



PACIFIC POWER UTILITIES

Benchmarking

Report

2018 Fiscal Year

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PACIFIC POWER

Benchmarking

Summary Report

2018 Fiscal Year

PREPARED BY THE PACIFIC POWER ASSOCIATION (PPA)

JULY 2019

1. INTRODUCTION

1.1 Benchmarking Overview

The 2018 exercise involves data from 21 power utilities compared to 22 for the 2017 Fiscal Year.

Table 1.1 shows the utilities that have participated in the Pacific benchmarking initiative since 2001. This round of benchmarking covered data governance, gender composition of the workforce, and KPI operational and performance data KPIs.

Table 1.1: Utility Participation in Benchmarking 2001, and 2010 - 2018 Data Periods

Utility			Data Period									
			2001	2010	2011	2012	2013	2014	2015	2016	2017	
Acronym	Name	Country / Territory	Year Data Collated									
			2002	2011	2012/1 3	2013 /14	2015	2015	2016	2017	2018	
ASPA	American Samoa Power Authority	American Samoa	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
CPUC	Chuuk Public Utility Corporation	Fed States of Micronesia (FSM)	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
CUC	Commonwealth Utilities Corporation	Commonwealth of N Marianas	✗	✓	✓	✓	✓	✓	✗	✓	✗	✓
EDT	Electricité de Tahiti	French Polynesia	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
EEC	Electricité et Eau de Caledonie	New Caledonia	✓	✗	✗	✓	✓	✓	✓	✓	✓	✓
EEWF	Electricité et Eau de Wallis et Futuna	Wallis & Futuna	✓	✗	✗	✗	✗	✗	✗	✗	✗	✗
ENERCAL	Societe Neo-Caledonienne D'Energie	New Caledonia	✓	✗	✗	✗	✗	✗	✗	✗	✗	✗
EPC	Electric Power Corporation	Samoa	✓	✓	✓	✓	✓	✓	✓	✓	✗	✓
EFL	Energy Fiji Limited	Fiji	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
GPA	Guam Power Authority	Guam	✓	✓	✓	✓	✓	✓	✓	✓	✓	✗
HECO	Hawaii Electric Company	Hawaii, (USA)	✗	✗	✗	✗	✓	✓	✓	✓	✗	✗
KAJUR	Kwajalein Atoll Joint Utility Resources	Marshall Islands (RMI)	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
KUA	Kosrae Utilities Authority	Fed States of Micronesia (FSM)	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
MEC	Marshall Energy Company	Marshall Islands (RMI)	✗	✓	✓	✓	✓	✓	✓	✓	✓	✓
NPC	Niue Power Corporation	Niue	✓	✓	✗	✗	✗	✗	✗	✗	✗	✗
NUC	Nauru Utilities Corporation	Nauru	✗	✓	✓	✓	✗	✗	✓	✓	✓	✓
PPL	PNG Power Ltd.	Papua New Guinea (PNG)	✓	✓	✓	✗	✓	✓	✓	✓	✓	✓
PPUC	Palau Public Utilities Corporation	Palau	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
PUB	Public Utilities Board	Kiribati	✓	✓	✓	✓	✓	✓	✓	✓	✗	✓
PUC	Pohnpei Utilities Corporation	Fed States of Micronesia (FSM)	✓	✗	✓	✓	✓	✓	✗	✓	✓	✓
SP	Solomon Power	Solomon Islands	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
TAU	Te Aponga Uira O Tumu -Te-Varovaro	Cook Islands	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
TEC	Tuvalu Electricity Corporation	Tuvalu	✗	✓	✓	✓	✓	✓	✓	✓	✓	✓
TPL	Tonga Power Limited	Tonga	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
UNELCO	UNELCO Vanuatu Limited	Vanuatu	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
YSPSC	Yap State Public Service Corporation	Fed States of Micronesia (FSM)	✗	✓	✓	✓	✓	✓	✓	✓	✗	✓
			Total	20	19	21	21	22	20	23	18	21

2. GOVERNANCE

2.1 Key Governance Results

The Governance data for the 2018 benchmarking has not changed at all compared to 2017 or earlier benchmarking periods for that matter, as there has been no significant government policy changes in the various Pacific Islands and Territories. This situation is also reflected in the governance KPIs.

Table 2.1: Quality Standards and Regulatory Structures of Utilities

Utility	Power Quality Standards	Self-Regulated or Externally Regulated	Public or Private Ownership
ASPA	None	Self	Public
CPUC	US	Self	Public
CUC	US	External	Public
EDT	concession contract	External	Private
EEC	EN50160	External	Private
EPC	AUS/NZ	External	Public
EFL	AUS/NZ	External	Public
KAJUR	None	Self	Public
KUA	KUA	Self	Public
MEC	None	Self	Public
PPL	-	External	Public
PPUC	JIS,NEC	Self	Public
PUB	-	External	Public
PUC	-	Self	Public
SP	-	Self	Public
TAU	NZ Standard	External	Public
TEC	AUS & NZ	Self	Public
TPL	TPL Standard	External	Public
UNELCO	Concession Contract	External	Private
YSPSC	NEC	Self	Public

2.2 Governance Analysis

The composite governance score introduced in the 2012 Fiscal Year Report has again been utilised in this years' power benchmarking exercise for the purpose of analysing if good governance mechanisms are delivering tangible benefits to utilities in the form of improved financial performance. The composite score is comprised of the same weighted indicators as the 2012 Fiscal Year Report, determined from relevant responses in the governance questionnaire using a governance scorecard (Table 2.2).

Table 2.2: Governance Scorecard

Governance Indicator	Good Governance	Poor Governance	Weighting
Are Ministers appointed to the Board?	No	Yes	12%
Are Ministers/ public servants representing the line/sector Ministry appointed to the Board?	No	Yes	12%
Is a Code of Conduct in place and implemented?	Yes	No	8%
Is a commercial mandate in place and implemented?	Yes	No	19%
Is the CEO on performance contract with annual reviews?	Yes	No	8%
Has a Strategic Plan (at least 3 year forecasts) been adopted and implemented?	Yes	No	15%
Is the Annual Report (audited) completed within four months of end of reporting year?	Yes	No	19%
Does the Annual Report disclose performance against Plan?	Yes	No	8%
Total Score			100%

Note: A good governance score results in full marks for each indicator, whilst a poor governance result receives a zero for each applicable indicator. In regard to the indicator on Annual Reports being completed within four months of the end of the reporting year, this has been used as a good practice standard but it is acknowledged that several utilities have agreements with their regulators that allow for longer periods for production of Annual Reports.

The composite governance scores for utilities which provided sufficient responses to enable the weightings to be calculated are represented in Figure 2.1.

Figure 2.1: Composite Governance Score for 2018 FY

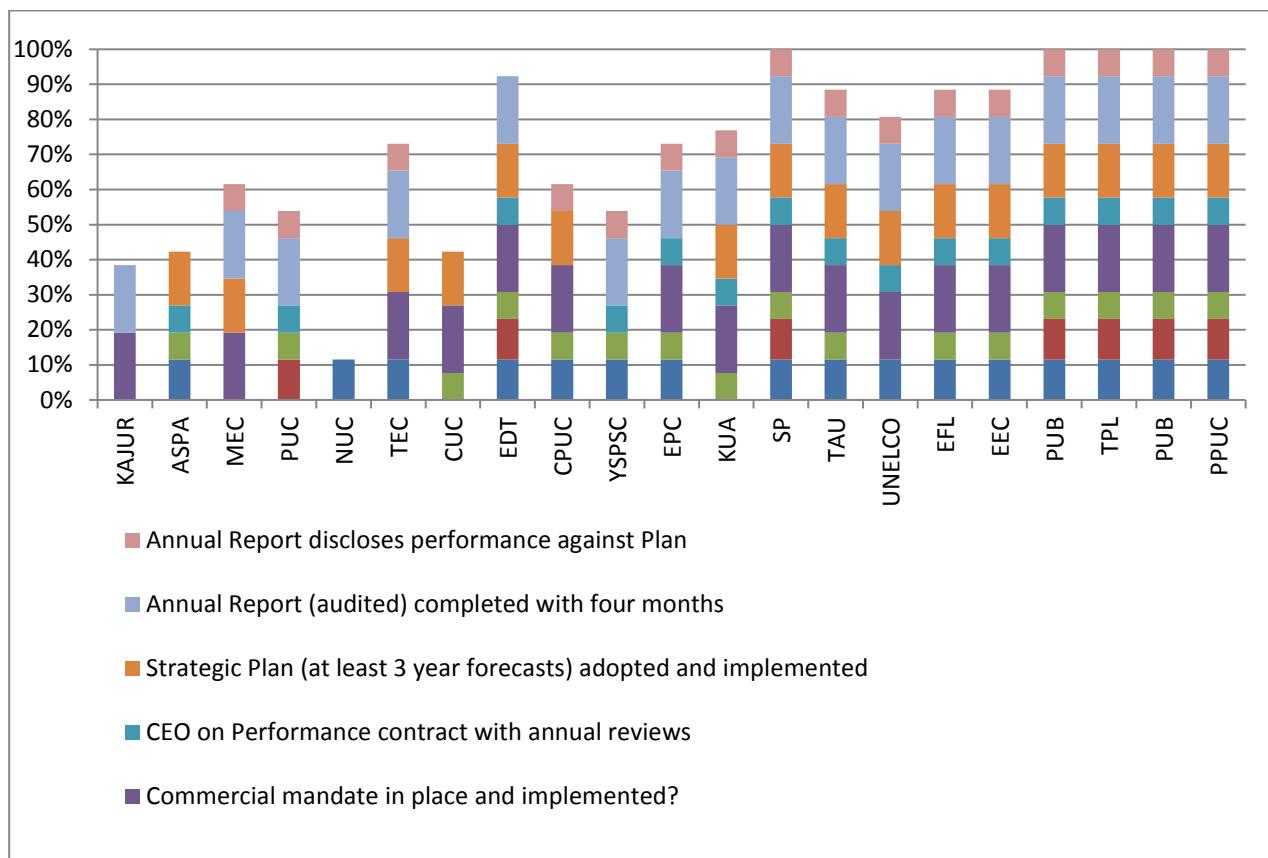
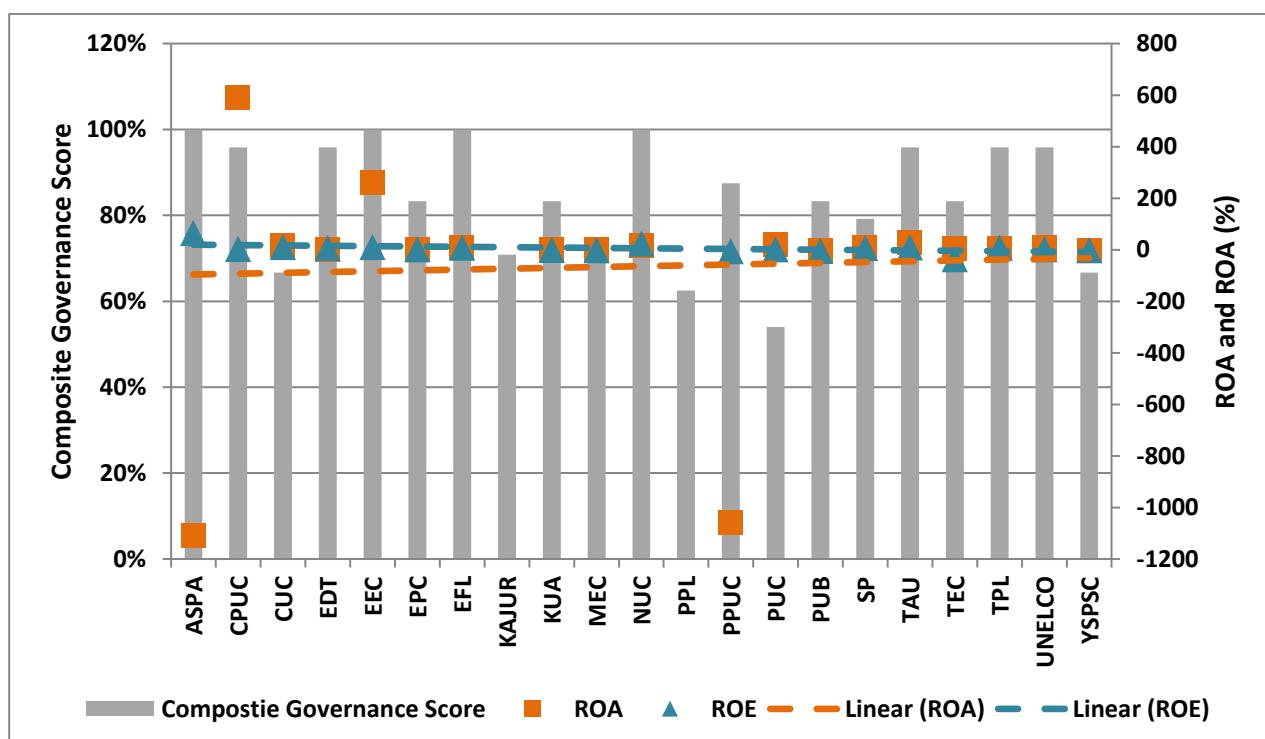


Figure 2.2: 2018 FY Composite Governance Score compared with ROE and ROA



3. GENDER

Overall, the number of females employed as a proportion of total staffing in the Pacific power utilities has slightly increased from previous years, 18.2% in 2018 as compared with 17.8% in the 2017 FY.

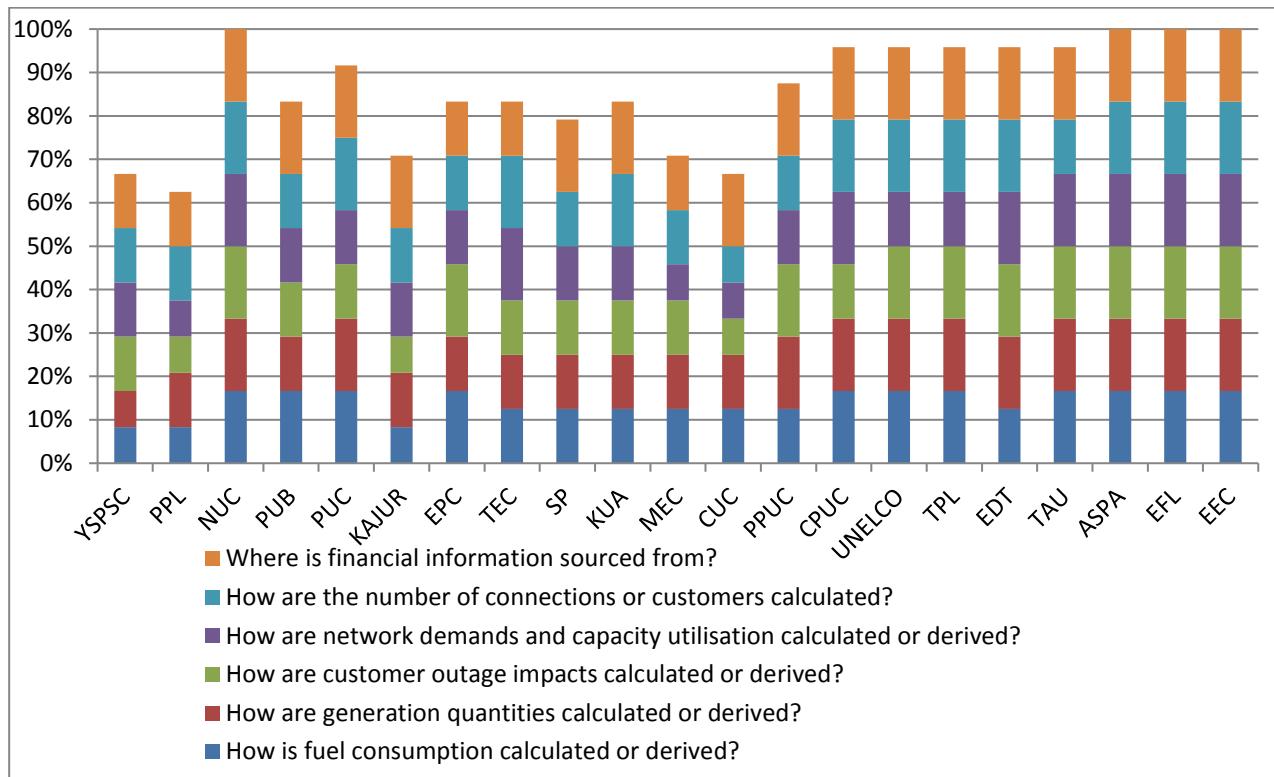
Table 3.1: Key Gender Statistics

Workforce male/female role	Regional average
Total staff (male)	80.1%
Total staff (female)	18.2%
Technical staff (male)	95.1%
Technical staff (female)	4.9%
Senior staff (male)	73.8%
Senior staff (female)	26.2%
Senior female staff as a proportion of total staff by role	
Finance	27.5%
Procurement / Supply	7.1%
Human Resources	12.6%
PR/Cust Service/Comms	29.7%
Admin	13.2%
Other	9.9%

4. DATA RELIABILITY

. Figure 4.2 aggregates the reliability scores submitted by each of the utilities in order to rank the relative reliability of the data that was submitted. These aggregate scores have furthermore been utilised as a weighting in this reporting in calculating the Composite Indicator for the 2018 FY.

Figure 4.2: Breakdown of Reliability Grades Assessment by Utility



5. KPI RESULTS

5.1 Introduction

This section provides performance results for the 22 (2017 FY) and 21 (2018 FY) utilities that participated in each relevant reporting year. The results from the previous 2015 FY reported have also been included for further longitudinal comparison. The results are comprised of 46 KPIs, with each indicator graphically presented with both the regional average (arithmetic mean) and median (middle) values.

