cisco Switches for SCADA Server Upgrade
Project**

PUBLICITY

NO PUBLICITY OR DETAILS ABOUT THIS PROJECT ARE TO BE DISCLOSED BY ANY BIDDER OR ANY OTHER ASSOCIATED PARTY WITHOUT THE WRITTEN PERMISSION OF EFL PRIOR TO, DURING OR AFTER THE PROJECT IS AWARDED. IN GENERAL ANY PUBLICITY OR MEDIA ENQUERIES WILL BE DEALT WITH BY EFL.

ALL THOSE WHO REQUEST TO UPLIFT A COPY OF THIS TENDER HAVE AGREED NOT TO DISCLOSURE ANY INFORMATION REGARDING THIS TENDER.

Glossary

- i. EFL – Energy Fiji Limited
- ii. CBM – stands for "cubic meter" in shipping. This measurement is calculated by multiplying the width, height and length together of one's carton.
- iii. DIFOTIS ~ Delivery in Full on Time in Spec
- iv. VAT – Value Added Tax
- v. VIP – VAT Inclusive Price
- vi. SBA – Strategic Business Area

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1. GENERAL

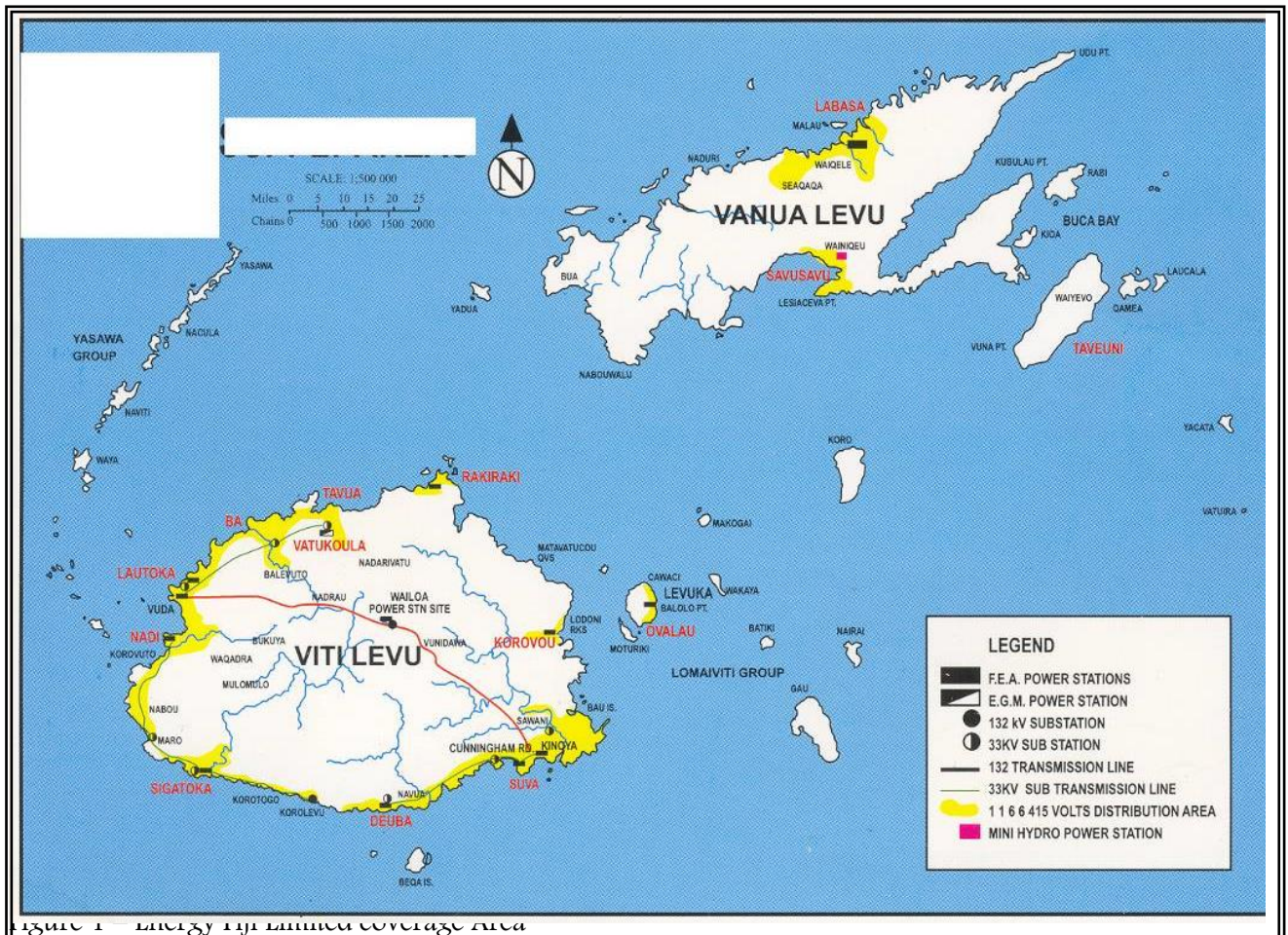
1.1 The Company – EFL

Energy Fiji Limited (EFL) is a public company limited by shares is solely responsible for supplying power throughout the Fiji Islands. Power is supplied through Hydro, Diesel and wind mill generators located in different parts of Fiji.

The operations of the company are organized into three geographically defined divisions, which correspond to the national administrative divisions. These divisions are:

- Central Eastern Division based in the capital Suva
 - Suva, Lami, Navua, Tailevu, Levuka and part of the Coral Coast
- Western/Northern Division based in Lautoka
 - Lautoka, Tavua, Ba, Sigatoka, Vatukoula, Northern Division (Labasa, Savusavu, Taveuni)

EFL provides electricity services to most parts of the country especially in the Viti Levu and Vanua Levu area and its electricity grid is shown in the map below.



EFL's official website is www.evl.com.fj.

2. PURPOSE AND DESCRIPTION OF THE TENDER

Energy Fiji Limited is seeking interested bidders for the supply of Cisco switches to be used at Vuda and Navutu.

The switch is intended to replace existing switches for better reliability and also to cater for growing demand for faster communication.

3. PROJECT SCOPE

Project scope are as follows:

- Supply of Cisco Switches

4. ELIGIBILITY / SELECTION CRITERIA OF THE BIDDER

The supplier should be a manufacturer, authorized distributor or reseller of the products.

