





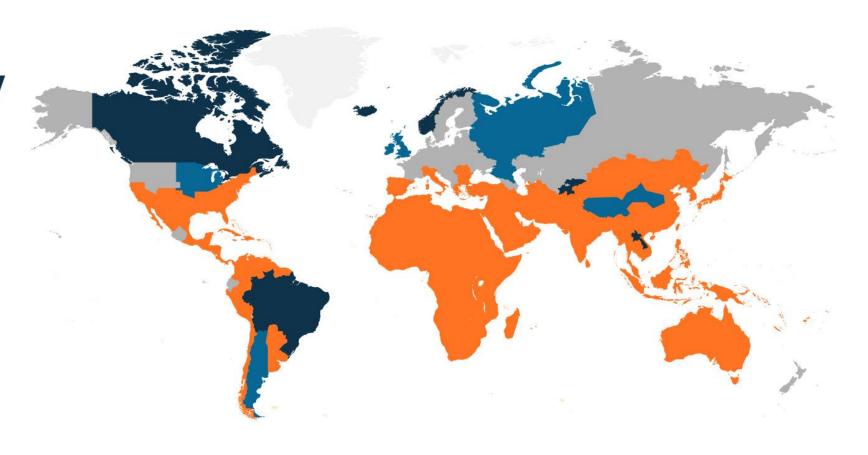


Main energy sources in a 100% renewable energy world

A high renewable world will require massive amounts of solar and flexibility

PV will become the main energy source in the Sun Belt with 22 TWp global capacity for the power sector

- Solar PV based system
- Wind turbines based system
- Hydro power based system
- Technologies mix based system



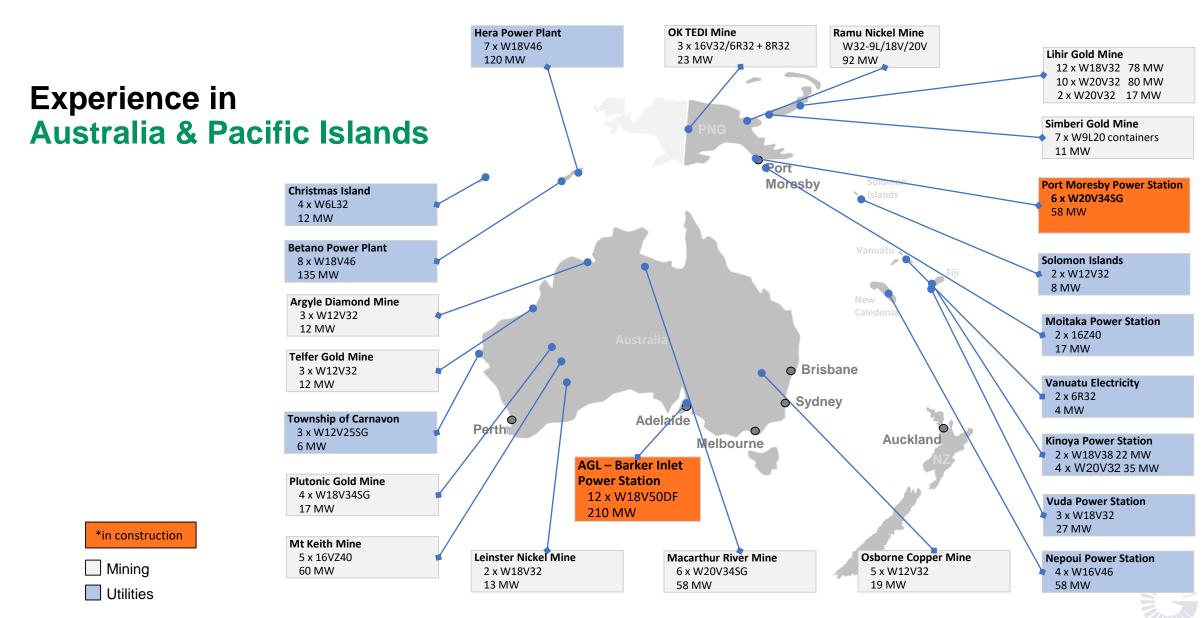
Source: Lappeenranta University of Technology

4 16.7.2019 Smart energy vision

Could the Pacific Islands become the Saudi Arabia of Solar?