An indication of utility size is also provided via a colour coding of red, orange or green as determined by utility size in accordance with the PPA's membership level categorisations: green indicates an annual peak load of less than 5MW (small); orange indicates an annual peak load of between 5MW and 30MW (medium); and red indicates an annual peak load of 30MW or greater (large). In order to facilitate comparison of results by size, all graphs are shown in the order of minimum to maximum demand. Table 5.1 furthermore provides an overview of some key characteristics of the participating utilities, including the applicable colour coding.

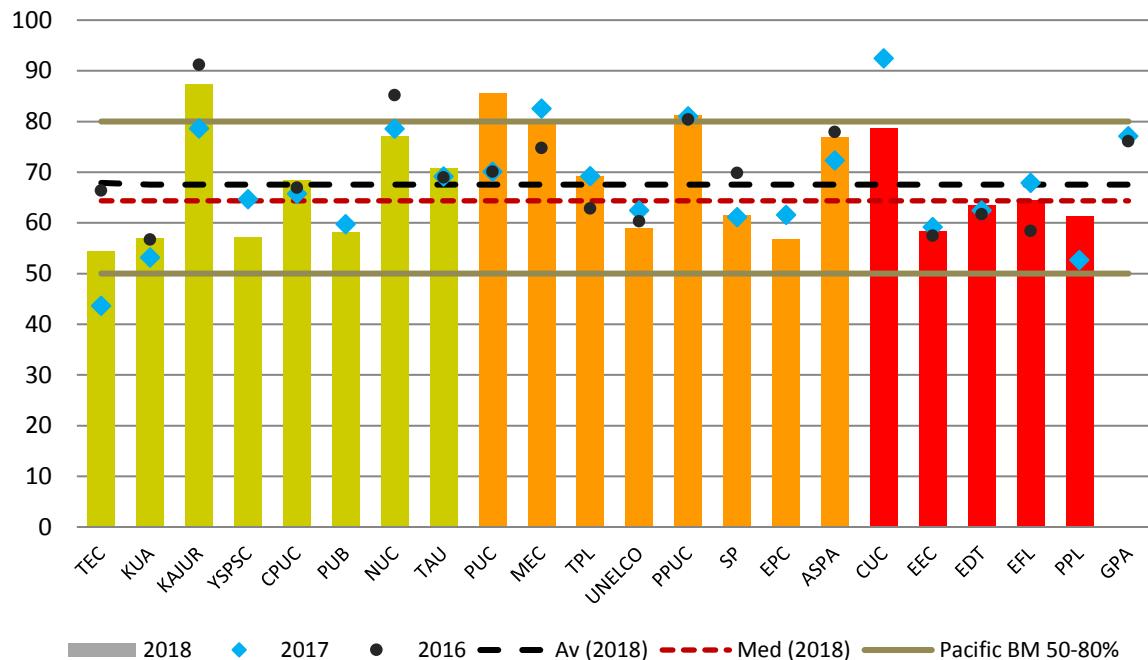
Table 5.1: Utility Key Characteristics

Utility and colour code	Peak Demand (MW) 2018	Size Category (S / M / L)	Outer Islands Serviced (Y/N)
ASPA	24	Medium	Yes
CPUC	2.91	Small	Yes
CUC	42.7	Large	Yes
EDT	92.3	Large	Yes
EEC	91.21	Large	Yes
EPC	25.95	Medium	Yes
EFL	171.57	Large	Yes
KAJUR	2.2	Small	No
KUA	1.25	Small	No
MEC	8.9	Medium	Yes
NUC	5.3	Small	No
PPL	128.7	Large	Yes
PPUC	12.5	Medium	Yes
PUB	5.5	Small	No
PUC	5.86	Medium	No
SP	15.81	Medium	Yes
TAU	4.98	Small	No
TEC	1.36	Small	Yes
TPL	9.8	Medium	Yes
UNELCO	12.6	Medium	Yes
YSPSC	2.0	Small	Yes

5.2 Generation Indicators

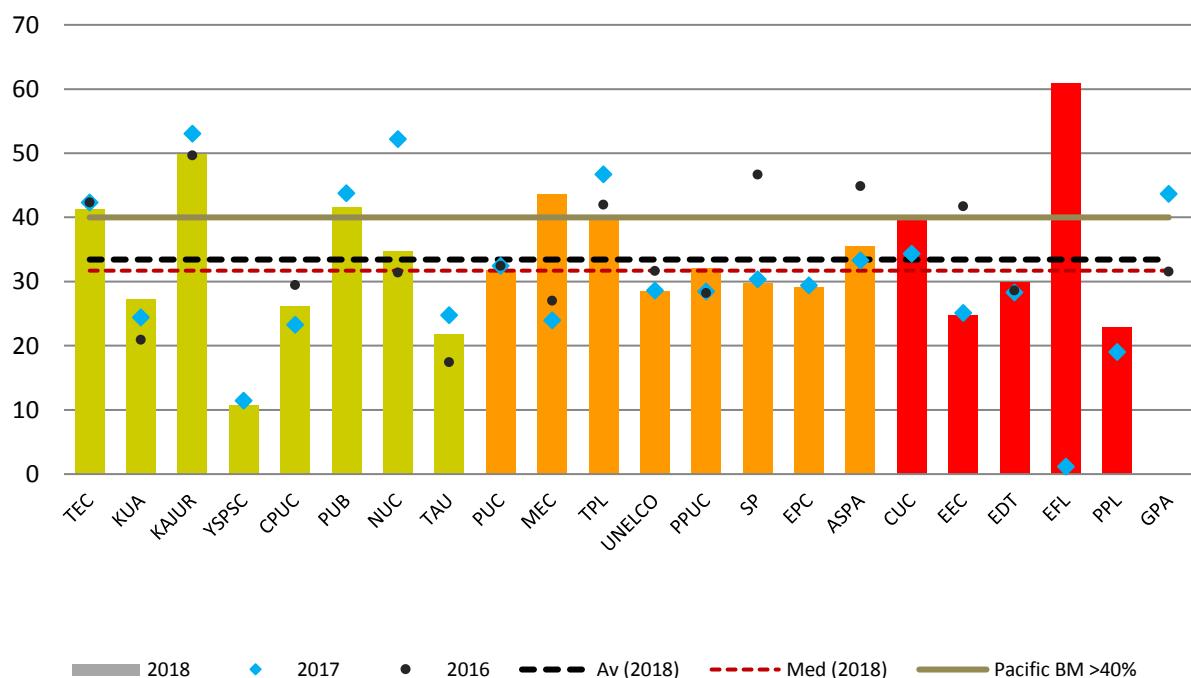
(i) Load Factor

Figure 5.1: Load Factor (%) 2018 (2017) (2016)



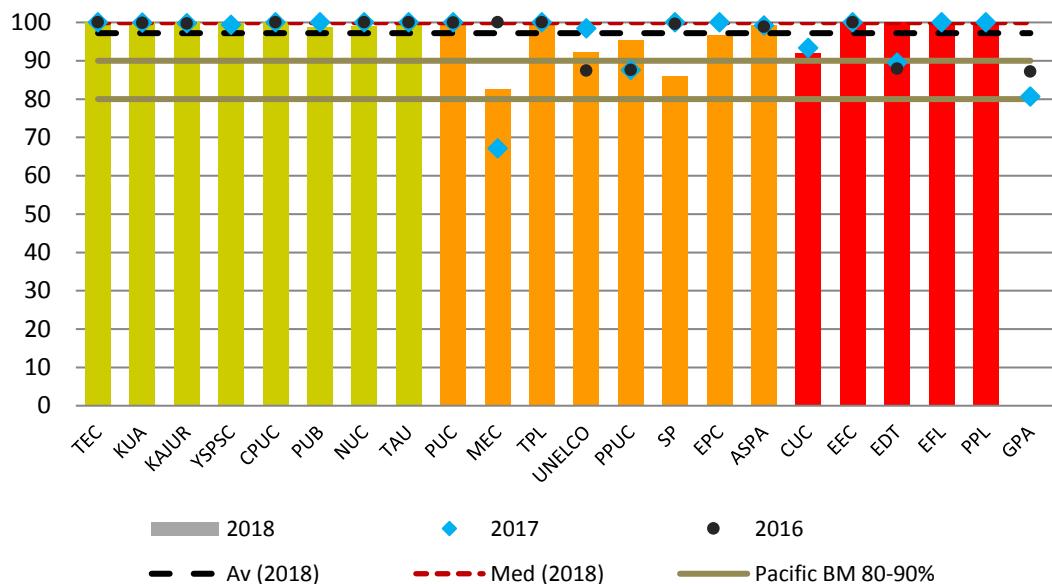
(ii) Capacity Factor

Figure 5.2: Capacity Factor (%) 2018 (2017) (2016)



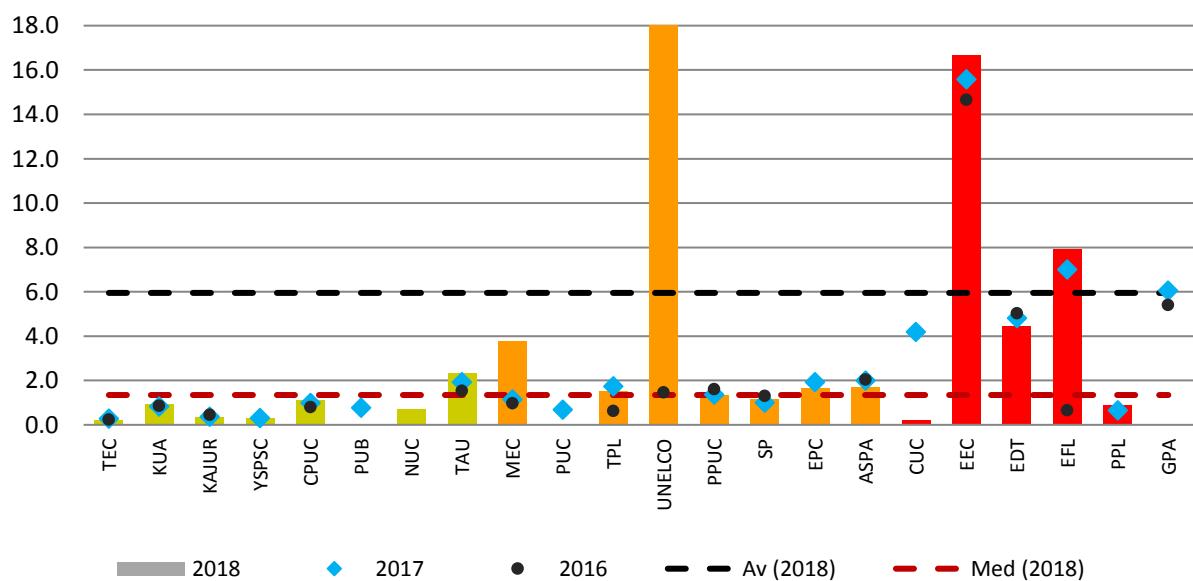
(iii) Availability Factor

Figure 5.3: Availability Factor (%) 2018 (2017) (2016)



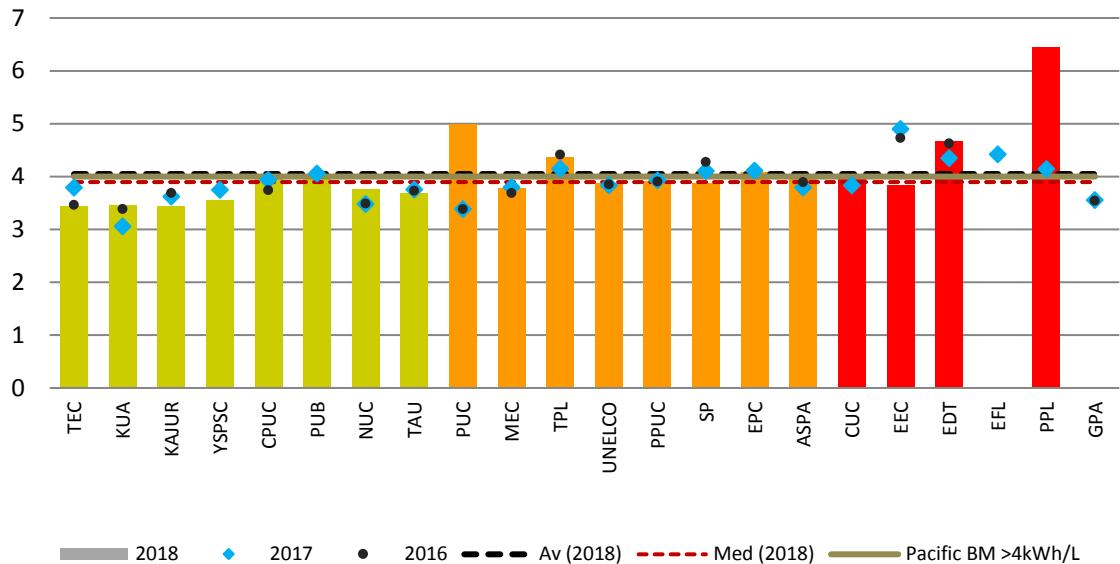
(iv) Generation Labour Productivity

Figure 5.4: Generation Labour Productivity (GWh/FTE Generation Employee) 2018 (2017) (2016)



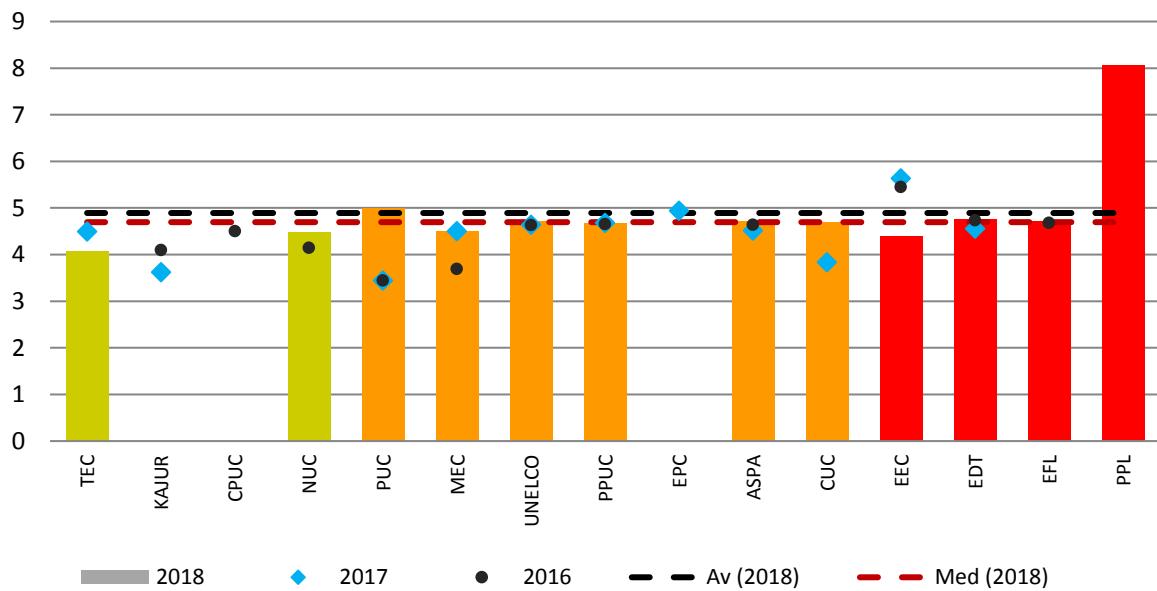
(v) Specific Fuel Consumption (kWh/L)

Figure 5.5: Specific Fuel Consumption (kWh/L) 2018 (2017) (2016)



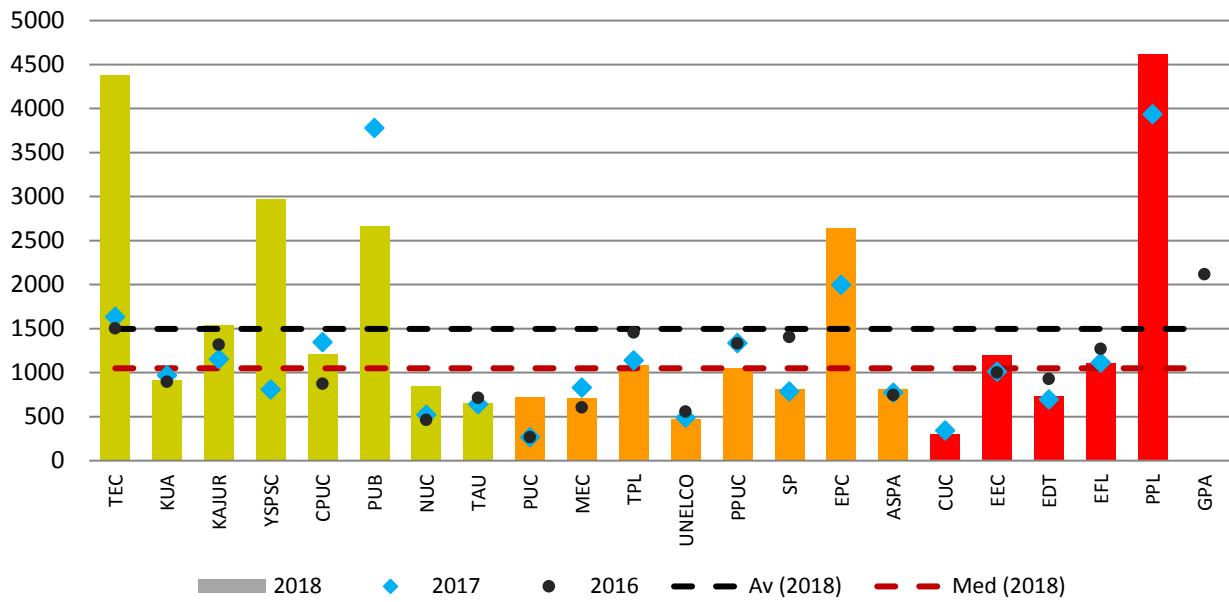
(vi) Specific Fuel Consumption (kWh/kg)

Figure 5.6: Specific Fuel Consumption (kWh/kg) 2018 (2017) (2016)