The vendors shall submit the names/contacts of utilities or projects where they have previously supplied the Cisco Switches.

All relevant test reports, product standard certificates, and product specification as a table form / drawings are required to be supplied in the tender as part of their bid.

Other information to be provided by the Bidder as part of the proposal is:

1. Manufacturer's / Vendor's warranty on the product.
2. Method of replacement or reimbursement of faulty / defective or damaged goods
3. Lead time including manufacturing time and shipping duration.
4. The bidder must provide the weight or CBM of the products
5. Previous EFL experience with the Bidder and supplier DIFOTIS (Delivery in Full on Time in Spec)
6. It is mandatory for the Bidders to provide full specification of the equipment and submitted as part of the bid.
7. The bidder should provide a 'Quality Assurance Certificate' (QAC) from the manufacturer stating that this equipment supplied is in conformity with the specifications requirements in the Tender.

5. DELIVERY & TIMEFRAME

All required equipment & accessories shall be addressed/delivered to **Telecom Workshop, EFL Navutu, Lautoka, Fiji.**

Delivery timeframe shall be clearly stated in the bid.

6. BIDDER DETAILS

The Bidder shall provide all the necessary information specified in the table below:

General
The registered name of the Bidder:
Business address for correspondence: <i>(Location, Street, Locality City, Pin Code, Country, Telephone, Facsimile, Email Other)</i>
Contact name of the Authorised Person:
Contact's position: <i>Contact addresses if different from above</i> <i>Locality City, Pin Code</i> <i>Location, Street, Country, Telephone, Facsimile, Email, Web address</i>
Business structure:
Include the organisations years of experience in this field and reputation in the market place.

7. OTHER VALUE ADDED SERVICES

The bidder is open to include any other information that may add value to their product or after installation and commissioning services.

8. TECHNICAL SUPPORT

- i. Bidder should provide details of what technical support is available to EFL to make better use of product.
- ii. Include relevant manuals and instructions for proper care and handling of the equipment and accessories, and operations.