Barker Inlet Power Station, Australia

Customer	AGL (Gentailer)	
Туре	Wärtsilä 50DF multi-fuel power plant	
Operating mode	Flexible	
Gensets	12 x Wärtsilä 18V50DF	
Total output	210 MW	
Fuel	Natural gas & Diesel	
Scope	Engineering, procurement & construction (EPC)	
Delivery	2019	





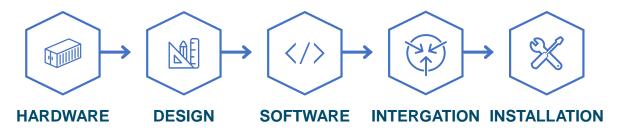
The largest engine-based power plant in Australia helping AGL to cope with the introduction of renewables and be ready five the 5 min settlement rules.



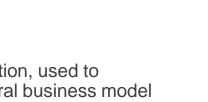


Industry Leader of Energy Storage and Hybrid Systems...

Energy storage technology, integration and software



- Founded in 1834
- Providing energy storage solutions since 2008
- Comprehensive capabilities including design, integration and energy optimization software
- Over 70 grid-scale systems in 9 countries integrated with solar, wind, fossil and hydro generation
- Delivered frequency regulation systems to four unique regulation markets across the world
- GEMS proprietary software platform now in its sixth generation, used to integrate 16 different batteries to-date with a technology-neutral business model

































Battery Selection Best fit chemistry

NMC	LFP	LTO	NCA
Nickel Manganese Cobalt Oxide Oxide (LiNiMnCoO ₂)	Iron Phosphate (LiFePO ₄)	Titanate (Li ₄ Ti ₅ O ₁₂)	Nickel Cobalt Aluminum Oxide (LiNiCoAlO ₂)
SAMSUNG LG Chem	CATL BYD LISHEN	TOSHIBA Kokam	Panasonic
Market momentum with high energy density and all around good performance	Popular with Chinese OEMs for for safety but has much lower energy density	Superior performance, life cycle cycle and safety, but cost is too high	No Significant adoption in grid storage other than Tesla
Cost Discharge C- rate E-density Wh/I E-density Wh/kg Safety	Cost Discharge C- rate Cycle Life Cycle Life Cost E-density Wh/I E-density Wh/kg	Cost Discharge C- rate E-density Wh/I E-density Wh/kg Safety	Cost Discharge C- rate Cycle Life Cycle Life Cycle Life Safety