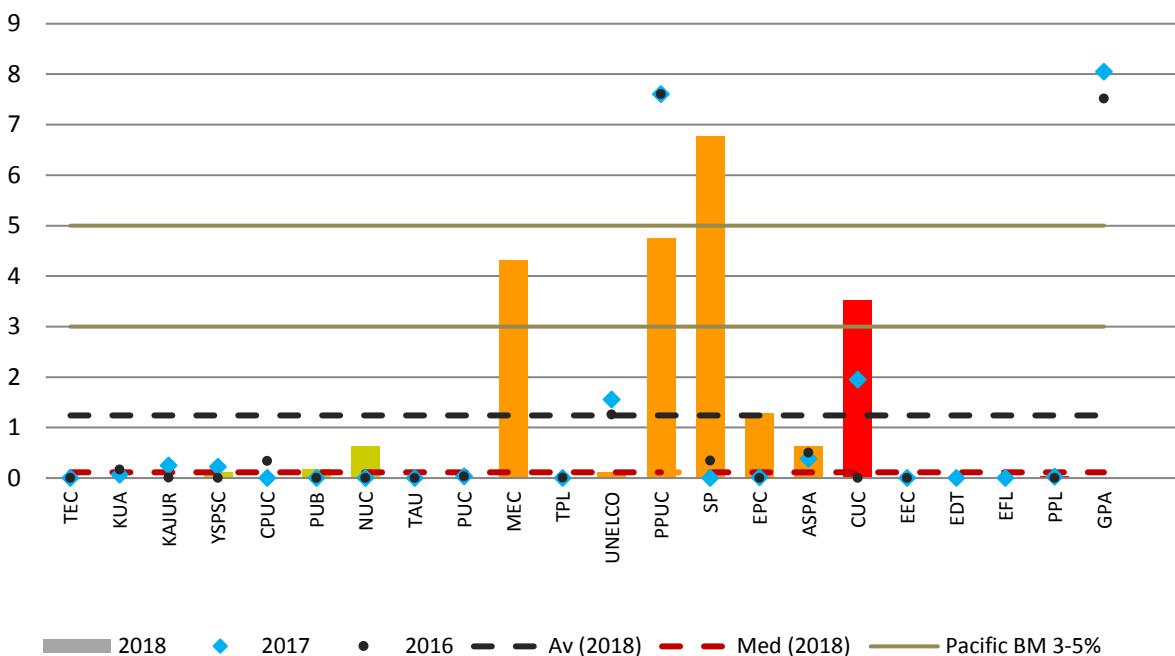
(vii) Lubricating Oil Consumption

Figure 5.7: Lubricating Oil Consumption Efficiency (kWh/litre) 2018 (2017) (2016)



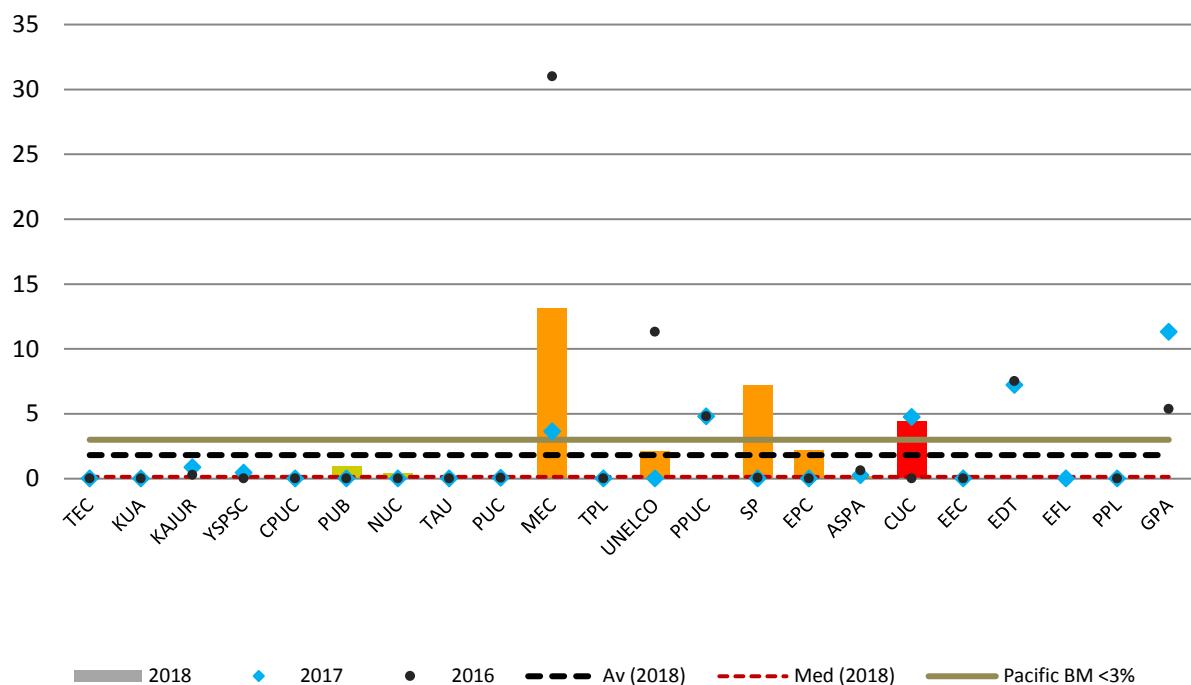
(viii) Forced Outage

Figure 5.8: Forced Outage (%) 2018 (2017) (2016)



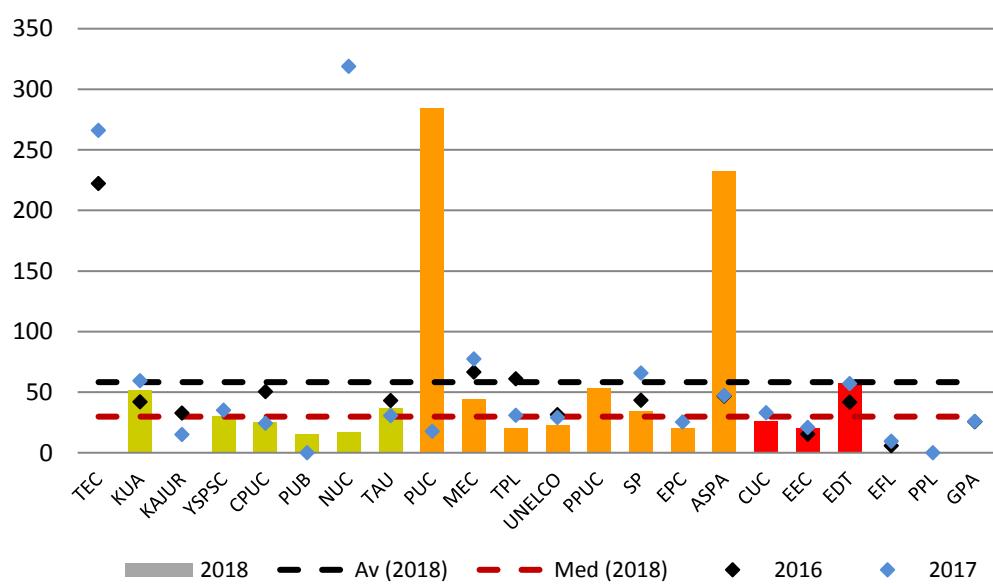
(ix) Planned Outage

Figure 5.9: Planned Outage (%) 2018 (2017) (2016)



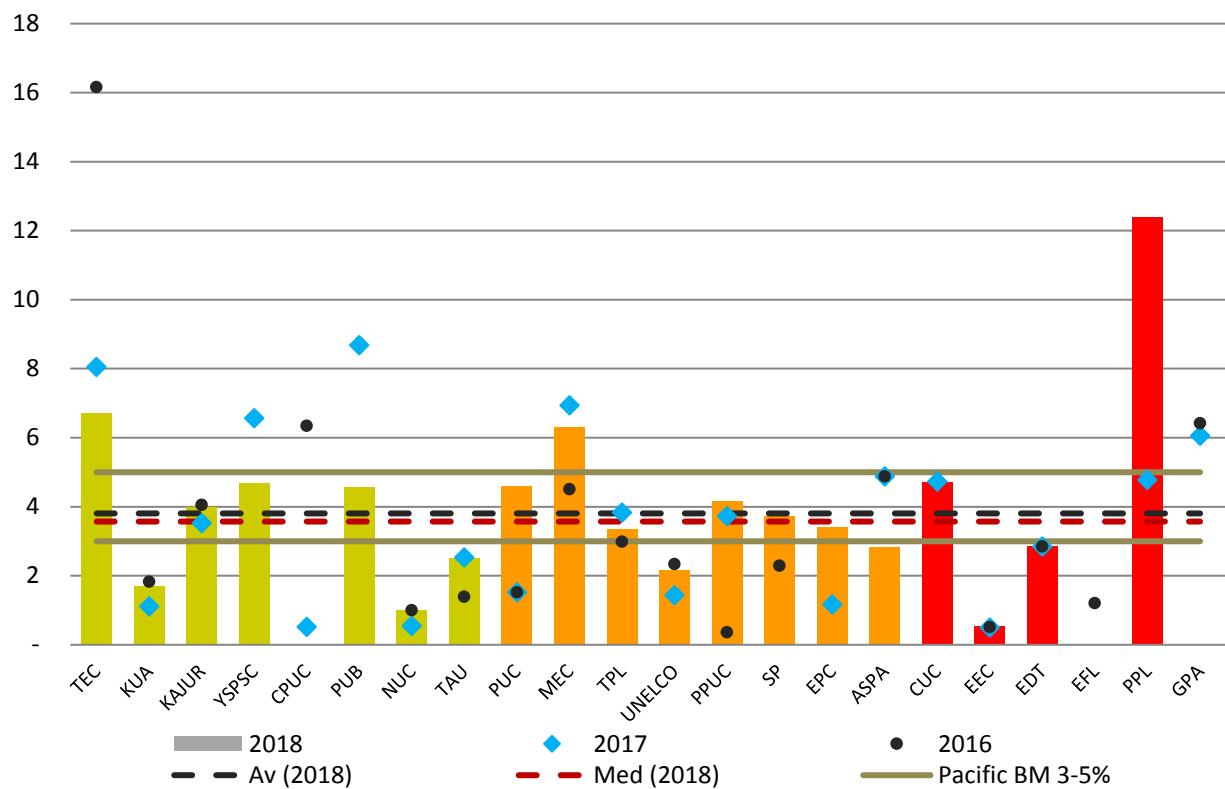
(x) Generation Operations and Maintenance (O&M) Costs

Figure 5.10: Generation O&M Costs (USD per MWh) 2018 (2017) (2016)



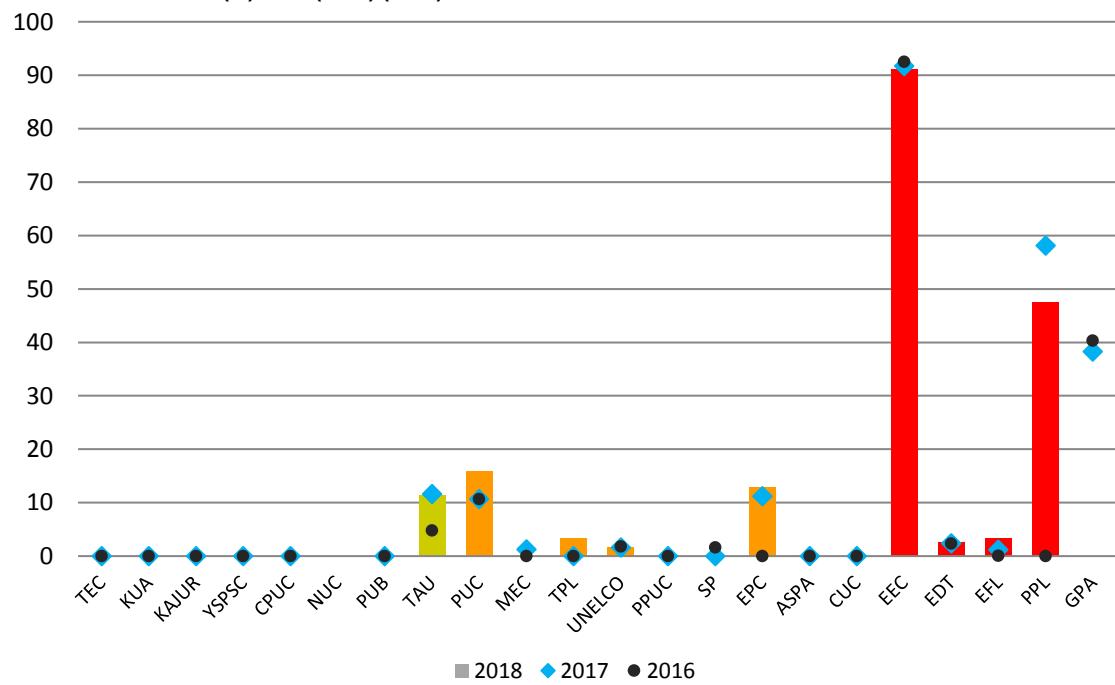
(xi) Power Station Usage / Station Auxiliaries

Figure 5.11: Station Energy (Auxiliaries) Use for Pacific Utilities (%) 2018 (2017) (2016)



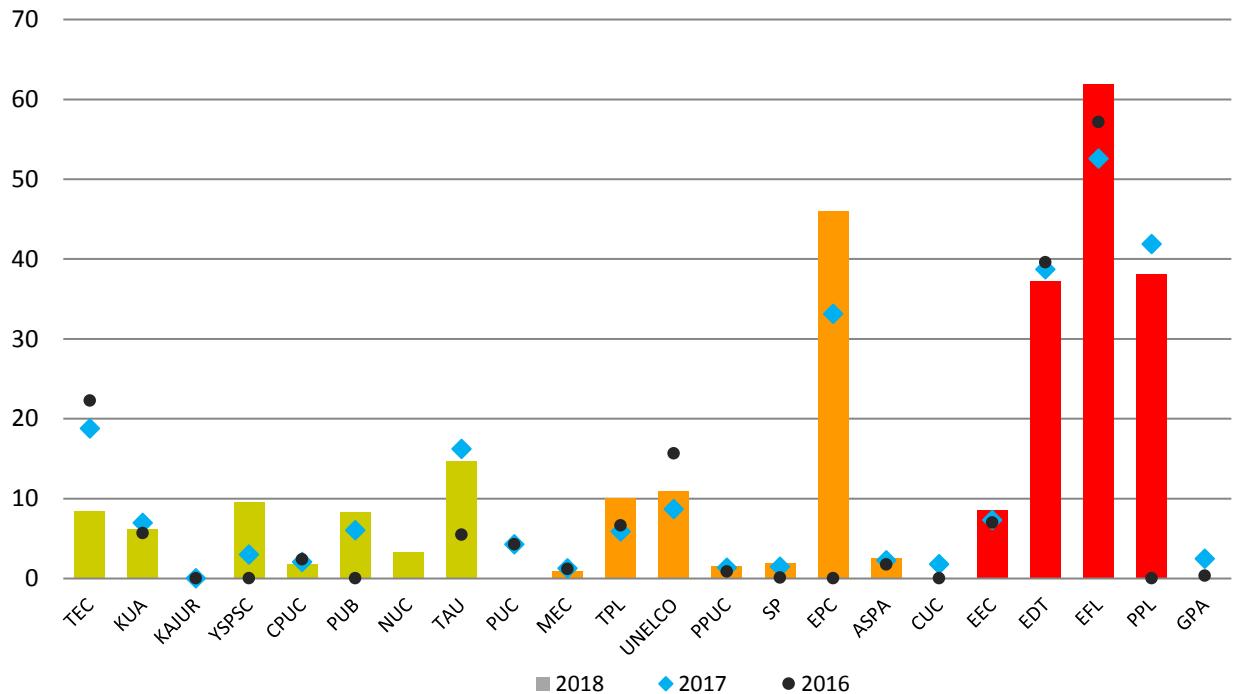
(xii) IPP Generation

Figure 5.12: IPP Generation (%) 2018 (2017) (2016)



(xiii) Renewable Energy to Grid

Figure 5.13: Renewable Energy Generation - All Utilities, Main Grid (%) 2018 (2017) (2016)



5.3 Transmission Indicators

(i) Transmission (General)

Table 5.2: Transmission Indicators 2017, 2018

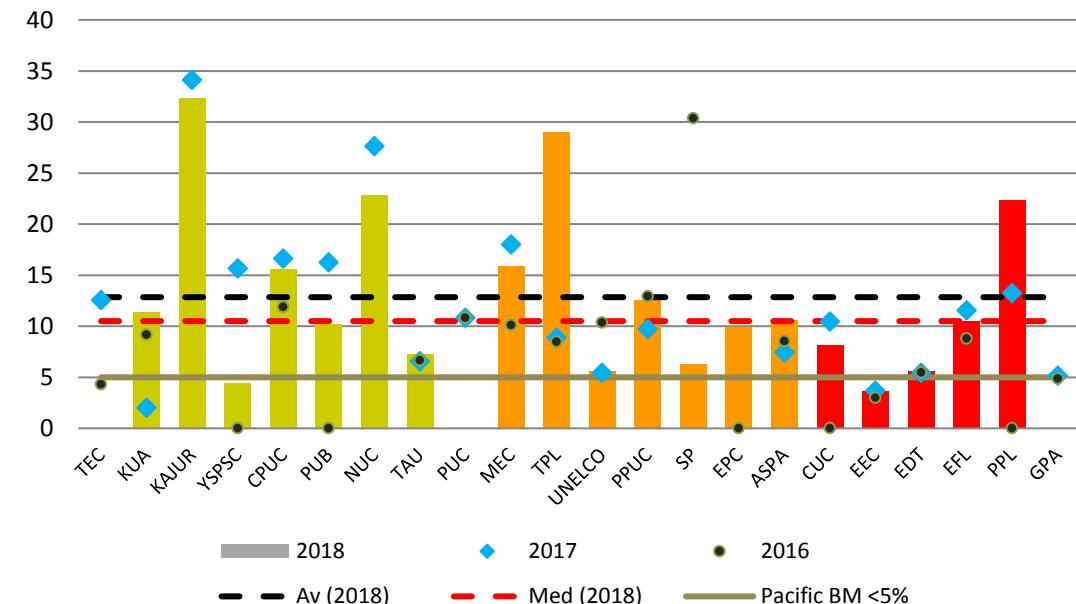
Utility	Transmission Losses (%)		Transmission Reliability (Outages/100km)		Transmission SAIDI (min/cust)				Transmission SAIFI (events/cust)			
	Unplan.	Planned	Unplan.	Planned	Unplann.	Planned	Unplann.	Planned	Unplann.	Planned	Unplann.	Planned
	2018	2017	2018	2017	2018		2017		2018		2017	
EDT	0.81	0.86	3.4	5.5	0	0	-	0	0	-	-	-
EFL	43	-	0	2.49	0	0	-	-	-	-	-	-
GPA		0.19		8.6			37.7	8730.8	-	-	-	-
PPL	6.1	-	25	-	2.2	30.33	-	37914.4	-	-	-	-

Of the 21 Pacific power utilities participated in 2018FY benchmarking survey, four utilities have transmission networks: GPA, PPL, EFL and EDT.