9. PRODUCT INFORMATION

Bidders must include the following document together with their Bid:

- Full Product Specification
- Relevant Test Certificates
- Standard Compliance Certificate.

10. DOCUMENTATION

- a). Bid prices shall be typed; bids with handwritten prices shall be disqualified.

- b). The submitted tender documentation together with submitted technical documentation shall be neatly sorted in adequate sections and bound. All costs of preparing the submission shall be borne by the Bidder.
- c). The response to the specification is required to be comprehensive with a completed Compliance table as set out.
- d). Tenderers are encouraged to offer the existing baseline products that are compliant with or equivalent to all mandatory requirements.
- e). The offered product shall have at least the same or better technical characteristics as requested in this tender.
- f). The Compliance table included in each chapter of this document provides an entry for each requirement.
- g). The Tenderer shall also provide additional remarks if they are considered helpful for assessing the response (column Remarks in the Compliance table). Each remark shall be uniquely referred to corresponding document (Clause, Chapter, and Paragraph).

11. REFERENCE DOCUMENTS

Wherever reference is made in the technical specification to specific regulations, standards and codes, the provisions of the latest current edition or revision of the relevant regulations, standards or codes in effect shall apply unless otherwise expressly stated in the technical specifications. Where such standards and codes are national or related to a particular country or region, other authoritative standards that ensure substantial equivalence to the standards and codes specified will be acceptable.

12. PACKAGE SIZE

The successful bidder will be required to pack and dispatch the item as per EFL's requirement. The package size and quantity will be determined by EFL unless the product is a standard factory package. All packages must be clearly marked with the quantity content in the crate or pallet. The bidder must ensure proper and suitable packing of the item before dispatch to avoid damages during transit.

13. DEFECTS WARRANTY PERIOD

All goods shall be supplied with a Warranty Period of **not less than 12 months** from the date of the receipt of the Goods by EFL. During the Warranty Period, defective parts shall be returned to the supplier for replacement on a pick-up exchange and return-delivery basis. The cost of the freight and repairs shall be borne by the supplier/bidder.

14. PRICE VALIDITY

The price shall remain valid for acceptance within **120 working days** from the date of opening of bids and bidders shall not withdraw or amend their proposal prior to the expiration of the validity period. Price Validity of more than 120 working days is highly accepted.

In exceptional circumstances prior to expiry of the original validity period, the authority may request the supplier for an extension in the period of validity. The request and the response thereto shall be in writing. A supplier agreeing to the request will not be permitted to amend his tender price.

15. PAYMENT TERMS

EFL shall pay overseas bidders the invoice amount in foreign currency to the bank account nominated by the successful supplier within 30 days of receipt of the invoice subject to the full delivery of ordered goods, and payment terms as per the contractual agreement. The local bidders will be paid in Fijian dollars.

Any supplier requesting for advance payment shall provide EFL with a **bank guarantee** from EFL preferred commercial banks for the sum of the advance payment amount. The cost of arranging Bank guarantee shall be the responsibility of the bidder. Failure to accept the above payment terms will render the bid non-compliance.

Highest preference will be given to bidders who do not accept advance payment and willing to accept 30 days credit term.

Contract payments will be made according to the table below.

Payment Details	Description	Percentage payment
Payment	Successful delivery of all equipment's as per tender requirements.	100%

16. TECHNICAL SPECIFICATION AND REQUIREMENT

16.1 Cisco Switches

- a). Bidders are required to supply brand new (not refurbished) Cisco switch with the following model numbers:
1) C9500-24Y4C (IP Service license) – the switch shall be supplied with dual power supply module (240VAC, 50Hz) – 950W

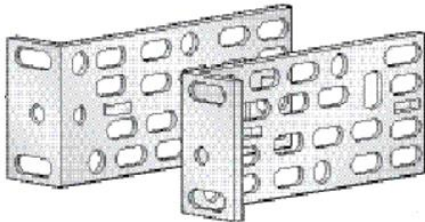
The switch shall be supplied with mounting accessories and Australia AC Type A Power Cable.

