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Masoud Keyan, Tetra Tech

Michael Trainor, ADB

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Technical Assistance Parameters

Technical Assistance Supported by a Grant from the Green Climate Fund:

- **Five-year program** covering seven Pacific ADB Member Countries (COO, FSM, NAU, PNG, RMI, SAM, TON)
- Subject to agreement with ADB Member Country Governments
- Staggered/Concurrent Deployments in Multiple Venues
- Approximately six-month assignment of consultants to each benefiting utility
- Technical Assistance is *First Phase* of longer-term investment in sector reform and capacity building



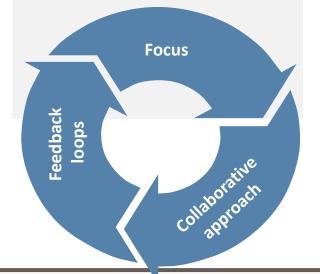
Three Phase Approach and Methodology

1 Assessment

- Review the current status and performance of each country's electricity sector
- Identify the desired endstate for each
- Assess current status, including legal, economic, social, and cultural specifics of the region, the country, and the power sector.

2 "Gap" analysis

- Conduct a "gap analysis" to identify the gaps in the areas of:
- Governance and management
- Operational efficiency
- Financial viability
- Long-term sustainability.



3 | Implementation plan

- Energy sector strategy and implementation 'roadmap'
- Action plans for the government and all energy sector entities
- Codification of energy sector policies in a new legal and regulatory framework.

3



Technical Approach and Methodology

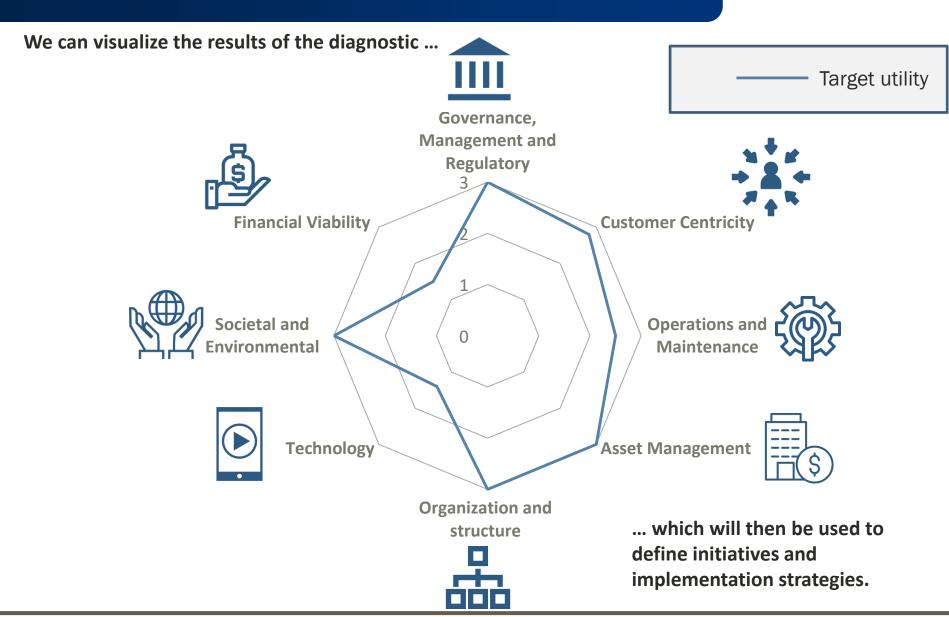
Tetra Tech's Utility Maturity Model (UMM) has 8 domains of utility performance-related capabilities and characteristics....



In each case, four defined levels of maturity are determined, from '0' to '3' (with '3' being 'industry leading')

Technical Approach and Methodology













Management Consulting

Financial & **Transaction Advisory**

Training & Capacity Building **Private Sector Development** **Engineering &** Design

Research & **Development**



Energy Global Leader In Energy Solutions



Capacity Building **World Class PPP Training & Advisory**



Commercial & Technical Operations, Performance Improvement, **'Systems**

Sector Performance, Clean Energy, **Energy Security**

Corporate finance. market expansion, business plan

PPPs, Transactions, **Project Finance, Training &** Development

International, Local & Public Sector Management Strengthening

6

- Advised numerous businesses and governments on management and restructuring
- state and private sector ownership
- Developed over 20 regulatory institutions

- Trained over 35,000 professionals through our Public Private Partnership training institute, IP3
- Managed utilities and companies under both Major utility performance improvements in over 200 utilities across the globe

Interim Advisory Services

Technical Approach and Methodology



Tetra Tech brings extensive experience in *electricity sector governance and commercialization*:

- Managed commercialization and privatization in: Armenia, Georgia, Kosovo
- Led major commercialization and reform of electricity utilities, spanning power production, transmission, and distribution operations, in Afghanistan, Azerbaijan, Haiti, Russia
- Provided advisory services for utilities in Antigua & Barbuda, Bahamas, Dominican Republic, Honduras, Indonesia, Jamaica, Kenya, Liberia, Nigeria, Senegal, Tanzania, Timor-Leste, and Uganda.