5.4 Distribution Indicators

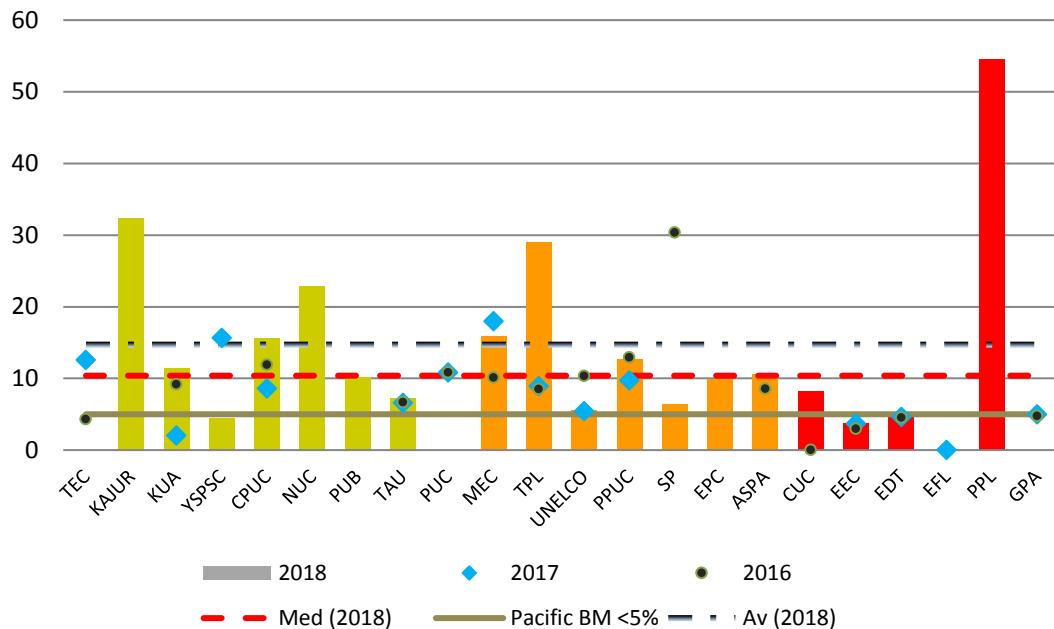
(i) Network Delivery Losses

Figure 5.14: Network Delivery Losses (%) 2018 (2017) (2016)



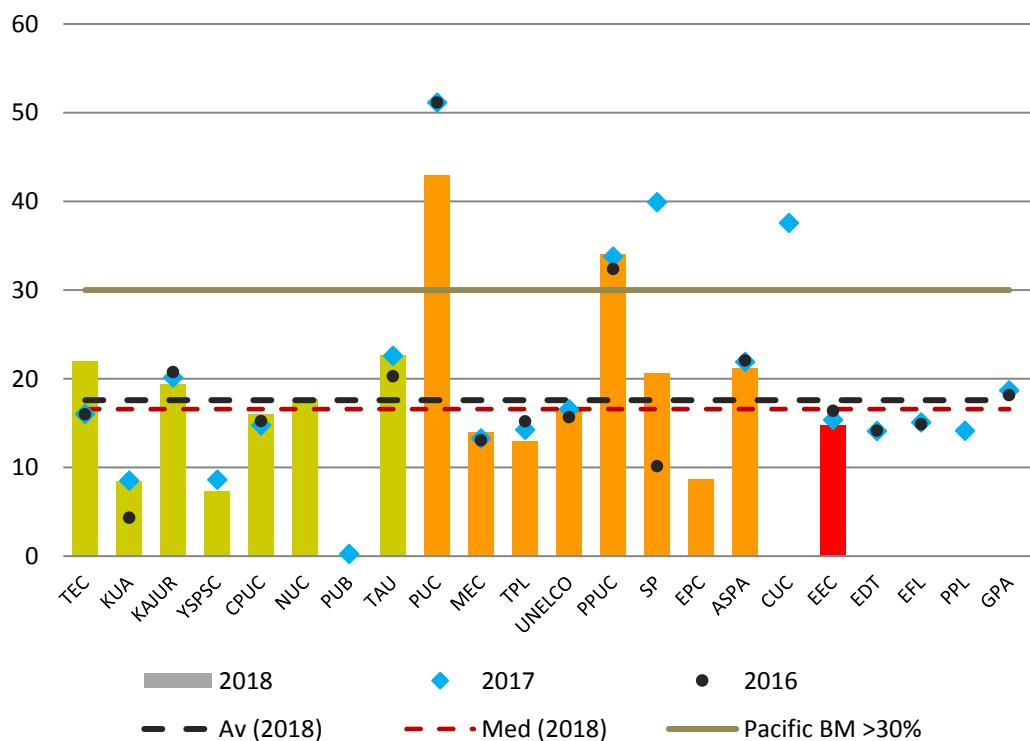
(ii) Distribution Losses

Figure 5.15: Distribution Losses Reported by Utilities (%) 2018 (2017) (2016)



(iii) Distribution Transformer Utilisation (%)

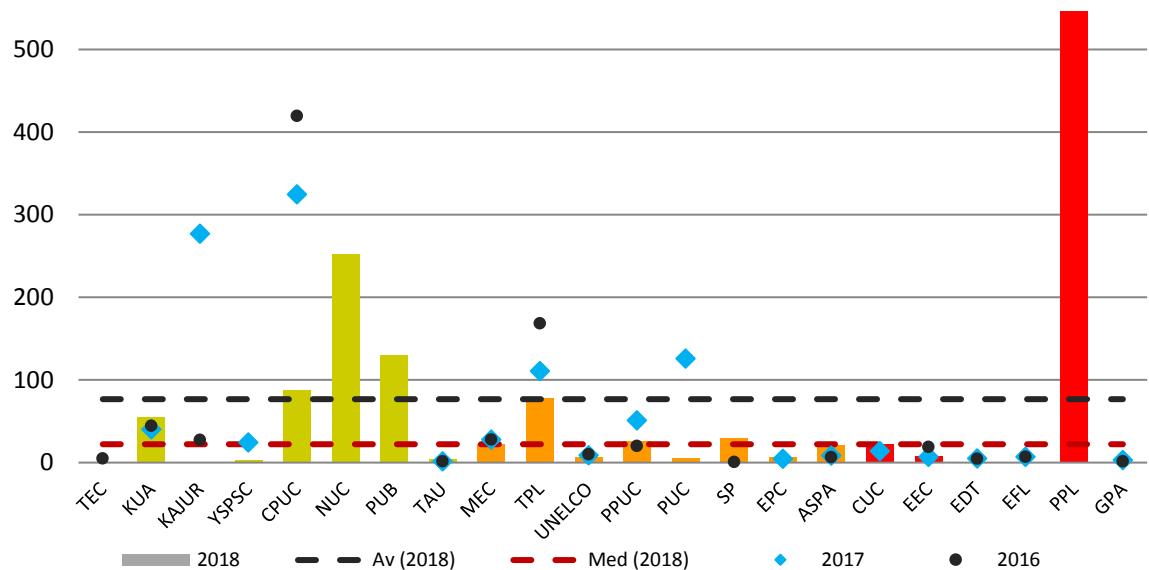
Figure 5.16: Distribution Transformer Utilisation (%) 2018 (2017) (2016)



(iv) Distribution Reliability

Figure 5.17: Distribution Reliability (Events per 100 km) 2018 (2017) (2016)

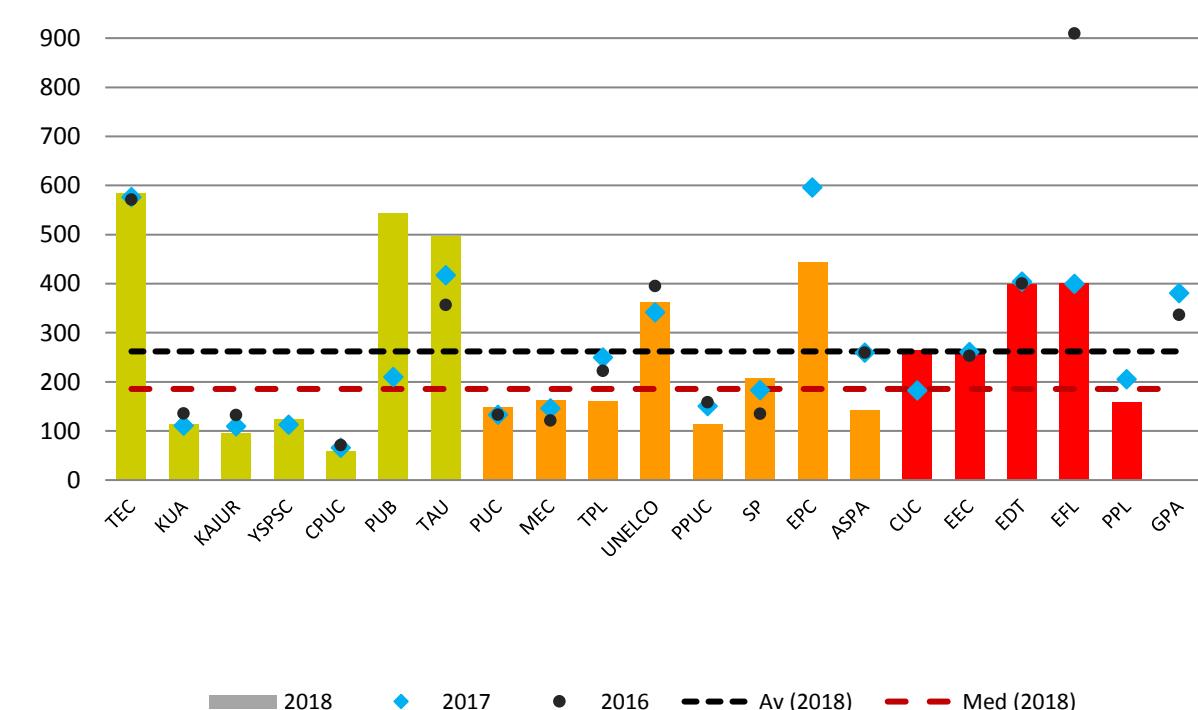
600



(v) Customers per Distribution Employee

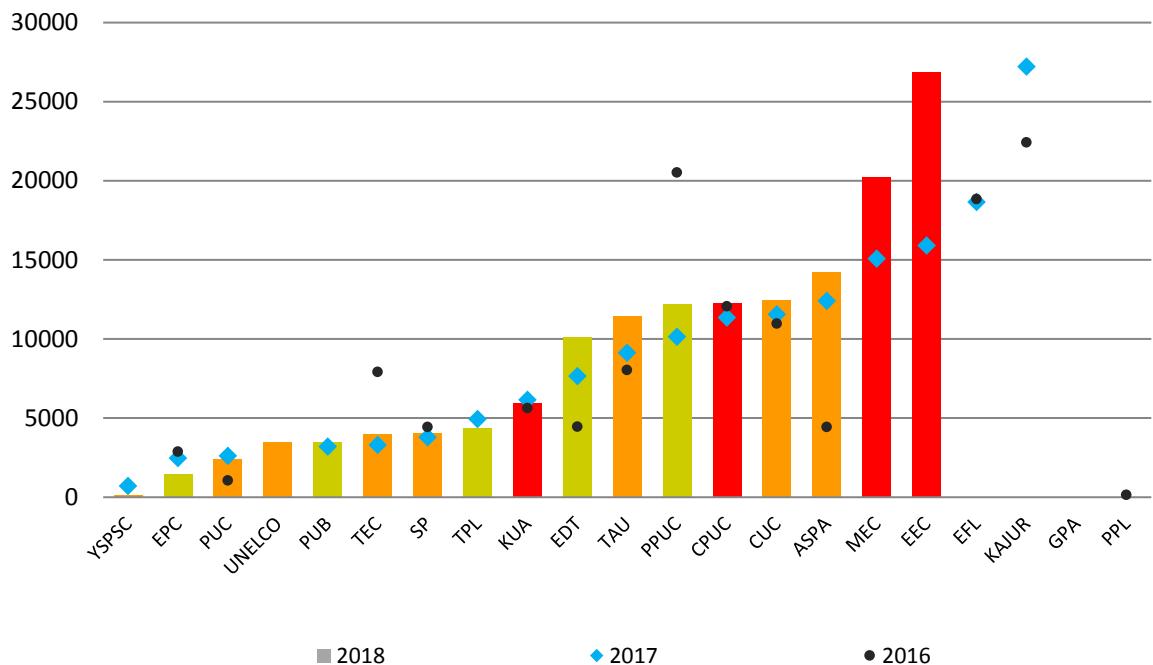
Figure 5.18: Customers per Distribution Employee 2018 (2017) (2016)

1000



(vi) Distribution O&M Cost

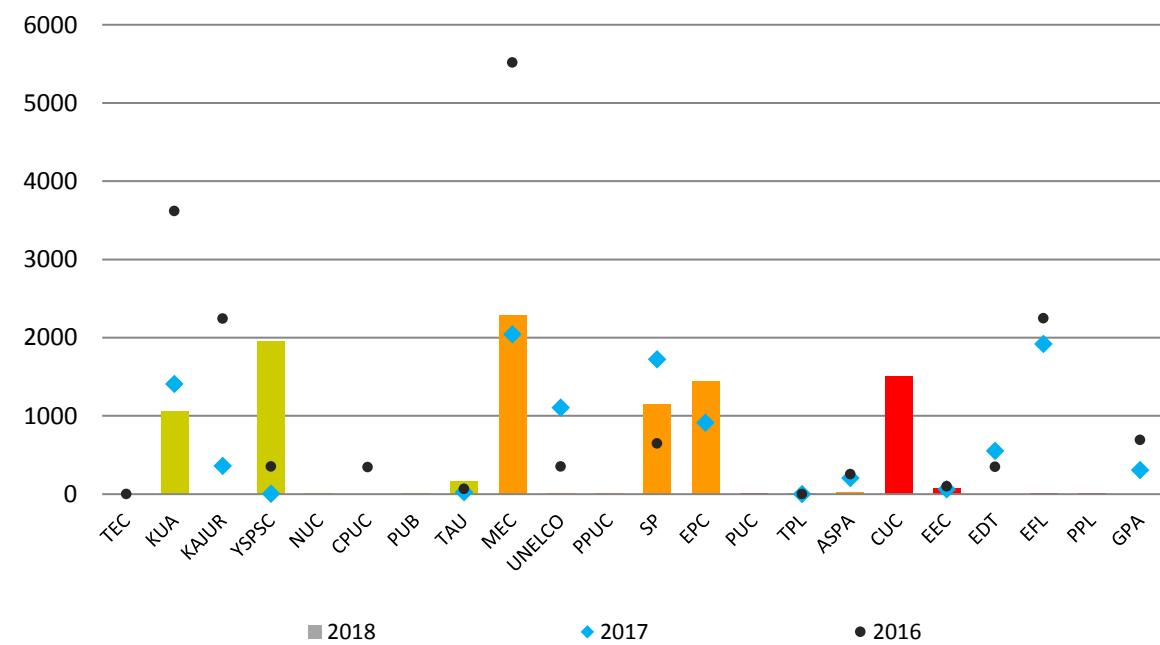
Figure 5.19: Distribution O&M Cost 2018 (2017) (2016)



5.5 SAIDI and SAIFI

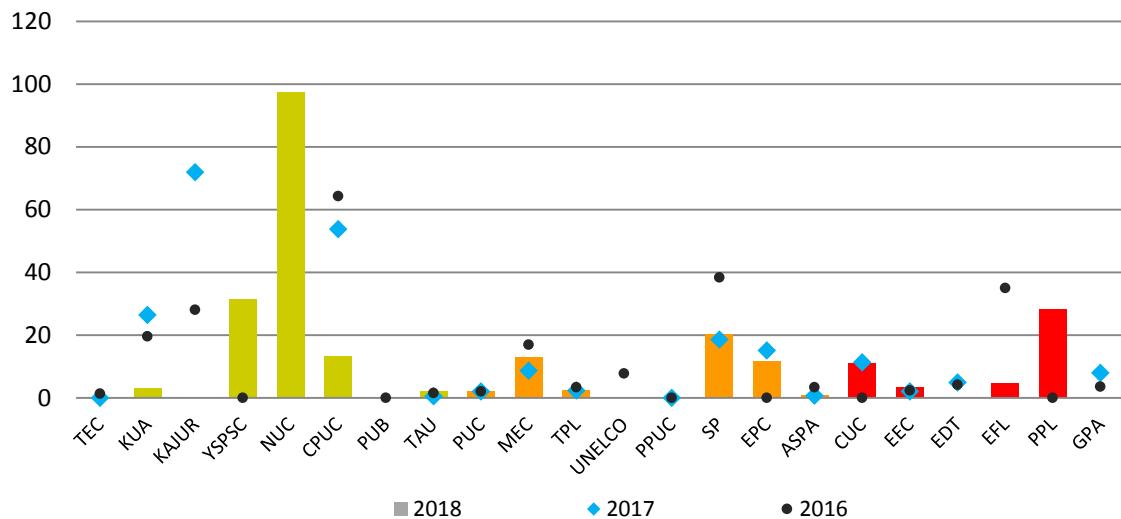
(i) System Average Interruption Duration Index (SAIDI)

Figure 5.20: SAIDI Interruptions (Minutes per Customer) 2018 (2017) (2016)



(ii) System Average Interruption Frequency Index (SAIFI)

Figure 5.21: SAIFI Interruption Frequency (Interruptions per Customer) 2018 (2017) (20156)



5.6 Demand Side Management

Table 5.6 summarises the responses received from utilities in 2017 and 2018 to DSM questions.