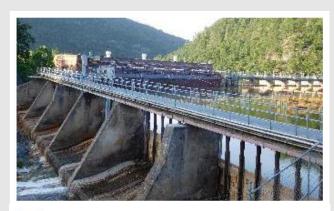
Hybrid Deployments







Climate & 2 x 10 MW ESS + Wind



AEP AMERICAN® ELECTRIC POWER

4 MW ESS +

Hydro





14 MW ESS + 135 MW EPP







10 MW ESS + Solar

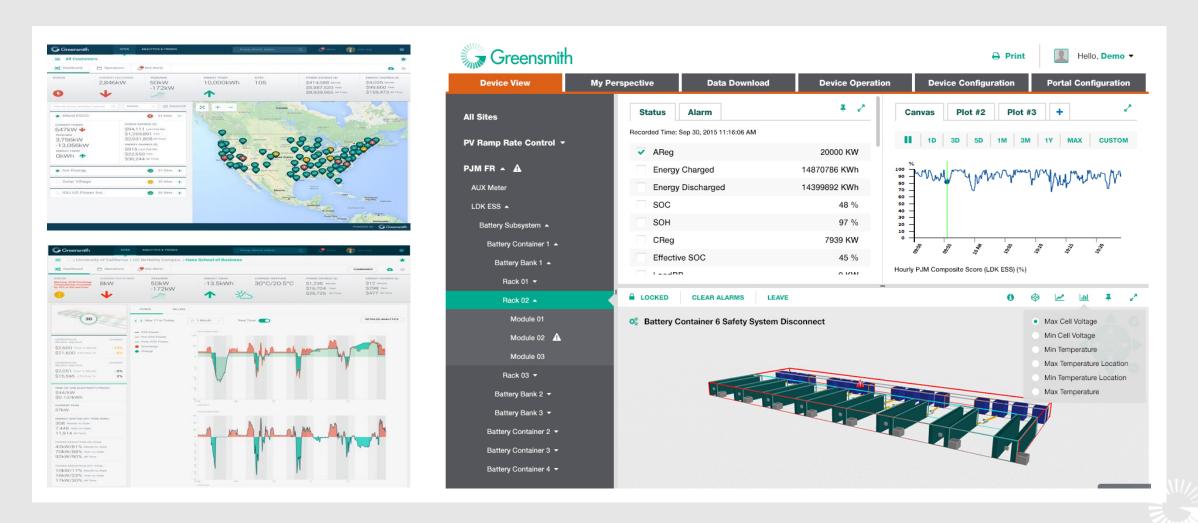
6 MW ESS + EPP +







Modern Software Tools and Architecture







RES 0%

How?

