



# GUAM POWER AUTHORITY

ATURIDÁT ILEKTRESEDÁT GUAHAN  
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May 09, 2018

## AMENDMENT NO.: XII

TO

INVITATION FOR MULTI-STEP BID NO.: GPA-009-18

FOR

**SUPPLY OF RESIDUAL FUEL OIL NO. 6**

Prospective Bidders are hereby notified of the following:

**1. Change in Table 1, Bid Milestone:**

Bid Process Milestones		From	To
Bid Announcement		11/16/2017	01/18/2018
Pre-Bid Conference (Non-mandatory)		12/05/2017 (10:00 am)	
Site Visit (Non-mandatory)		12/05/2017 (1:30 pm)	
Submit Questions		11/16/2017	12/12/2017
Cut Off Date for Receipt of Questions		12/12/2017	
GPA Review and Answer Questions		11/16/2017	04/20/2018
Vendor Prepare Bids		11/16/2017	<b>05/18/2018</b>
Cut Off Date for Receipt of Proposals (Technical and Price Proposals)		<b>05/18/2018 4:00 P.M. Guam Time</b>	
EVALUATION Step One:	Technical Proposal (Bid) Evaluation	<b>05/21/2018</b>	<b>05/25/2018</b>
	Notify Qualified Bidders	<b>05/29/2018</b>	<b>06/05/2018</b>
Price Proposal Opening		<b>06/19/2018 2:00 PM Guam Time</b>	
EVALUATION Step Two:	Price Proposal Evaluation	<b>06/20/2018</b>	<b>06/22/2018</b>
Approvals		TBD	
Notice of Intent to Award		TBD	
Contract Signing		TBD	
Contract Mobilization		TBD	
Contract Commencement		09/01/2018	

2. **STEP 1: QUALITATIVE/TECHNICAL PROPOSAL SCORESHEET**

*On the excel file, Part 1- Checklist Item References tab to now read:*

**Qualitative Proposal Scoring: Part 1 - Qualitative Proposal Supporting References / BIDDER Checklist Items**

Note: BIDDER Checklist Items left blank will be scored as zero points in the BIDDER Qualifications Checklist Score.

Item	Bidder Checklist Items	Task 0: Replace this Text with Bidder's Name.-- Supporting Information Referenced in Proposal.
1	<p><b>Business Structure and Business Approach</b>                      Company Information for Bidder and its affiliates                      Supporting information showing Business Structure (Company Literature, etc.)                      Supporting information showing Nature of Services Provided (for BIDDER and its affiliates)                      Supporting information describing Business Concepts and Business approach to be used in performing, meeting and achieving objectives of this solicitation                      A copy of Articles of Incorporation and By-Laws, or other applicable forms concerning business organization (for BIDDER and affiliates)</p>	
2	<p><b>Experience and Qualification</b>                      Supporting information showing extensive and reliable experience in the oil market as suppliers and/or traders. Information should include, at least, the following:                      • Successful completion or on-going contracts for the supply of Residual Fuel Oil No. 6, within the last five (5) years. Contracts must be for a total delivered fuel quantity of at least 1,000,000 Barrels.                      • Documentation illustrating experience in the oil market, and the responsibilities involved.                      Supporting information outlining and/or illustrating past and current successful experience in the supply of Residual Fuel Oil No. 6 in petroleum tanker operations.                      Experience with Fuel Supply Storage and Audit.                      Experience with Fuel Handling, Ship-to-shore transfer of bulk petroleum products, and pipeline product custody transfer.                      Documentary evidence (a written statement) of conformity with the Quality Specifications set in Volume II-Section 10 for the types of fuel to be supplied.</p>	
3	<p><b>Organizational Structure and Qualifications</b>                      Organizational structure including names and designations of personnel to be assigned on this contract, including a brief description of the qualifications and responsibilities of each personnel.                      BIDDER's (and affiliates') qualifications in the performance of the requirements of this contract.</p>	
4	<p><b>Financial Information Checklist</b>                      Brief description of company's financial position and capability.                      Latest 10-k/Annual Report plus any 10-Qs/quarterly report issued subsequently                      Financial Ratio</p>	
5	<p><b>Insurance Policy</b>                      Provide a copy of your Insurance Policy for GPA's review, and proof of compliance with OPA 90 Insurance Requirements.</p>	
6	<p><b>Local, Federal and Regulatory Compliance</b>                      Supporting documents showing knowledge and experience in complying with local regulations, federal regulations and other applicable laws on Guam.</p>	
7	<p><b>Letter of Commitment</b>                      An authenticated letter of commitment from the CONTRACTOR's fuel supplier, vessel charterer, storage facility and others, which demonstrates its capability in providing uninterrupted supply of fuel for GPA.                      At a minimum, the Letter of Commitment from the issuing organization shall include the following:                      - Official letterhead of the organization                      - A clear statement of work, including the names of key personnel.                      - Explicit assurance of commitment                      - The signature of a person appropriately authorized to make commitments and assurances on behalf of the organization.                      - Company seal</p>	
8	<p><b>Client References</b>                      At least three (3) client references for similar or larger contracts shall be submitted by the BIDDERS (include the Client Name, Position, Company and copies of contracts with the BIDDERS or AFFILIATES).                      At least three (3) client reference letters describing relationship with Bidder, and Bidder's contract performance.</p>	
9	<p><b>Mobilization Capability Checklist</b>                      Proof Of Capability To Mobilize Full Support Services No Later Than 30 days after contract signing</p>	

**3. STEP 2: PRICE PROPOSAL**

*To Now Read:*

**“BID PRICE PROPOSAL**

On this \_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, I, \_\_\_\_\_ (Name of Representative) \_\_\_\_\_,  
authorized representative of \_\_\_\_\_ (Name of Company) \_\_\_\_\_,

a/an (Individual / Partnership / Corporation / Other: \_\_\_\_\_) incorporated in  
\_\_\_\_\_ hereby submit our Price Proposal for

**MULTI-STEP GPA-009-18: RESIDUAL FUEL OIL NO. 6 SUPPLY**

**BID PRICE PROPOSAL:**

BID PRICE, (US\$/MT)	2-year Base Period		3-Year Extension Options		
	1 <sup>st</sup> year (in 3 decimals)	2 <sup>nd</sup> year (in 3 decimals)	1 <sup>st</sup> yr Extn (in 3 decimals)	2 <sup>nd</sup> yr Extn (in 3 decimals)	3 <sup>rd</sup> yr Extn (in 3 decimals)
Low Sulfur Fuel Oil, 1.19% w (LSFO)					
High Sulfur Fuel Oil, 2.00% w (HSFO)					

Signature and Title of Person  
Authorized to Sign this Bid:

Name and Address of BIDDER:

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All other Terms and Conditions in the bid package shall remain unchanged and in full force.

  
JOHN M. BENAVENTE, P.E.  
General Manager