Table 5.6: Utility Demand Side Management Efforts in 2017 and 2018

Response from utilities	2018	2017
Number of responses	21	22
DSM activities reported	14	15
Ave. FTE Staff assigned to DSM	0.001	0.001
Ave. Budget for DSM (USD)	110,114	588,002

5.7 Financial Indicators

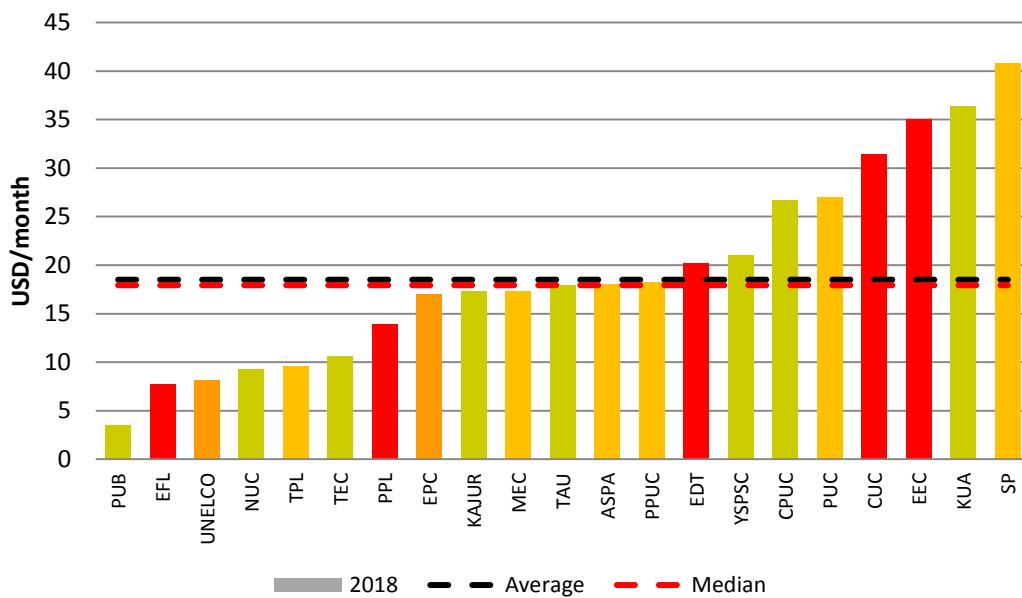
(i) Tariff Analysis

General

Conducting tariff analysis of Pacific utilities is highly complex due to the different tariff schedules and structures for the total 21 Pacific power utilities.

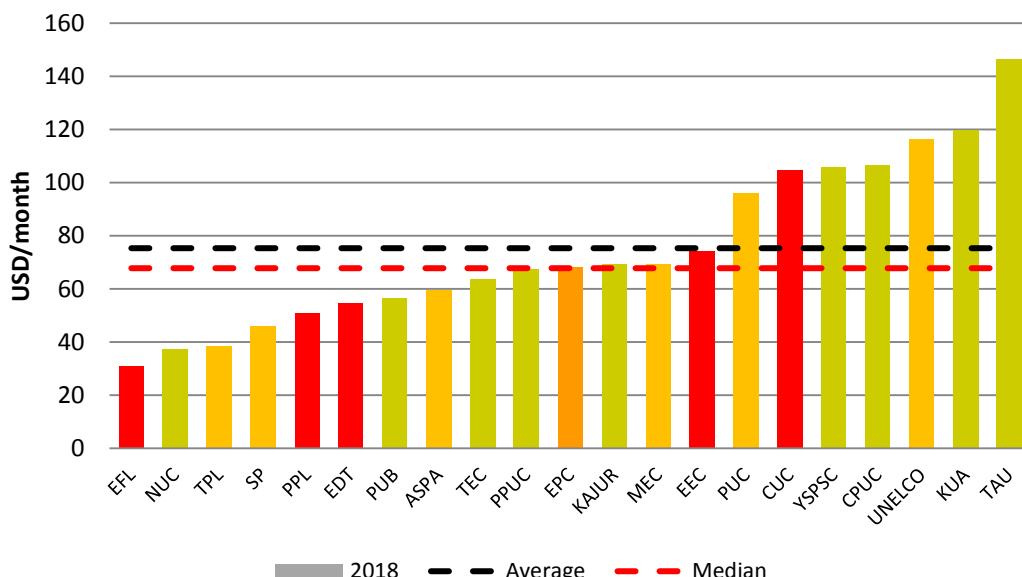
Domestic - 50kWh/month

Figure 5.22: Domestic Consumer Cost (USD per month) 2018 for 50kWh Consumption



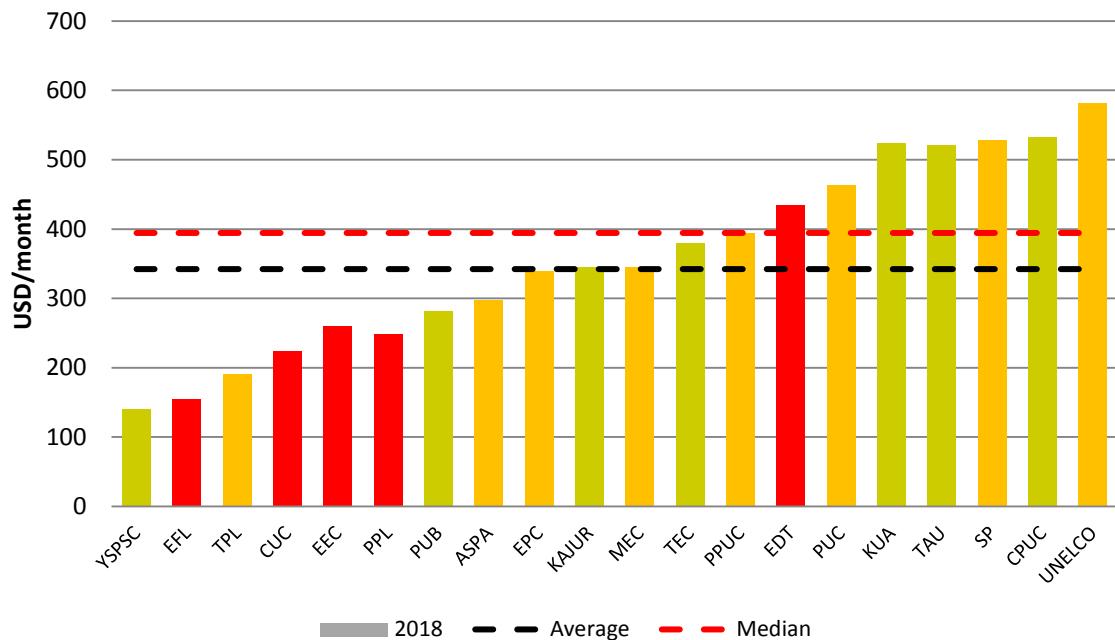
Domestic - 200kWh/month

Figure 5.23: Domestic Consumer Cost (USD per month) 2018 for 200kWh Consumption



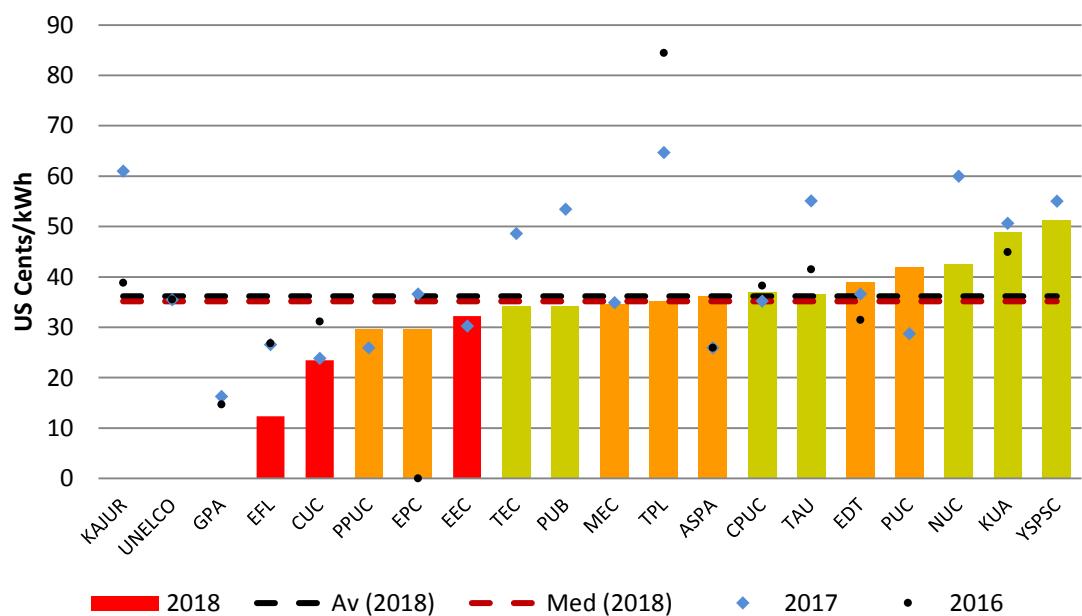
Commercial - 1000kWh/month

Figure 5.24: Commercial Consumer Cost (USD per month) 2018 for 1000kWh Consumption



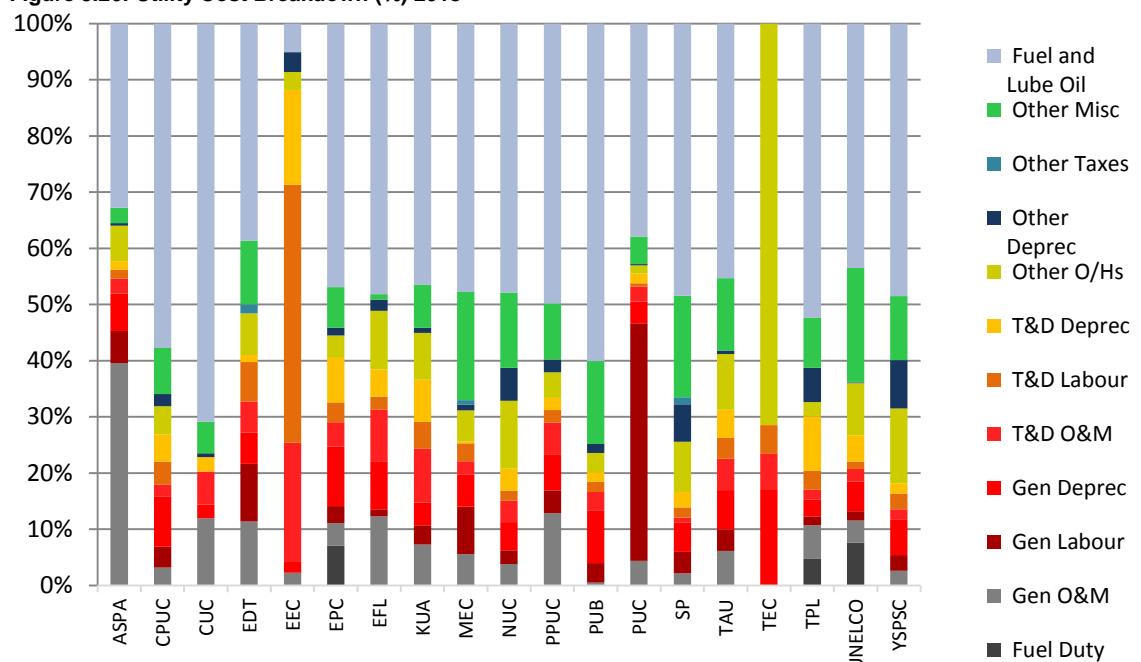
(iv) Average Supply Costs

Figure 5.25: Average Supply Costs (US Cents/kWh) 2018 (2017) (2016)



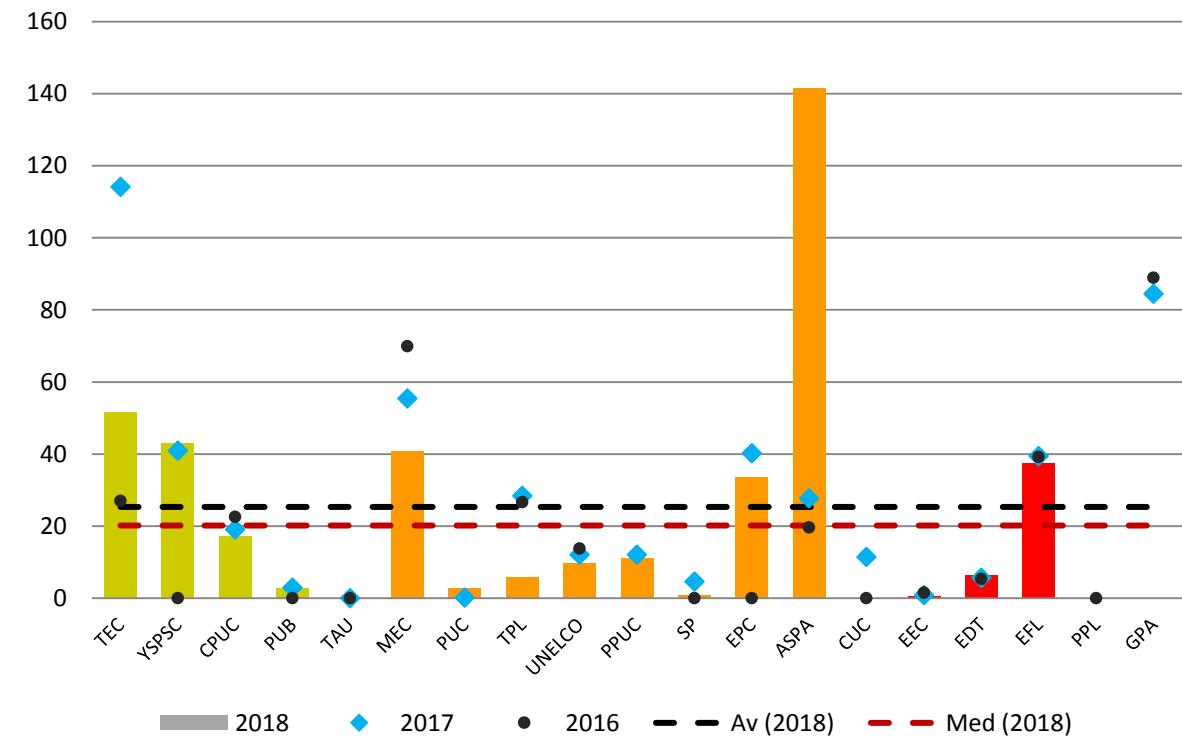
(iv) Utility Cost Breakdown

Figure 5.26: Utility Cost Breakdown (%) 2018



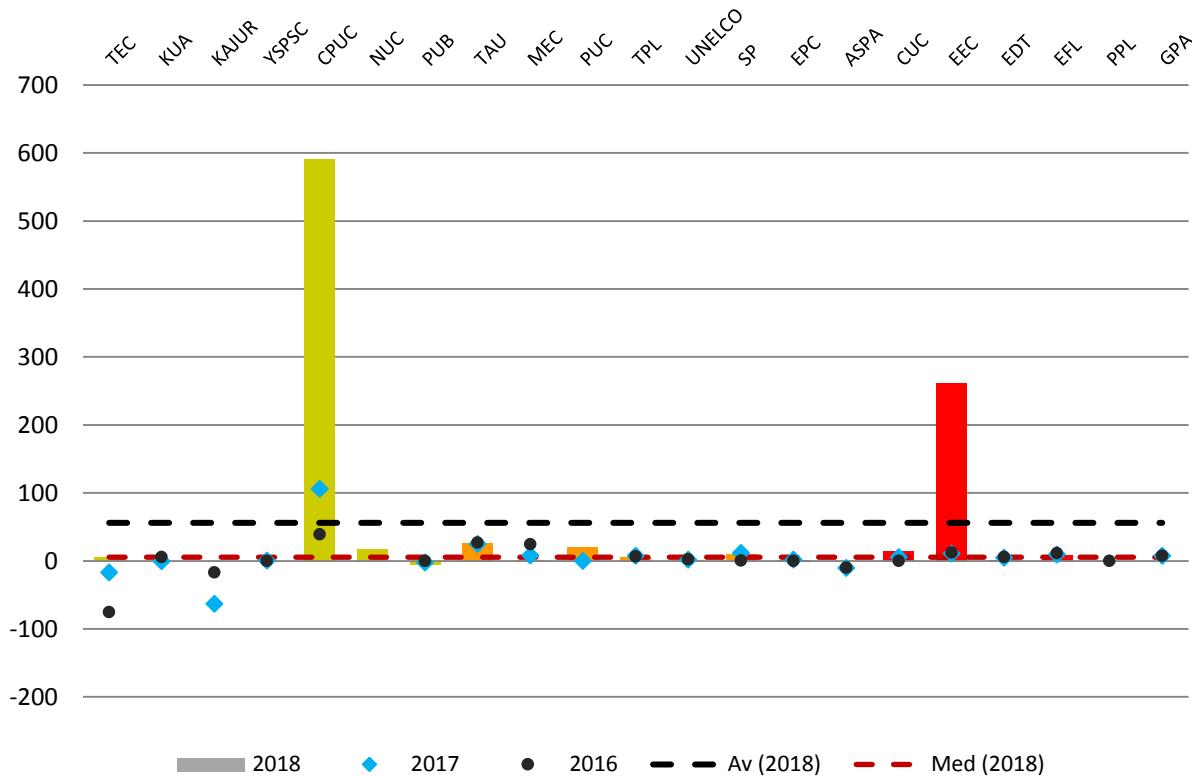
(v) Debt to Equity Ratio

Figure 5.27: Debt to Equity Ratio (%) 2018 (2017) (2016)