Quantity of the switch to be supplied is stipulated in **Section 18**

- b). The 240V AC power plug (male) for the power supply cable shall be of Australian and New Zealand AS/NZS 3112 standard.



- c). The Cisco Switch should come with two 19-inch rack mounting brackets for each switch.



17. TENDER EVALUATION

After the bids are received, it will go through a normal tender evaluation process as per EFL's Tender Policy and Procedures. The successful and unsuccessful bidders will be advised of the outcome after completion of the Tender evaluation process.

The evaluation of the tender submissions will be weighted as such:

No.	Components	Weighting (%)
1	Financial Components	35 %
2	Technical capability	40 %
3	Delivery timeframe.	10 %
4	Proven background on products quoted	5 %
5	Warranty, backup service and spare parts.	10%

18. COST DETAILS

Bidders shall use the table below to list summary of cost associated with this tender. For **OVERSEAS** bidders their prices must be **quoted in their currency with CIF freight term** and the port of delivery is LAUTOKA. For **LOCAL** bids, price must be quoted in FJD (VIP)

Part Number	Description	Total QTY	Unit Net Price (VIP)	Total (VIP)	Comments
C9500-24Y4C	Catalyst 9500 24x1/10/25G and 4-port 40/100G, Advantage (IP service)	3			
	Redundant Power supply (240VAC, 50Hz) – 950W	3			
C9500-DNA-24Y4C-A	C9500 DNA Advantage, Term License	3			Optional
C9500-DNA-L-A-3Y	Cisco Catalyst 9500 DNA Advantage 3 Year License	3			Optional
GLC-TE=	1000BASE-T SFP transceiver module for Category 5 copper wire	4			
SFP-10G-T-X	Cisco 10GBase-T SFP module for Cat6A Cables (up to 30 meters)	10			
SFP-10G-ZR-S=	Cisco 10G Fiber Transceiver	2			
SFP-10G-ER-S=	Cisco 10G Fiber Transceiver	4			
SFP-10G-LR-S=	Cisco 10G Fiber Transceiver	4			
SFP-10G-SR-S=	Cisco 10G Fiber Transceiver (MM)	4			
GLC-SX-MMD	1000BASE-SX short wavelength, with DOM	10			
	Multimode patch lead – 3m (LC to ST)	10			
	Multimode patch lead – 5m (LC to ST)	10			
	Multimode patch lead – 10m (LC to ST)	10			
	Single mode patch lead – 3m (LC to SC)	10			
	Single mode patch lead – 5m (LC to SC)	10			
	Single mode patch lead – 10m (LC to SC)	10			

19. SUBMISSION OF TENDER

19.1 Bidders

Bidders are requested to upload electronic copies via Tender Link by registering their interest at: <https://www.tenderlink.com/efl>

EFL will not accept any hard copy submission to be dropped in the tender box at EFL Head Office in Suva.

This tender closes at 4.00pm (1600hrs) on Wednesday 20th April, 2022.

For further information or clarification please contact our Supply Chain Office on phone (+679) 3224360 or (+679) 9992400 or email us on tenders@efl.com.fj

The bidders must ensure that their bid is inclusive of all Taxes payable under Fiji Income Tax Act.

The lowest bid will not necessarily be accepted as the successful bid.

The Tender Bids particularly the “Price” must be typed and not hand written.

Any request for the extension of the closing date must be addressed to EFL in writing three (3) working days prior to the tender closing date.

Tender Submission via email or fax will not be accepted.

20. Compulsory Submission Forms

20.1 Submission Forms

The following information has to be filled by the bidder and submitted with Tender Documents:

1. Company Name: _____
2. Director/Owner(s): _____
3. Postal Address: _____
4. Email Address: _____
5. Phone Number: _____
6. Fax Number: _____
7. Office Location: _____
8. Facsimile & Skype: _____
9. Web Address: _____
10. After Sales Contact details: _____

11. TIN Number (local bidders only): _____
12. Company Registration Number(local bidders only): _____
13. FNPF Employer Registration Number (local bidders only): _____
14. Number of Branches & locations: _____
15. Years of Experience & reputation in the market : _____

16. Area of business Specialization: ☐ Manufacturer & Supplier
[Please tick where applicable] ☐ Retailer
☐ Licensed Agent
☐ Others, please specify _____

17. Business Structure :

I hereby, declare that all the above information is correct.

