

ICB: SEIDP/ICB/1.11/2017
Solar and Wind Resource Measurement Campaign in the Pacific Islands
Sustainable Energy Industry Development Project (P152653)

Clarification # 4:

Question 1

Clause 4.2 ITB: "Provide statement that we are not associated, nor has been associated in the past, directly or indirectly, with the consultant or any other entity that has prepared the design, specifications, and other documents for the Project" Could you clarify who prepared the ToR to evaluate possible conflict of interest?

Answer 1

The TOR was prepared by the ESMAP team <http://www.esmap.org/> led by Mr. Oliver Knight in collaboration with the Pacific Power Association secretariat.

Question 2

Clause 14.3 ITB: "All duties, taxes, and other levies payable by the Service Provider under the Contract, or for any other cause, as of the date 28 days prior to the deadline for submission of bids, shall not be included in the total Bid price submitted by the Bidder". Could you clarify that the importation of the material from anywhere in the world would be tax free / import duty free in all the twelve islands. Clarify also that sales tax, VAT, WHT, will not apply. Clarify if for local companies from member countries of the PPA involved, Corporate tax is also waived.

Answer 2

No the contract is not tax free, we are stating that these costs should not be included in the bid price. Please refer to paragraph 2.11 stated in Section V. Activity Schedule on unknown costs. Bidders will need to confirm tax obligations for local companies themselves.

2.11. Under the Dayworks Schedule, A budget of US\$250,000 shall be set aside to cover currently unknown costs and expenses relating to the solar/wind measurement campaign and resulting from government imposed import duties and taxes, as described in the table below. This budget shall not be used to cover the Service Provider's, or the Service Provider's sub-contractors' personnel time costs in planning or managing the measurement campaign, and shall be invoiced by the Service Provider according to actual utilization. Payment of expenses claimed under this line item will be subject to acceptance by the Employer or the Employer's representative. Once the final set of sites for solar and wind measurements have been agreed by the Employer (based on the Site Selection Report), the Service Provider shall prepare and submit a draft Implementation Budget providing details of the expected costs and expenses that were unknown at the point of providing their Bid. If these costs go above the allocated \$250,000 budget, then the Employer shall discuss with the Service Provider how to reduce costs, including potentially by curtailing the planned number of sites.

Question 3

Section IV. Clause 2.16: "At the end of the contracted measurement period, the Service Provider shall decommission and remove the equipment from each country, and shall return the sites to their previous condition. If host governments or utilities wish to continue measurements at one or more sites, or wish to take ownership of the equipment, then this shall be arranged bilaterally outside of this assignment.

- (a) That clause seems to contradict 14.2 of ITB where "Bidders should factor in the resale/reuse value of any provisioned equipment into their bids." Could you clarify this point?
- (b) Would PPA be willing to purchase the solar measurement equipment (through the service provider) and give it free to educational institutions on the islands where they will be installed?

Answer 3

- a) There is no contradiction here. The Service Provider shall be responsible for the decommissioning and removal of the equipment from each country, and shall return the sites to their previous condition.
At the end of the contract, the decommissioned equipment may still have some resale value and this amount should be considered in the bid price. If the bidder determines that the equipment has no resale value after the project then it should also be considered in the bid.
- b) PPA will not be purchasing the equipment but the countries/utilities are free to negotiate freely with the Service Provider for the purchase/donation of the equipment if they wish to do so.

Question 4

Ref Location. For a lot of island states mentioned, there are multiple islands possible for installing measurement equipment. As this depends on the most adapted islands for absorbing the electric load produced by the future wind or solar plants, please confirm the measurement campaign will be limited to the main islands of each SIDS.

Answer 4

The measurement campaign will be limited to the main islands.

Question 5

Do we need to consider to apply for licenses for using land sites for the system locations? We hope this is not the case but if it is, then we need to consider this in our proposal too as it might affect the bid and the execution time.

Answer 5

Yes this will need to be factored into the schedule.

Question 6

In point 2.16 from Section V Activity Schedule is mentioned the Service provider is responsible of decommission and remove the equipment from each country, but is not mentioned what to do with the equipment once removed. Please clarify what is the bidder responsibility related to this matter and who will be the asset owner.

Answer 6

The Service Provider will be the Asset Owner, it is their decision what to do with the asset at the completion of the contract.

Question 7

We need clarifications related to the point 18.4 from Section II Bidding Data Sheet. We don't understand properly the method for evaluating the alternatives proposed. Inferring from the context, we propose the following change: "Only the technical alternatives, if any, of the awarded Bidder conforming to the basic technical requirements shall be considered by the Employer."

Answer 7

The technical alternatives will be considered only for the lowest evaluated Bidder conforming to the basic technical requirements.

Once the lowest evaluated Bidder conforming to the basic technical requirements is determined, the Employer will consider the technical alternatives from that bidder only.

Question 8

Section V, VI, VII, VIII and IX Headers we have detected an incorrect cross reference to the current sections and its titles.

Answer 8

This is correct. However this should not have an impact on the content of the bidding document

Question 9

According to Section II, Page 25 & 26, Subsection C, Point 13.1 additional materials are requested. According to Bullet point 3 (hyphen mark) "Daywork Schedule (not to be added to bid price);" is also requested to be included and deliver together with other bid documents.

However, in Section V, page 55, Subsection 2 "Scope of Work", Point 2.11 "Once the final set of sites for solar and wind measurements have been agreed by the Employer (based on the Site Selection Report), the Service Provider shall prepare and submit a draft Implementation Budget providing details of the expected costs and expenses that were unknown at the point of providing their Bid".

Taking this two conflicting points into account, Daywork Schedule wouldn't be of much use for the Employer and also that deliverable wouldn't be binding to the bid. It is recommended to exclude it for the deliverables or rather indicate that would be just a rough estimation which wouldn't influence or be taken into account evaluating the bid.

Answer 9

The Daywork schedule will not be assessed as part of the bid price however the bidder is still required to provide this as an indication of the costs that have been listed in the bidding documents