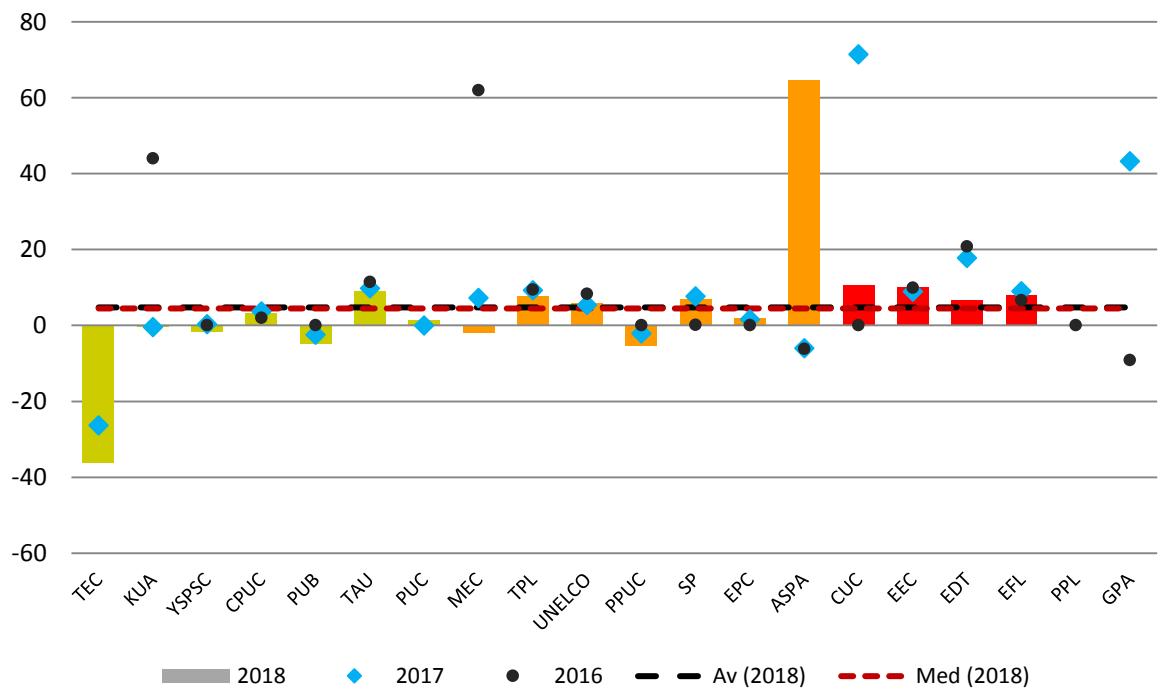
(vi) Rate of Return on Assets

Figure 5.28: Rate of Return on Total Operating Assets in 2018 (2017) (2016) (%)



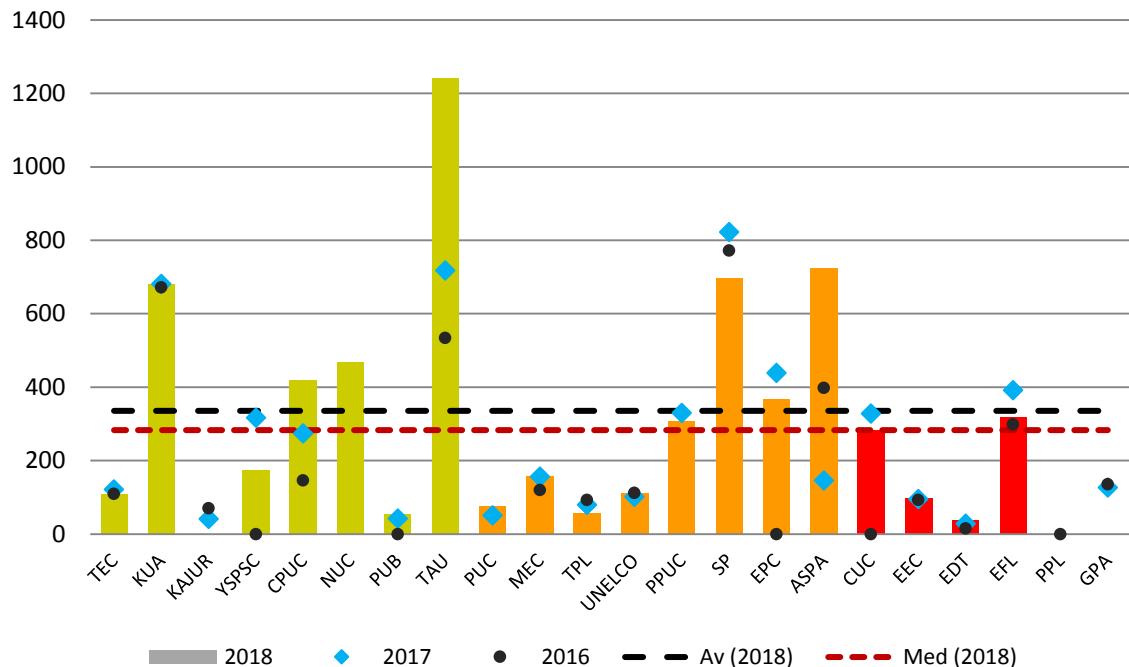
(vii) Return on Equity

Figure 5.29: Return on Equity (%) 2018 (2017) (2016)



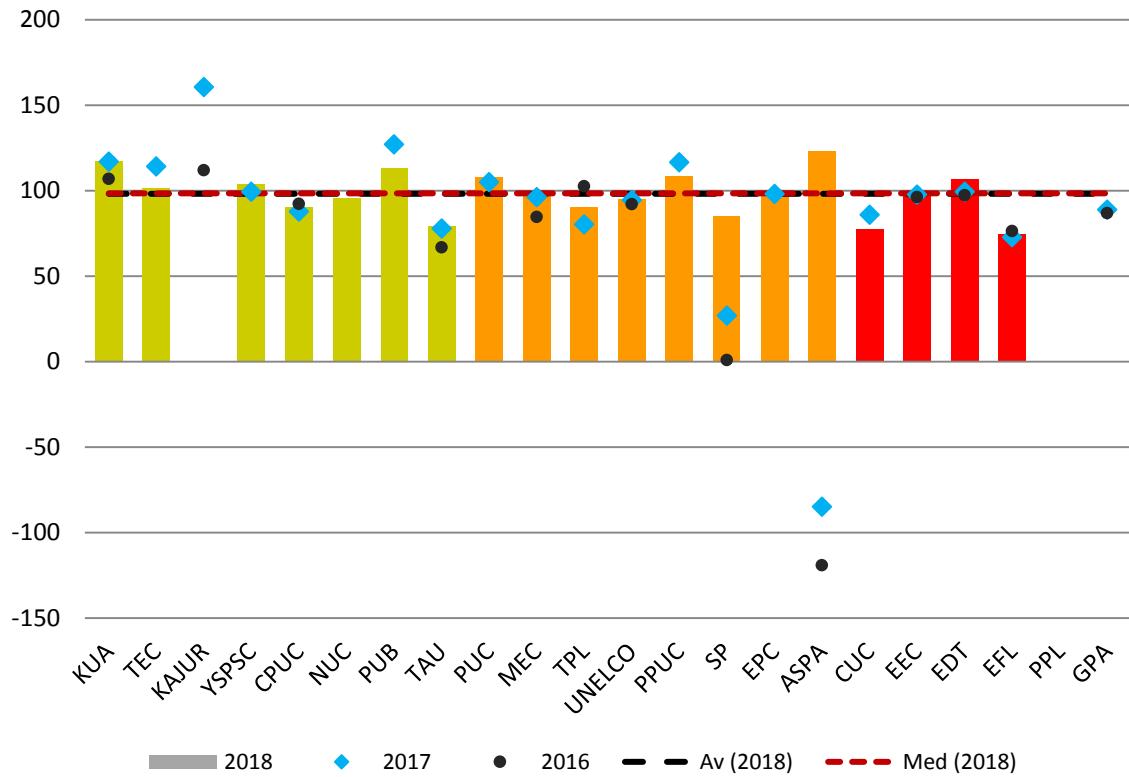
(viii) Current Ratio

Figure 5.30: Reported Current Ratio (%) 2018 (2017) (2016)



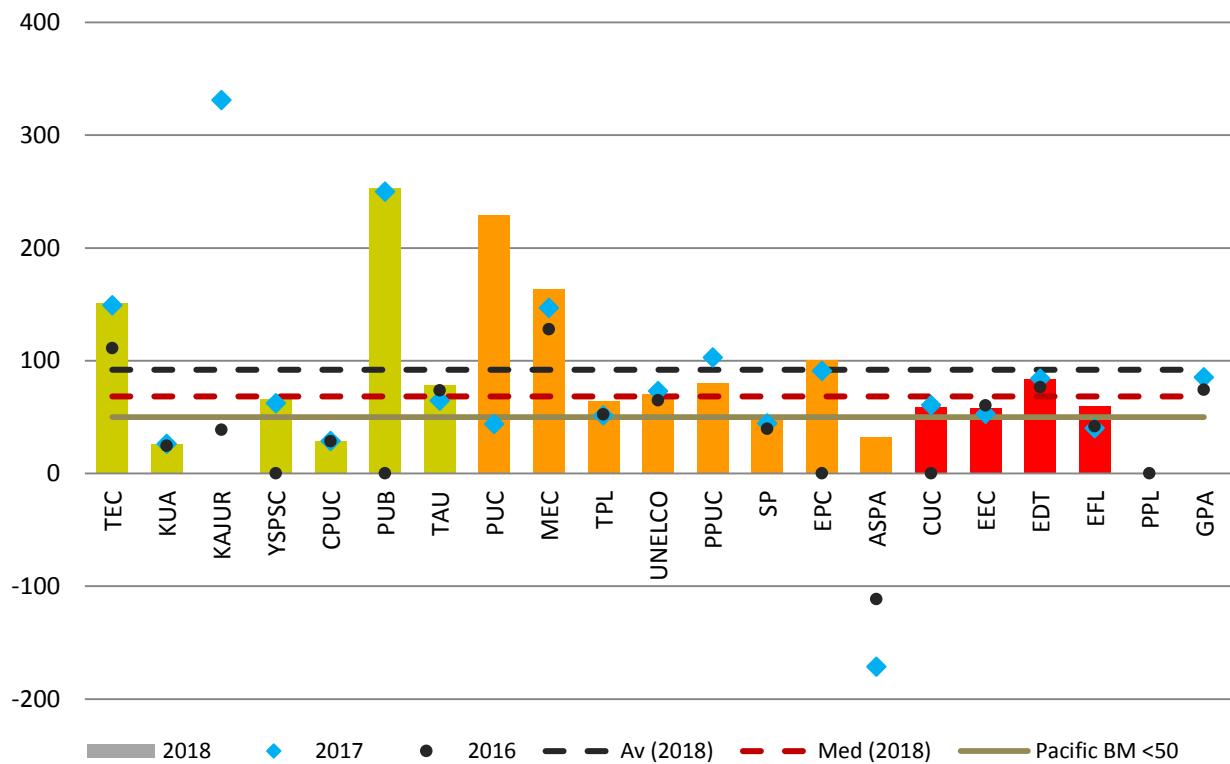
(viii) Operating Ratio

Figure 5.31: Operating Ratio in 2018 (2017) (2016)



(ix) Debtor Days

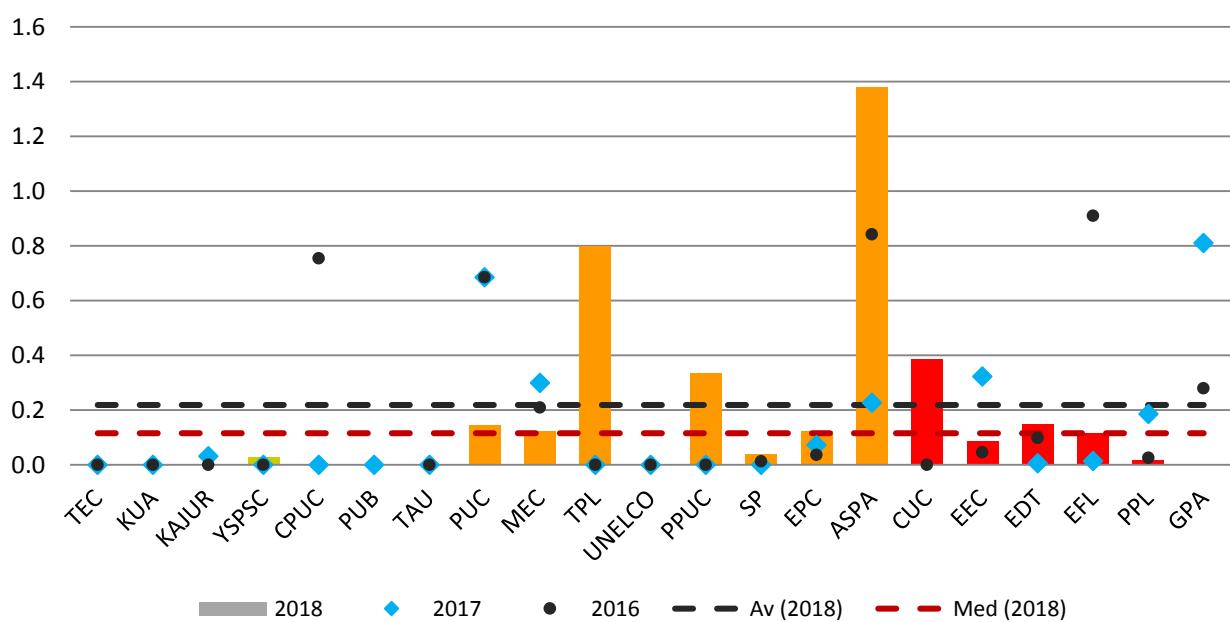
Figure 5.32: Reported Debtor Days (Days) 2018 (2017) (2016)



5.8 Human Resources and Safety Indicators

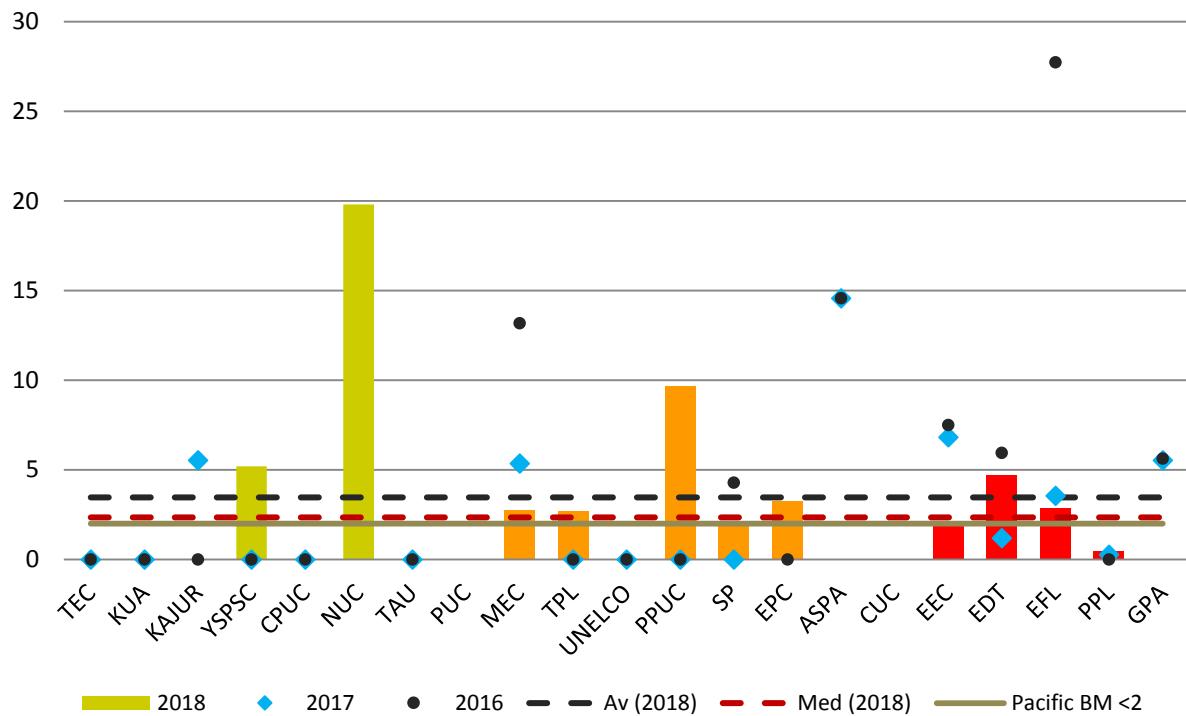
(i) Lost Time Injury Duration Rate

Figure 5.33: LTIDR (Days per FTE Employee) 2018 (2017) (2016)



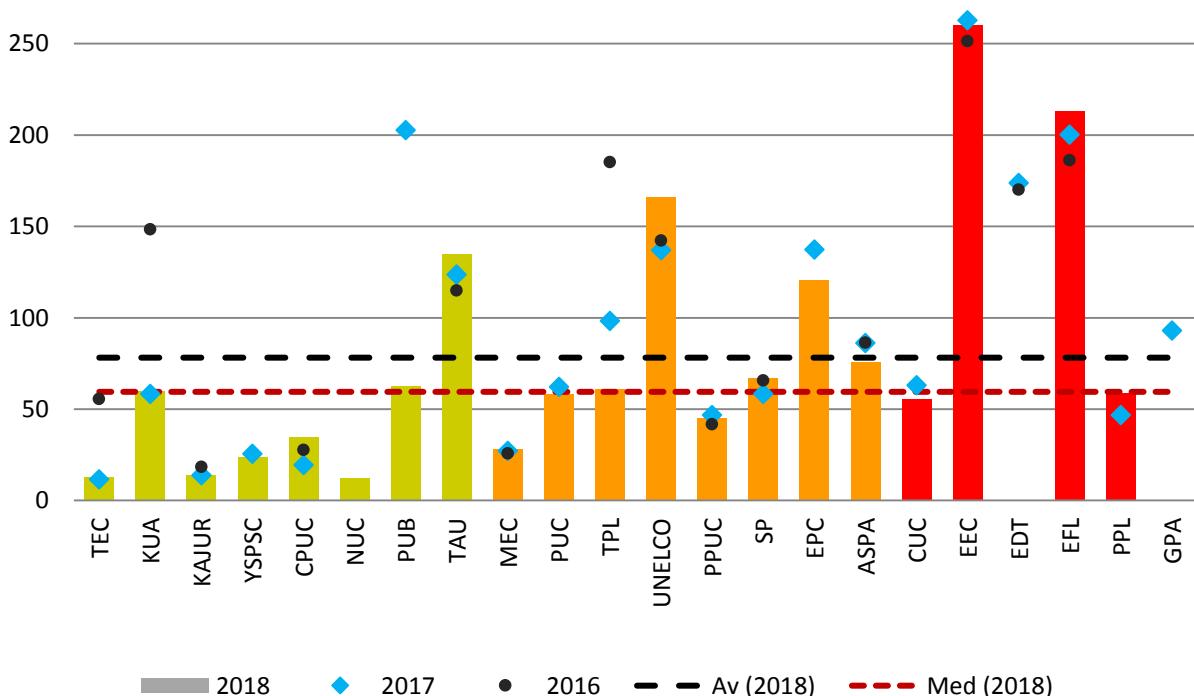
(ii) Lost Time Injury Frequency Rate

Figure 5.34: LTI Frequency Rate (Number of Incidents per Million Hours) 2018 (2017) (2016)



(iii) Overall Labour Productivity

Figure 5.35: Overall Labour Productivity 2018 (2017) (2016) (Customers per FTE Employee)



5.9 Overall Composite Indicator

The overall composite indicator of utility performance developed in 2011 has been used again this year to rank comparative performances between utilities. Where gaps existed in the data submitted by some utilities it was not possible to calculate an aggregate score.