Sign: _____
Name: _____
Position: _____
Date: _____

General Requirement

#	<u>General Requirement</u>	Describe in detail by citing evidence such document number, clause and page number (s).
a).	Warranty details and warranty period of EACH item stated thoroughly.	
b).	Willing to accept Purchase Order and provide a minimum of 30days credit account.	
c).	Willing to accept payment within 30days after successful delivery of items to EFL.	
d).	Does not require advance payment before delivery of items.	
e).	Be able to provide back up support, spare parts and manual for basic maintenance.	
f).	Delivery time frame stated.	
g).	Must be a certified CISCO reseller/partner in Fiji	
h).	Validity period of the price.	
i).	Letter from Manufacturer to state that the bidder is the authorised distributor/reseller of product offered.	
j).	VAT component charged to be stated on the pricing table	

Technical Requirement

#	<u>Technical Requirement</u>	Describe in detail by citing evidence such document number, clause and page number (s).
a).	Brand/part/model number	
b).	Country of Manufacture	
c).	Products are Brand New.	
d).	Data sheet for all the items provided in the bid.	
e).	Date of Manufacture stated. Preference will be given to those items whose date of manufacture is less than 6 months .	
f).	Any other prominent feature	

20.2 Cost

Local Bidders

Currency: FJD				
<u>No.</u>	<u>Description of Item</u>	<u>Unit Price</u>	<u>Quantity</u>	<u>Price, VIP</u>
1.				\$
2.				\$
3.				\$
4.				\$
5.				\$
6.				\$
	Total			\$

NB: The bidders are requested to furnish with their best price after discount. The quantity required by EFL will be decided during the time of ordering.

All local bidders are to provide with the VIP price which is inclusive of freight, duty, taxes, customs clearance and delivery charges to *Telecom Workshop, EFL Navutu, Lautoka*.

Delivery Timeframe: _____ Weeks

Overseas Bidders

Currency:				
No.	Description of Item	Unit Price	Quantity	Price, VIP
1.				
2.				
3.				
4.				
5.				
6.				
7.	Freight (CIF Nadi Airport Port).	\$		\$
	Total			\$

NB: The bidders are requested to furnish with their best price after discount. The quantity required by EFL will be decided during the time of ordering.

All overseas bidders are to provide with the CIF price (Nadi Airport).

Delivery Timeframe: _____ Weeks

20.4 Checklist

No.	Item
1.	Offer Letter
2.	Overall Bid
3.	Cost
4.	Compulsory Submission Forms
5.	Data Sheet for all Cisco switches offered
6.	Letter: authorized manufacturer/distributor/ reseller of Cisco products offered.
7.	Contact details for reference check of past supply of items
8.	Appendices: Any other information and Value Added Service
9.	Local Bidders are to supply the following along with their bid: <ul style="list-style-type: none"> • FRCS Compliance Letter • FNPF Compliance Letter • FNU Compliance Letter (this is in place of the Workman's Compensation)

TENDER CHECKLIST

The Bidders must ensure that the details and documentation mention below must be submitted as part of their tender Bid

Tender Number _____

Tender Name _____

1. Full Company / Business Name: _____

(Attach copy of Registration Certificate)

2. Director/Owner(s): _____

3. Postal Address: _____

4. Phone Contact: _____

5. Fax Number: _____

6. Email address: _____

7. Office Location: _____

8. TIN Number: _____

(Attach copy of the VAT/TIN Registration Certificate - Local Bidders Only (Mandatory))

9. FNPF Employer Registration Number: _____ **(For Local Bidders only) (Mandatory)**

10. **Provide a copy of Valid FNPF Compliance Certificate (Mandatory- Local Bidders only)**

11. **Provide a copy of Valid FRCS (Tax) Compliance Certificate (Mandatory Local Bidders only)**

12. **Provide a copy of Valid FNU Compliance Certificate (Mandatory Local Bidders only)**

13. Contact Person: _____

I declare that all the above information is correct.

Name: _____

Position: _____

Sign: _____

Date: _____



Tender submission

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