RENEWABLE ENERGY



4.5 MW

1 MW

RES 65%

ENGINE POWER PLANT 4.6 MW

TRANSITION

ENGINE POWER PLANT

4.6 MW

ENERGY STORAGE

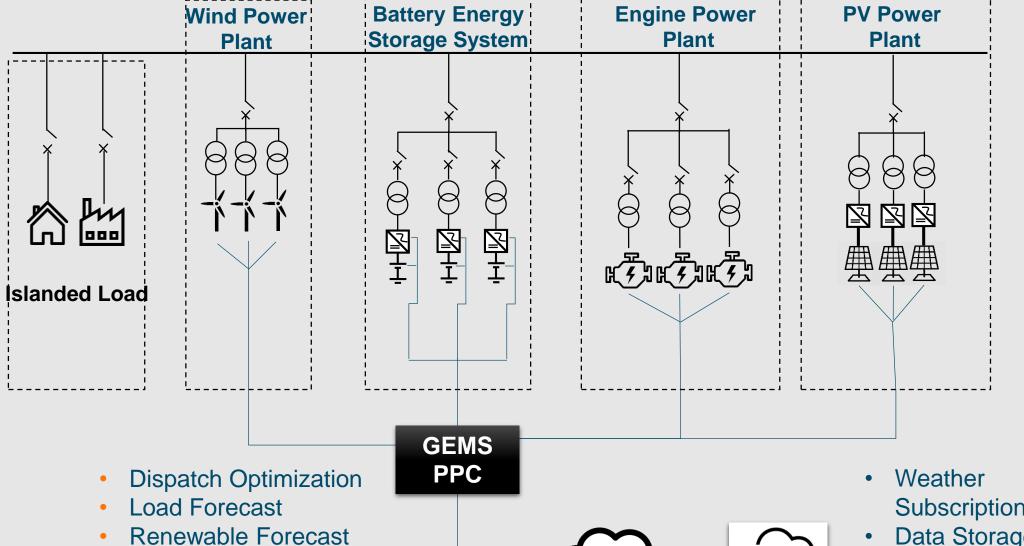


6MW

3.2 MWH







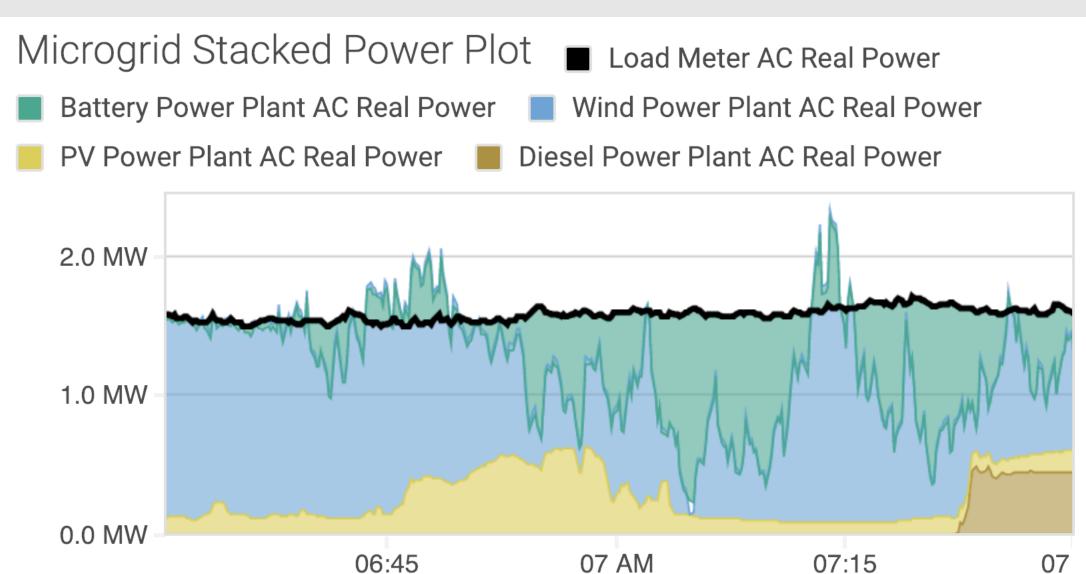
Internet

Subscription

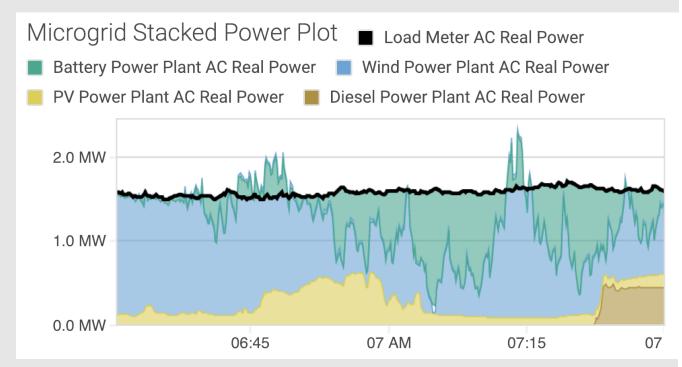
- Data Storage and Analytics
- Remote O&M

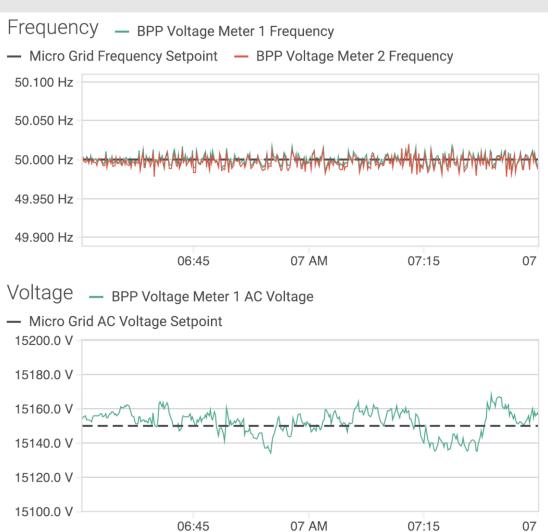
GEMS = Greensmith Energy Management System PPC = Power Plant Controller