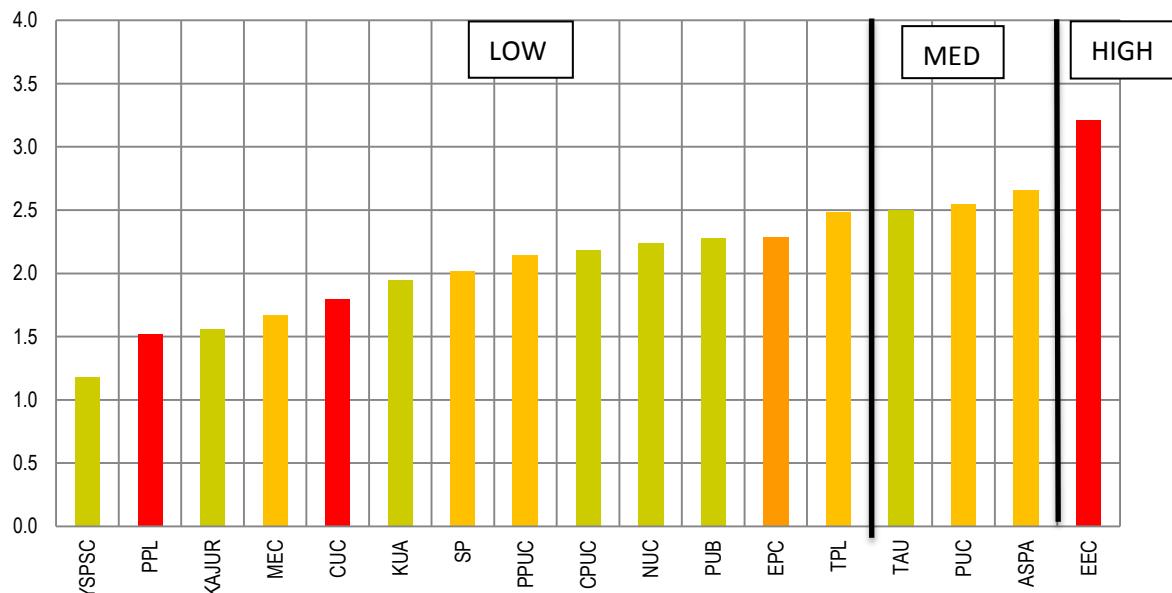
The overall composite indicator is a simple indicator that equally weights generation efficiency, capacity utilisation, system losses and overall labour productivity, as derived from quantitative scores on a scale up to 4.0. Overall, this was considered to be a valid assessment of technical performance.

Components of Composite Indicator (Maximum score 4.0)
▪ Generation efficiency: specific fuel consumption (25%)
▪ Efficient utilisation of assets: capacity factor (25%)
▪ System losses: network delivery losses (25%)
▪ Overall labour productivity: customers per full time utility employee (25%)
Final score weighted in terms of comparative data reliability

Table 5.4: Composite Indicator Components for 2018FY

Results are summarised in Figure 5.36. The scores for previous years have not been shown this year as the components of the indicator have changed (data reliability weighting now incorporated). Only data for those utilities with sufficient data for the 2018 FY have been shown.

Figure 5.36: Composite Technical Indicator 2018



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Table G.1: KPIs 2018 (Generation)

Utility	1	2	3	4	5	6	7	8	9	10	11	12	13
	Load Factor	Capacity Factor	Availability Factor	Generation Labour Productivity	Specific Fuel Oil Consumption (volume)	Specific Fuel Oil Consumption (weight)	Lube Oil Consumption	Forced Outage	Planned Outage	Generation O&M Costs	Power Station Usage	RE to Grid	IPP Energy Generation
	%	%	%	GWh/FTE gen employee	kWh/L	kWh/kg	kWh/L	%	%	US\$/MWh	%	%	%
ASPA	76.928	35.550	99.182	1.712	3.953	4.705	808.920	0.628	0.190	232.450	2.827	2.542	0.000
CPUC	68.420	26.198	99.999	1.113	3.958		1207.430	0.001	0.000	25.545	0.001	1.828	0.000
CUC	78.648	40.195	92.044	0.203	3.940	4.691	305.123	3.509	4.447	26.413	4.699	0.000	0.000
EDT	63.490	29.938	100.000	4.434	4.663	4.752	732.389	0.000	0.000	57.031	2.843	37.304	2.485
EEC	58.243	24.687	100.000	16.672	3.838	4.397	1200.000	0.000	0.000	20.048	0.523	8.633	91.044
EPC	56.682	29.105	96.535	1.629	4.069		2638.807	1.282	2.183	20.045	3.410	45.965	12.848
EFL	64.354	60.934	100.000	7.906	0.005	4.701	1113.287					61.862	3.242
KAJUR	87.277	49.769	100.000	0.340	3.443		1536.436				3.977	0.000	0.000
KUA	56.854	27.177	99.974	0.913	3.452		912.284	0.012	0.014	51.521	1.691	6.181	0.000
MEC	79.945	43.651	82.557	3.774	3.774	4.493	715.019	4.303	13.140	43.840	6.312	0.985	0.000
NUC	77.137	34.646	98.940	0.705	3.762	4.478	842.090	0.624	0.436	17.176	1.011	3.286	0.000
PPL	61.291	22.805	99.962	0.886	6.439	8.061	4613.983	0.038	0.000		12.381	38.109	47.552
PPUC	81.131	32.093	95.252	1.346	3.914	4.659	1049.694	4.748	0.000	53.520	4.145	1.610	0.000
PUB	58.070	41.613	98.863	658.306	3.984		2664.571	0.179	0.958	15.647	4.571	8.335	0.000
PUC	85.427	31.699	100.000	#DIV/0!	4.990	49.969	721.239	0.000	0.000	284.154	4.590	0.004	15.910
SP	61.384	29.769	85.989	1.167	3.873		810.860	6.772	7.239	34.027	3.734	1.960	0.000
TAU	70.788	21.692	100.000	2.325	3.680		655.559	0.000	0.000	37.128	2.496	14.661	11.298
TEC	54.447	41.258	100.000	0.212	3.425	4.077	4374.544				6.719	8.442	0.000
TPL	69.239	40.083	99.992	1.493	4.369		1079.657	0.008		19.895	3.342	10.054	3.257
UNELCO	58.791	28.499	92.292	65.900	3.878	4.705	476.198	5.566	2.142	22.479	2.169	10.894	1.583
YSPSC	57.080	10.649	99.747	0.306	3.551		2976.341	0.114	0.139	29.807	4.694	9.601	0.000

Table G.2: KPIs 2018 (Generation, Distribution)

Utility	13a	13b	13c	13d	13e	14	18	19	20	21	22	23
	Distillate Generation	Heavy Fuel Oil Generation	Biofuel Generation	Mixed Fuel Generation	LNG Generation	Enabling Framework for Private Sector	Network Delivery Losses	Distribution Losses	Customers per Distribution Employees	Distribution Reliability	Distribution Transformer Utilisation	Distribution O&M Cost
	%	%	%	%	%	Y/N	%	%		events/100km	%	US\$/km
ASPA	96.903	0.000	0.000	0.000	0.000	No	10.593	10.593	140.943	21.648	21.201	14217.698
CPUC	98.182	0.000	0.000	0.000	0.000	yes	15.583	15.583	59.282	87.901	15.946	12264.655
CUC	100.000	0.000	0.000	0.000	0.000	Yes	8.134	8.134	264.032	22.192		12418.960
EDT	1.452	64.731	0.000	0.000	0.000	Yes	5.649	4.878	397.701	0.000		10089.344
EEC	0.000	0.000	0.000	0.015	0.000	Yes	3.665	3.665	265.841	7.350	14.784	26839.001
EPC	54.035	0.000	0.000	0.000	0.000	Yes	9.895	9.895	443.117	6.588	8.705	1426.247
EFL	7.148	30.990	0.000	0.000	0.000	Yes	10.504		399.589			
KAJUR	100.000					No	32.324	32.324	95.577		19.315	0.000
KUA	93.819	0.000	0.000	0.000	0.000	No	11.424	11.424	113.313	55.233	8.431	5934.431
MEC	99.015					No	15.846	15.846	163.182	21.931	13.920	20231.554
NUC	96.713	0.000	0.000	0.000	0.000	No	22.847	22.847	82.013	252.055	17.640	29955.118
PPL	14.339	17.226	0.000	0.000	30.326	Yes	22.336	54.456	158.838	546.316		0.000
PPUC	98.390	0.000	0.000	0.000	0.000	No	12.591	12.591	113.317	26.374	33.988	12223.335
PUB	100.000					Yes	10.180	10.180	542.804	130.000	0.029	3489.036
PUC	80.379	0.000	0.000	0.000	0.000	Yes	-6.092	-6.092	148.392	4.984	42.919	2400.068
SP	97.061	0.000	0.000	0.000	0.000	No	6.316	6.316	207.925	30.183	20.657	4016.187
TAU	85.339	0.000	0.000	0.000	0.000	Yes	7.279	7.279	496.167	4.831	22.652	11439.607
TEC	91.450	0.000	0.000	0.000	0.000	No			584.600	0.000	21.958	3996.681
TPL	93.093					Yes	28.967	28.967	159.312	77.561	12.892	4347.482
UNELCO	87.523	0.000	1.223	0.000	0.000	Yes	5.574	5.574	361.430	6.616	16.575	3449.419
YSPSC	99.996	0.000	0.000	0.000	0.000	Yes	4.396	4.396	124.220	2.562	7.320	153.271

Table G.3: KPIs 2018 (Generation and Distribution SAIDI SAIFI)

Utility	24a	24b	25a	25b	25c	25d	25e	25f	25g	25h	25i	25j	25k
	Dist Related SAIDI (Unplanned)	Dist Related SAIDI (Planned)	Dist SAIFI (Total)	Dist Related SAIFI (Unplanned)	Dist Related SAIFI (Planned)	Gen SAIDI (Total)	Gen Related SAIDI (Unplanned)	Gen Related SAIDI (Planned)	Gen SAIFI (Total)	Gen Related SAIFI (Unplanned)	Gen Related SAIFI (Planned)	Total SAIDI (Gen and Dist)	Total SAIFI (Gen and Dist)
	mins per customer	mins per customer	events per customer	events per customer	events per customer	mins per customer	mins per customer	mins per customer	events per customer	events per customer	events per customer	mins per customer	events per customer
ASPA	23.678	5.075	0.769	0.631	0.139	0.000	0.000	0.000	0.000	0.000	0.000	28.753	0.769
CPUC	0.001	0.001	8.074	5.972	2.102	0.000	0.000	0.000	5.120	5.120	0.000	0.001	13.194
CUC	1033.655	311.824	11.125	8.028	3.097	160.961	156.524	4.436	0.000	0.000	0.000	1506.440	11.125
EDT													
EEC	41.104	22.056	2.882	2.413	0.470	6.015	6.015	0.000	0.513	0.513	0.000	69.175	3.395
EPC	1155.089	230.158	10.357	9.563	0.795	54.218	52.805	1.413	1.299	1.296	0.003	1439.465	11.657
EFL	0.001	0.001	0.010	4.482	2.263	2.218						0.011	4.482
KAJUR													
KUA	752.844	0.000	1.039	1.039	0.000	308.616	145.554	163.062	2.077	1.039	1.039	1061.459	3.116
MEC	697.576	853.964	7.013	5.464	1.549	735.573	561.421	174.152	6.069	5.020	1.049	2287.113	13.083
NUC	1.266	1.266	95.646	47.823	47.823	2.532	1.266	1.266	1.659	1.659	0.000	5.065	97.305
PPL	0.078	0.078	4.131	2.305	1.826	0.084	0.082	0.001	24.176	23.231	0.945	0.174	28.307
PPUC	0.054	0.035	0.001	0.001	0.000	0.005	0.005					0.094	0.001
PUB	0.114	0.015				0.276	0.114	0.162	0.000	0.000	0.000	0.406	0.000
PUC	0.002	0.001	0.896	0.563	0.333	0.043	0.014	0.029	0.971	0.883	0.088	0.046	1.867
SP	692.349	150.074	14.052	11.993	2.060	304.474	304.474	0.000	6.241	6.241	0.000	1146.898	20.294
TAU	46.710		0.972	0.972	0.000	111.411	111.411	0.000	1.118	1.118	0.000	158.121	2.090
TEC													
TPL	0.024	0.010	1.414	0.752	0.662	0.008	0.008	0.000	0.888	0.888	0.000	0.043	2.302
UNELCO	0.004	0.020	0.000	0.000	0.000	0.005	0.005	0.000	0.000	0.000	0.000	0.030	0.000
YSPSC	387.888	249.631	7.274	6.213	1.062	1309.700	590.842	718.858	24.071	17.050	7.021	1947.218	31.345

Table G.4: KPIs 2018 (DSM, HR and Safety, Customer)

Utility	26	27	28	29	30	31	32	33	34	35	36a	36b	36c	36d	36e	37	38
	DSM Initiatives	DSM Budget	DSM FTE Empl	DSM MWh Savings	Power Quality Standards	Lost Time Injury Duration	Lost Time Injury Freq Rate	Labour Productivity	Service Coverage	Productive Electricity Usage	Lifeline Tariff Usage	Domestic Usage	Commercial Usage	Industrial Usage	Other Usage	Customer Unbilled Electricity	Self-Regulated or Externally Regulated
		USD	FTE empl	MWh		days	injuries per million hrs worked	customers/ FTE empl	%	%	%	%	%	%	%	%	self / ext
ASPA	Yes	132846	0.000	236.000	None	1.380	53.567	75.894	96.744	69.420	0.000	31.531	29.863	16.786	21.820	0.000	selfregulated
CPUC	No	0	0.000	0.000				34.940	20.216	70.150	0.000	23.934	52.278	0.000	17.872	0.001	selfregulated
CUC	No	0	0.003	0.000		0.385	0.000	55.713	59.103	6.529		2.412	4.353		1.659		externally regulated
EDT	Yes	0	0.002	0.000	n concession contrac	0.150	4.690		102.683	80.276	10.695	25.844	16.631	45.614	1.143	0.073	externally regulated
EEC	Yes	148322	0.001	0.000	EN 50160	0.084	1.977	260.102	62.000	67.804	0.000	37.032	25.357	36.435	0.000	1.339	externally regulated
EPC	Yes	0	0.000	0.000	AS/NZ 3000/2007	0.123	3.247	120.710	115.444	82.020	0.000	29.038	34.202	4.054	35.831	0.000	externally regulated
EFL	Yes	0	0.001	0.000	AS/NZS	0.116	2.855	212.903		77.445	101.500	28.307	46.203	24.193	2.215		externally regulated
KAJUR	Yes	0	0.000	0.000	None			13.741	92.273	48.696	0.000	51.305	33.338	15.357	0.000	2.641	externally regulated
KUA	Yes	0	0.000	0.000	KUA	0.000	0.000	60.023	126.772	60.610	0.000	38.357	32.502	4.041	24.067	\	selfregulated
MEC	No	0	0.000	0.000	none	0.122	2.787	28.139	98.422	49.722	0.000	49.325	33.072	0.000	15.708	0.000	externally regulated
NUC	Yes	125878	0.001		none	0.012	19.804	12.267	173.528	50.200	2.545	32.593	33.088	3.519	13.592	2.699	externally regulated
PPL	Yes	184600	0.003	406.810	None	0.016	0.498	58.951	9.222	168.866	0.000	18.135	54.109	18.323	9.036	0.497	externally regulated
PPUC	Yes	25000	0.003	0.000	JIS, NEC	0.333	9.653	44.846	89.734	58.959	17.385	23.656	33.627	20.682	4.650	0.000	selfregulated
PUB	No							62.362	60.393	50.369	0.000	49.631	21.179	29.190	0.000	16.663	externally regulated
PUC	Yes	0	0.001	0.000	US.NEC	0.144	1893.939	58.091	69.000	103.388	0.000	95.384	66.547	36.840	0.000	3.361	selfregulated
SP	No	0	0.000	0.000		0.039	1.913	66.754	10.914	77.947	0.000	22.903	59.292	18.655	0.000	0.827	selfregulated
TAU	Yes	44037	0.004	0.000	NZ Standards	0.000	0.000	134.741	100.000	65.628	10.312	34.372	38.511	27.118	0.000	0.000	externally regulated
TEC	Yes	0	0.001	0.000	AUS/NZ	0.000	0.000	12.644	97.680	50.749	10.692	10.692	41.788	0.000	20.565	18.764	selfregulated
TPL	Yes	0	0.002	0.000	TPL Power	0.796	2.701	61.171	97.736	76.322	0.000	53.490	65.292	0.000	0.000	154.254	externally regulated
UNELCO	No	0	0.000	0.000	0.000	0.000	0.000	166.041	28.500	60.816	10.186	25.701	23.937	34.920	0.305	0.978	externally regulated
YSPSC	No	0	0.000	0.000		0.029	5.181	23.605	66.757	75.254	5.297	26.336	45.147	28.383	0.000	5.495	selfregulated

Table G.6: KPIs 2018 (Financial and Utility Cost Breakdown)																			
Utility	Financial							Utility Cost Breakdown											
	39	40	41	42	43	44	45	46.1	46.2	46.3	46.4	46.5	46.6	46.7	46.8	46.9	46.1	46.11	46.12
	Operating Ratio	Debt to Equity Ratio	Rate of Return on Assets	Return on Equity	Current Ratio	Debtor Days	Average Supply Cost	Fuel and Lube Oil	Fuel Duty	Gen Q&M	Gen Labour	Gen Deprec	T&D O&M	T&D Labour	T&D Deprec	Other O/Hs	Other Deprec	Other Taxes	Other Misc
	%	%	%	%		days	USc/kWh	%	%	%	%	%	%	%	%	%	%	%	%
ASPA	123.4	141.5	-1109.0	64.7	724.7	32.1	36.2	32.8	0.0	39.6	5.7	6.7	2.7	1.6	1.5	6.3	0.4	0.0	2.7
CPUC	90.3	17.3	590.6	3.2	418.8	28.3	37.0	57.7	0.0	3.2	3.7	8.9	2.2	4.1	4.8	5.1	2.2	0.0	8.2
CUC	77.4	0.0	13.9	10.5	283.0	59.2	23.5	70.8	0.0	11.9	0.0	2.5	5.9	0.0	2.5	0.0	0.7	0.0	5.6
EDT	106.6	6.4	1.3	6.7	37.3	83.6	39.0	38.7	0.0	11.4	10.2	5.6	5.5	7.0	1.3	7.4		1.6	11.3
EEC	97.3	0.4	260.4	10.1	96.9	57.5	32.3	5.1	0.0	2.2	0.1	2.1	21.1	45.9	16.9	3.2	3.5	0.0	0.0
EPC	99.4	33.5	1.4	1.8	367.2	100.7	29.5	46.9	7.0	4.1	3.0	10.6	4.3	3.5	7.9	4.0	1.4	0.0	7.2
EFL	74.7	37.4	8.6	7.9	316.8	60.0	12.4	48.2	0.0	12.3	1.3	8.4	9.3	2.3	4.8	10.4	2.0	0.0	1.0
KAJUR																			
KUA	116.9	0.0	-0.5	-0.4	681.6	26.0	48.8	46.5	0.0	7.3	3.4	4.0	9.6	4.8	7.5	8.3	0.9	0.0	7.6
MEC	98.4	40.9	0.4	-2.0	156.8	163.9	34.6	47.8	0.0	5.6	8.5	5.7	2.4	3.2	0.4	5.5	1.0	0.8	19.3
NUC	95.7	47.6	16.4	24.4	468.5	61.0	42.6	47.9	0.0	3.8	2.4	5.0	3.8	1.8	4.0	12.1	5.9	0.0	13.3
PPL																			
PPUC	108.2	11.2	-1060.4	-5.4	305.7	80.6	29.6	49.8	0.0	12.9	4.0	6.4	5.6	2.3	2.2	4.5	2.3	0.0	10.0
PUB	113.5	2.9	-5.1	-4.8	53.3	253.6	34.1	60.1	0.0	0.5	3.5	9.4	3.3	1.8	1.7	3.5	1.6	0.0	14.8
PUC	108.0	2.9	19.4	1.5	75.9	229.1	42.0	37.9	0.0	4.3	42.3	3.9	2.6	0.6	1.8	1.5	0.2	0.0	4.9
SP	85.1	1.0	9.5	7.0	696.9	50.0	54.0	48.5	0.0	2.1	3.8	5.2	0.9	1.8	2.7	9.0	6.6	1.3	18.1
TAU	79.4	0.0	25.5	9.1	1242.1	78.5	36.6	45.3	0.0	6.1	3.8	7.1	5.6	3.7	5.0	9.9	0.6	0.0	12.9
TEC	101.7	51.7	5.3	-36.0	108.4	151.3	34.3	0.0	0.0	0.0	0.0	17.1	6.3	5.1	0.0	71.5	0.0	0.0	0.0
TPL	90.4	5.7	5.5	7.7	55.9	64.6	35.2	52.3	4.7	6.0	1.6	3.1	1.7	3.4	9.7	2.6	6.1	0.0	9.0
UNELCO	95.0	9.8	1.4	5.8	112.2	70.4	34.3	38.5	6.7	3.5	1.4	4.7	2.0	1.1	4.1	8.2	0.1	0.1	17.9
YSPSC	103.5	42.9	-1.6	-1.8	174.6	66.3	51.3	48.5	0.0	2.6	2.8	6.2	1.9	2.8	1.8	13.3	8.6	0.0	11.4

Currency Conversion Table

Table E.1: Currency Conversion Table for 2017 and 2018 Data

Pacific Utilities	Country	Local Currency	2018				2017			
			Benchmarking Period Start	Benchmarking Period End	Multiplier to Convert to USD (Ave. Rate)	End Fiscal Year Conversion	Benchmarking Period Start	Benchmarking Period End	Multiplier to Convert to USD (Ave. Rate)	End Fiscal Year Conversion
ASPA	American Samoa	USD	1-Oct-17	30-Sep-18	1	1	0	1-Oct-16	30-Sep-17	1
CPUC	Chuuk, FSM	USD	1-Oct-17	30-Sep-18	1	1	0	1-Oct-16	30-Sep-17	1
CUC	Saipan, Northern Marianas	USD	1-Oct-17	30-Sep-18	1	1	0	1-Oct-16	30-Sep-17	1
EDT	French Polynesia	XPF	1-Jan-18	31-Dec-18	0.009259	0.00959969	-0.00034069	1-Jan-17	31-Dec-17	0.009456
EEC	New Caledonia	XPF	1-Jan-18	31-Dec-18	0.009259	0.00959969	-0.00034069	1-Jan-17	31-Dec-17	0.009456
EEWF	Wallis and Fortuna	XPF	1-Jan-18	31-Dec-18	0.009259	0.00959969	-0.00034069	1-Jan-17	31-Dec-17	0.009456
ENERCAL	New Caledonia	XPF	1-Jan-18	31-Dec-18	0.00928	0.00959969	-0.00031969	1-Jan-17	31-Dec-17	0.009456
EPC	Samoa	WST	1-Jul-17	30-Jun-18	0.421455	0.383599997	0.037855004	1-Jul-16	30-Jun-17	0.390671
FEA	Fiji	FJD	1-Jan-18	31-Dec-18	0.477356	0.46667214	0.01068386	1-Jan-17	31-Dec-17	0.483444
GPA	Guam	USD	1-Oct-17	30-Sep-18	1	1	0	1-Oct-16	30-Sep-17	1
KAJUR	Kwajalein Atoll, Marshall Islands	USD	1-Oct-17	30-Sep-18	1	1	0	1-Oct-16	30-Sep-17	1
KUA	Kosrae, FSM	USD	1-Oct-17	30-Sep-18	1	1	0	1-Oct-16	30-Sep-17	1
MEC	Marshall Islands	USD	1-Oct-17	30-Sep-18	1	1	0	1-Oct-16	30-Sep-17	1
NPC	Niue	NZD	1-Oct-17	30-Sep-18	1	1	0	1-Oct-16	30-Sep-17	1
NUC	Nauru	AUD	1-Jul-17	30-Jun-18	0.7777	0.676656578	0.101043422	1-Jul-16	30-Jun-17	0.712008
PPL	Papua New Guinea	PGK	1-Jul-17	30-Jun-18	0.72825	0.740456021	-0.01220602	1-Jul-16	30-Jun-17	0.766637
PPUC	Palau	USD	1-Jan-17	31-Dec-18	0.313942	0.307666233	0.006275767	1-Jan-16	31-Dec-17	0.307036
PUB	Kiribati	AUD	1-Oct-17	30-Sep-18	1	1	0	1-Oct-16	30-Sep-17	1
PUC	Pohnpei, FSM	USD	1-Jan-17	31-Dec-18	0.743623	0.704577618	0.039045382	1-Jan-16	31-Dec-17	0.766637
SP	Solomon Islands	SBD	1-Oct-17	30-Sep-18	1	1	0	1-Oct-16	30-Sep-17	1
TAU	Cook Islands	NZD	1-Jan-18	31-Dec-18	0.125486	0.124551398	0.000934602	1-Jan-16	31-Dec-17	0.125203
TEC	Tuvalu	AUD	1-Jul-17	30-Jun-18	0.667932	0.676656578	-0.00872458	1-Jul-16	30-Jun-17	0.712008
TPL	Tonga	TOP	1-Jan-17	31-Dec-18	0.743623	0.704577618	0.039045382	1-Jan-17	31-Dec-17	0.766637
UNELCO	Vanuatu	VUV	1-Jul-17	30-Jun-18	0.440377	0.43129487	0.00908213	1-Jul-16	30-Jun-17	0.438979
YSPSC	Yap, FSM	USD	1-Jan-17	31-Dec-18	0.009203	0.008775503	0.000427497	1-Jan-17	31-Dec-17	0.009251

Electricity Tariff Tables

Table F.1: Electricity Tariff Table (Local Currency)

Currency Conversion		TOTAL COST TO CONSUMER FOR SET kWhs/mth, incl base charge, taxes,etc (IN LOCAL CURRENCY)															
Conversion Factor for each currency		DOMESTIC / RESIDENTIAL										COMMERCIAL / BUSINESS					
Pacific Utilities	Country	Local Currency	kWh/mth:	50	100	200	500	1000	2000	3000	10000	1000	3000	10000	50000		
			Flat rate									flat rate					
ASPA	American Samoa	USD	0.29774	14.89	29.77	59.55	148.87	297.74	595.48	893.22	2977.40	272.34	807.02	2678.40	13372.00		
CPUC	Chuuk, FSM	USD	0.5328	26.64	53.28	106.56	266.40	532.80	1065.60	1598.40	5328.00	0.5629	562.90	1688.70	5629.00	28145.00	
CUC	Siapan, Northern Marianas	USD	0.021 0.097	0.158	31.40	55.80	104.60	102.25	224.10	461.30	821.30	2954.20	0.25970	259.70	779.10	2597.00	12985.00
EDT	French Polynesia	XPF	22.55	37.05	2104.00	3296.00	5682.00	21509.00	45306.00	94263.00	147328.00	392728.00	33.8000	48924.00	135811.00	392728.00	1802672.00
EEC	New Caledonia	XPF			3642.00	4934.00	7746.00	14146.00	27016.00	48811.00	92161.00	167583.00		15205.00	63157.00	162125.00	2052268.00
EPC	Samoa	WST		0.886	44.40	88.70	177.30	443.10	886.10	1772.10	2658.10	8860.10	0.79	794.10	2382.10	7940.10	39700.10
EFL	Fiji	FJD	0.331	0.331	16.55	33.10	66.20	165.50	331.00	662.00	993.00	3310.00	0.40	399.00	1197.00	3990.00	20615.02
KAJUR	Kwajalein Atoll, Marshall Islands	USD		0.346	17.30	34.60	69.20	173.00	346.00	692.00	1038.00	3460.00	0.406	406.00	1218.00	4060.00	20300.00
KUA	Kosrea, FSM	USD			36.40	57.80	119.60	275.00	524.00	1017.00	1510.00	4871.00		492.00	1483.00	4914.00	24049.00
MEC	Marshall Islands	USD		0.346	17.30	34.60	69.20	173.00	346.00	692.00	1038.00	3460.00	0.406	406.00	1218.00	4060.00	20300.00
NUC	Nauru	AUD			12.50	25.00	50.00	175.00	425.00	925.00	1425.00	4925.00	0.70	700.00	2100.00	7000.00	35000.00
PPL	Papua New Guinea	PGK			45.25	85.41	165.74	406.73	808.38	1611.68	2414.98	8038.03	0.9356	953.60	2824.00	9374.00	46798.00
PPUC	Palau	USD			18.20	33.40	67.50	180.90	394.40	821.40	1248.40	4237.40		438.00	1292.00	4281.00	21361.00
PUB	Kiribati	AUD	0.1	0.40	5.00	10.00	80.00	200.00	400.00	800.00	1200.00	4000.00	0.55	550.00	1650.00	5500.00	27500.00
PUC	Pohnpei, FSM	USD		0.4592	26.96	49.92	95.84	233.60	463.20	922.40	1381.60	4596.00	0.4592	459.20	1377.60	4592.00	22960.00
SP	Solomon Islands	SBD		6.4686	327.71	228.55	369.05	3631.20	4236.20	8256.20	20706.20	68516.20	6.9530	6416.20	18751.47	58721.47	287121.47
TAU	Cook Islands	NZD			26.50	62.60	216.60	374.60	769.60	1559.60	2349.60	7879.60	0.77	790.00	2330.00	7720.00	38520.00
TEC	Tuvalu	AUD			15.00	34.50	90.50	258.50	538.50	1098.50	1658.50	5578.50	0.56	560.00	1680.00	5600.00	28000.00
TPL	Tonga	TOP		0.4435	22.18	44.35	88.70	221.75	443.50	887.00	1330.50	4435.00	same as dor	443.50	1330.50	4435.00	22175.00
UNELCO	Vanuatu	VUV		164.31	931.00	3768.00	13254.00	33135.00	66270.00	132540.00	198810.00	662700.00	47.65	47650.00	115020.00	383400.00	1917000.00
YSPSC	Yap, FSM	USD		0.4507	21.06	63.48	105.90	117.17	139.70	184.77	229.84	545.33		455.70	1595.90	5308.00	26520.00

Cont'

Table F.2: Electricity Tariff Table (USD)

Conv Factor to USD	TOTAL COST TO CONSUMER FOR SET kWhs/mth, incl base charge, taxes,etc (CONVERTED TO USD)							
	DOMESTIC / RESIDENTIAL							
	50.00	100.00	200.00	500.00	1000.00	2000.00	3000.00	3000+
1	14.89	29.77	59.55	148.87	297.74	595.48	893.22	2977.40
1	26.64	53.28	106.56	266.40	532.80	1065.60	1598.40	5328.00
1	31.40	55.80	104.60	102.25	224.10	461.30	821.30	2954.20
0.00959969	20.20	31.64	54.55	206.48	434.92	904.90	1414.30	3770.07
0.00959969	34.96	47.36	74.36	135.80	259.35	468.57	884.72	1608.74
0.383599997	17.03	34.03	68.01	169.97	339.91	679.78	1019.65	3398.73
0.46667214	7.72	15.45	30.89	77.23	154.47	308.94	463.41	1544.68
1	17.30	34.60	69.20	173.00	346.00	692.00	1038.00	3460.00
1	36.40	57.80	119.60	275.00	524.00	1017.00	1510.00	4871.00
1	17.30	34.60	69.20	173.00	346.00	692.00	1038.00	3460.00
0.740456021	9.26	18.51	37.02	129.58	314.69	684.92	1055.15	3646.75
0.307666233	13.92	26.28	50.99	125.14	248.71	495.86	743.01	2473.03
1	18.20	33.40	67.50	180.90	394.40	821.40	1248.40	4237.40
0.704577618	3.52	7.05	56.37	140.92	281.83	563.66	845.49	2818.31
1	26.96	49.92	95.84	233.60	463.20	922.40	1381.60	4596.00
0.124551398	40.82	28.47	45.97	452.27	527.62	1028.32	2578.99	8533.79
0.676656578	17.93	42.36	146.56	253.48	520.75	1055.31	1589.87	5331.78
0.704577618	10.57	24.31	63.76	182.13	379.42	773.98	1168.54	3930.49
0.43129487	9.56	19.13	38.26	95.64	191.28	382.56	573.84	1912.79
0.008775503	8.17	33.07	116.31	290.78	581.55	1163.11	1744.66	5815.53
1	21.06	63.48	105.90	117.17	139.70	184.77	229.84	545.33

Conv Factor to USD	COMMERCIAL / BUSINESS							
	1,000	3,000	10,000	50,000				
272	807	2678	13372					
563	1689	5629	28145					
260	779	2597	12985					
470	1304	3770	17305					
146	606	1556	19701					
305	914	3046	15229					
186	559	1862	9620					
406	1218	4060	20300					
492	1483	4914	24049					
406	1218	4060	20300					
518	1555	5183	25916					
293	869	2884	14398					
438	1292	4281	21361					
388	1163	3875	19376					
459	1378	4592	22960					
799	2336	7314	35761					
535	1577	5224	26065					
395	1184	3946	19728					
191	574	1913	9564					
418	1009	3365	16823					
456	1596	5308	26520					