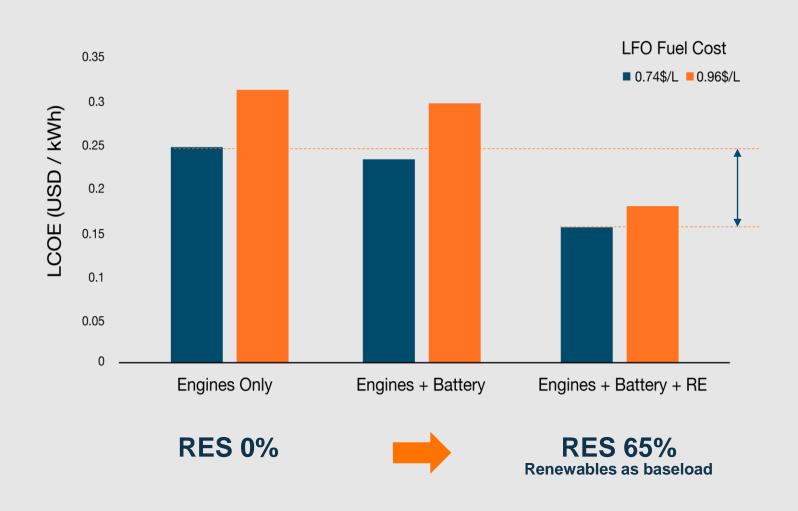








LCOE Savings







Bonaire Background

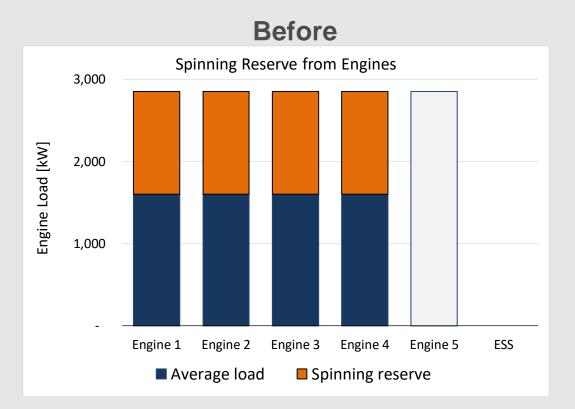
- Part of Netherlands Antilles in the Caribbean
- 50 miles from Curação, 60 miles from Venezuela Coast
- 18,000 inhabitants
- (5) heavy fuel oil engines; total of 14 MW
- (13) wind turbines; total of 11 MW
- Average renewable penetration pre-2019: 15-25%
- Challenge: wind curtailment and grid stability



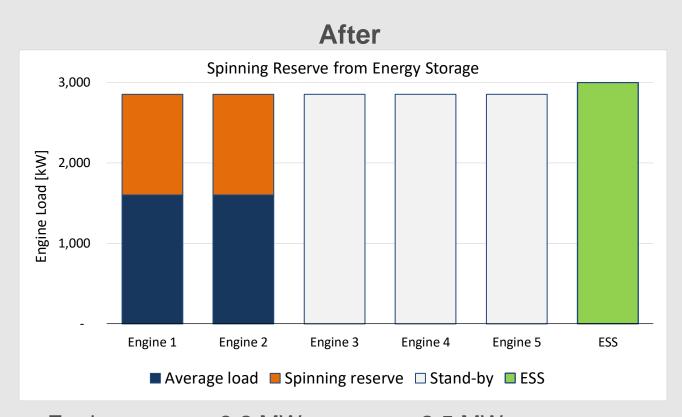


Change in Operations

Example hour: 12 MW Load, 9 MW Wind, 4.5 MW Spinning Reserve Requirement



- Engines power: 6.4 MW; reserves: 5 MW
- Wind power 5.6 MW Power
- Wind curtailment: 3.4 MW
- Engines operate at minimum load: 1.6 MW each



- Engines power: 3.2 MW; reserves: 2.5 MW
- Wind power: 8.8 MW
- Wind curtailment: 0.2 MW
- Energy storage reserves: 3 MW







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